

INVEST IN  
YOUR FUTURE



# IMPACTING FAMILIES FOR GENERATIONS

## FEDERAL TAX FORM 990

Fiscal Year Ending September 30, 2014



Form **990**

Department of the Treasury  
Internal Revenue Service

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter Social Security numbers on this form as it may be made public.  
Information about Form 990 and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990)

OMB No. 1545-0047

**2013**

Open to Public Inspection

A For the 2013 calendar year, or tax year beginning OCT 1, 2013 and ending SEP 30, 2014

<b>B</b> Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input checked="" type="checkbox"/> Amended return <input type="checkbox"/> Application pending	<b>C</b> Name of organization <b>Focus on the Family</b>		<b>D</b> Employer identification number <b>95-3188150</b>
	Doing Business As		<b>E</b> Telephone number <b>719-531-3400</b>
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	<b>G</b> Gross receipts \$ <b>91,107,179.</b>
	<b>8605 Explorer Dr</b>		<b>H(a)</b> Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
	City or town, state or province, country, and ZIP or foreign postal code <b>Colorado Springs, CO 80920</b>		<b>H(b)</b> Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No
<b>F</b> Name and address of principal officer: <b>Daniel R Mellema</b> <b>same as C above</b>			<b>H(c)</b> Group exemption number <b>▶</b>
<b>I</b> Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) ( ) (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527			
<b>J</b> Website: <b>▶ www.focusonthefamily.com</b>			
<b>K</b> Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other <b>▶</b>			<b>L</b> Year of formation: <b>1977</b> <b>M</b> State of legal domicile: <b>CO</b>

## Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: <b>Focus on the Family shares the Gospel of Jesus Christ while promoting biblical family values.</b>			
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.			
	3	Number of voting members of the governing body (Part VI, line 1a)	<b>11</b>	
	4	Number of independent voting members of the governing body (Part VI, line 1b)	<b>10</b>	
	5	Total number of individuals employed in calendar year 2013 (Part V, line 2a)	<b>716</b>	
	6	Total number of volunteers (estimate if necessary)	<b>119</b>	
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	<b>1,107,927.</b>	
7b	Net unrelated business taxable income from Form 990-T, line 34	<b>17,399.</b>		
Revenue			Prior Year	Current Year
	8	Contributions and grants (Part VIII, line 1h)	<b>81,995,089.</b>	<b>78,744,694.</b>
	9	Program service revenue (Part VIII, line 2g)	<b>553,657.</b>	<b>1,046,290.</b>
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<b>176,863.</b>	<b>679,191.</b>
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<b>7,851,533.</b>	<b>7,989,130.</b>
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<b>90,577,142.</b>	<b>88,459,305.</b>
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	<b>3,630,212.</b>	<b>3,475,992.</b>
	14	Benefits paid to or for members (Part IX, column (A), line 4)	<b>0.</b>	<b>0.</b>
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	<b>44,992,520.</b>	<b>41,661,421.</b>
	16a	Professional fundraising fees (Part IX, column (A), line 11e)	<b>106,440.</b>	<b>79,136.</b>
Expenses	b	Total fundraising expenses (Part IX, column (D), line 25) <b>▶ 6,816,661.</b>		
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	<b>43,447,502.</b>	<b>42,763,318.</b>
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	<b>92,176,674.</b>	<b>87,979,867.</b>
	19	Revenue less expenses. Subtract line 18 from line 12	<b>-1,599,532.</b>	<b>479,438.</b>
Net Assets or Fund Balances			Beginning of Current Year	End of Year
	20	Total assets (Part X, line 16)	<b>64,424,732.</b>	<b>64,157,340.</b>
	21	Total liabilities (Part X, line 26)	<b>12,765,678.</b>	<b>12,337,683.</b>
22	Net assets or fund balances. Subtract line 21 from line 20		<b>51,659,054.</b>	<b>51,819,657.</b>

## Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer <i>Daniel R Mellema</i>		Date <b>4/12/16</b>
	<b>Daniel R Mellema, CFO / Treasurer</b> Type or print name and title		
Paid	Print/Type preparer's name <b>David C. Moja</b>	Preparer's signature <i>David C. Moja</i>	Date <b>4/15/2016</b>
Preparer Use Only	Firm's name <b>▶ Capin Crouse LLP</b>	Firm's EIN <b>▶ 36-3990892</b>	PTIN <b>P00747006</b>
	Firm's address <b>▶ 2435 Research Drive, Suite 200 Colorado Springs, CO 80920</b>	Phone no. <b>719-528-6225</b>	

May the IRS discuss this return with the preparer shown above? (see instructions) ☐ Yes ☐ No

**Part III Statement of Program Service Accomplishments**

Check if Schedule O contains a response or note to any line in this Part III

☒ X

**1** Briefly describe the organization's mission:

Focus on the Family shares the Gospel of Jesus Christ while promoting biblical family values.

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? ☐ Yes ☒ No

If "Yes," describe these new services on Schedule O.

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services? ☐ Yes ☒ No

If "Yes," describe these changes on Schedule O.

**4** Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

**4a** (Code: ) (Expenses \$ 30,079,094. including grants of \$ 951,995.) (Revenue \$ 2,144,597.)

Parenting - Equipping parents to raise spiritually and emotionally healthy children, as we help parents navigate through family crises, protect their children from harmful influences and raise them with a thriving faith.

**4b** (Code: ) (Expenses \$ 16,809,395. including grants of \$ 275,390.) (Revenue \$ 1,325,698.)

Marriage - Build strength and resilience in marriages, as we help couples prepare for marriage, understand God's unique design for their relationships, and overcome daily challenges. During this fiscal year, Focus on the Family added the National Institute of Marriage into its existing Marriage ministry programs.

**4c** (Code: ) (Expenses \$ 16,686,752. including grants of \$ 1,468,902.) (Revenue \$ 1,995,467.)

Evangelism and Discipleship - Evangelize and represent the Gospel, so that those who have not heard the message of salvation are introduced to Jesus Christ and invited to become part of His family, Christians are bolstered in their daily walk, strengthened in their Biblical worldview, and Christ is magnified in the culture.

**4d** Other program services (Describe in Schedule O.)

(Expenses \$ 10,411,240. including grants of \$ 779,705.) (Revenue \$ 281,271.)

**4e** Total program service expenses 73,986,481.

**Part IV Checklist of Required Schedules**

	Yes	No
<b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
<b>2</b> Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?		X
<b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
<b>4</b> <b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	X	
<b>5</b> Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
<b>6</b> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
<b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
<b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	X	
<b>9</b> Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
<b>10</b> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	X	
<b>11</b> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
<b>a</b> Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	X	
<b>b</b> Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	X	
<b>c</b> Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
<b>d</b> Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	X	
<b>e</b> Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	X	
<b>f</b> Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
<b>12a</b> Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>		X
<b>b</b> Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	X	
<b>13</b> Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
<b>14a</b> Did the organization maintain an office, employees, or agents outside of the United States?		X
<b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	X	
<b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	X	
<b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
<b>17</b> Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	X	
<b>18</b> Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
<b>19</b> Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
<b>20a</b> Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
<b>b</b> If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		

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**Part IV Checklist of Required Schedules** (continued)

	Yes	No
<b>21</b> Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	
<b>22</b> Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	X	
<b>23</b> Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
<b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
<b>24b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
<b>24c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
<b>24d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
<b>25a</b> <b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
<b>25b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
<b>26</b> Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If so, complete Schedule L, Part II</i>		X
<b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
<b>28</b> Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
<b>28a</b> A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
<b>28b</b> A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>	X	
<b>28c</b> An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>	X	
<b>29</b> Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	X	
<b>30</b> Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
<b>31</b> Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
<b>32</b> Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
<b>33</b> Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>	X	
<b>34</b> Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	X	
<b>35a</b> Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
<b>35b</b> If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
<b>36</b> <b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
<b>37</b> Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
<b>38</b> Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	X	

**Note.** All Form 990 filers are required to complete Schedule O

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**Part V Statements Regarding Other IRS Filings and Tax Compliance**

Check if Schedule O contains a response or note to any line in this Part V ☐

		Yes	No
<b>1a</b>	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
<b>1b</b>	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
<b>1c</b>	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	
<b>2a</b>	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
<b>2b</b>	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	X	
<b>3a</b>	Did the organization have unrelated business gross income of \$1,000 or more during the year?	X	
<b>3b</b>	If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O	X	
<b>4a</b>	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
<b>4b</b>	If "Yes," enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.		
<b>5a</b>	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
<b>5b</b>	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
<b>5c</b>	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		
<b>6a</b>	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
<b>6b</b>	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
<b>7</b>	<b>Organizations that may receive deductible contributions under section 170(c).</b>		
<b>7a</b>	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	X	
<b>7b</b>	If "Yes," did the organization notify the donor of the value of the goods or services provided?	X	
<b>7c</b>	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
<b>7d</b>	If "Yes," indicate the number of Forms 8282 filed during the year		
<b>7e</b>	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		
<b>7f</b>	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		
<b>7g</b>	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
<b>7h</b>	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
<b>8</b>	<b>Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</b> Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		
<b>9</b>	<b>Sponsoring organizations maintaining donor advised funds.</b>		
<b>9a</b>	Did the organization make any taxable distributions under section 4966?		
<b>9b</b>	Did the organization make a distribution to a donor, donor advisor, or related person?		
<b>10</b>	<b>Section 501(c)(7) organizations.</b> Enter:		
<b>10a</b>	Initiation fees and capital contributions included on Part VIII, line 12		
<b>10b</b>	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
<b>11</b>	<b>Section 501(c)(12) organizations.</b> Enter:		
<b>11a</b>	Gross income from members or shareholders		
<b>11b</b>	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
<b>12a</b>	<b>Section 4947(a)(1) non-exempt charitable trusts.</b> Is the organization filing Form 990 in lieu of Form 1041?		
<b>12b</b>	If "Yes," enter the amount of tax-exempt interest received or accrued during the year		
<b>13</b>	<b>Section 501(c)(29) qualified nonprofit health insurance issuers.</b>		
<b>13a</b>	Is the organization licensed to issue qualified health plans in more than one state?		
<b>13b</b>	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
<b>13c</b>	Enter the amount of reserves on hand		
<b>14a</b>	Did the organization receive any payments for indoor tanning services during the tax year?		X
<b>14b</b>	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		

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**Part VI Governance, Management, and Disclosure** For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

☒

**Section A. Governing Body and Management**

	Yes	No
<b>1a</b> Enter the number of voting members of the governing body at the end of the tax year ..... <b>1a</b> 11 If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
<b>b</b> Enter the number of voting members included in line 1a, above, who are independent ..... <b>1b</b> 10		
<b>2</b> Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? ..... <b>2</b>		X
<b>3</b> Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person? ..... <b>3</b>		X
<b>4</b> Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? ..... <b>4</b>		X
<b>5</b> Did the organization become aware during the year of a significant diversion of the organization's assets? ..... <b>5</b>		X
<b>6</b> Did the organization have members or stockholders? ..... <b>6</b>		X
<b>7a</b> Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? ..... <b>7a</b>		X
<b>b</b> Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? ..... <b>7b</b>		X
<b>8</b> Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
<b>a</b> The governing body? ..... <b>8a</b>	X	
<b>b</b> Each committee with authority to act on behalf of the governing body? ..... <b>8b</b>	X	
<b>9</b> Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O ..... <b>9</b>		X

**Section B. Policies** (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
<b>10a</b> Did the organization have local chapters, branches, or affiliates? ..... <b>10a</b>		X
<b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? ..... <b>10b</b>		
<b>11a</b> Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? ..... <b>11a</b>	X	
<b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990. ....		
<b>12a</b> Did the organization have a written conflict of interest policy? If "No," go to line 13 ..... <b>12a</b>	X	
<b>b</b> Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? ..... <b>12b</b>	X	
<b>c</b> Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done ..... <b>12c</b>	X	
<b>13</b> Did the organization have a written whistleblower policy? ..... <b>13</b>	X	
<b>14</b> Did the organization have a written document retention and destruction policy? ..... <b>14</b>	X	
<b>15</b> Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
<b>a</b> The organization's CEO, Executive Director, or top management official ..... <b>15a</b>	X	
<b>b</b> Other officers or key employees of the organization ..... <b>15b</b>	X	
If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). ....		
<b>16a</b> Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? ..... <b>16a</b>	X	
<b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? ..... <b>16b</b>	X	

**Section C. Disclosure**

**17** List the states with which a copy of this Form 990 is required to be filed **See Schedule O**

**18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.  
☒ Own website    ☐ Another's website    ☒ Upon request    ☒ Other (explain in Schedule O)

**19** Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.

**20** State the name, physical address, and telephone number of the person who possesses the books and records of the organization: **Daniel R Mellema - 719-531-3400**  
**8605 Explorer Dr, Colorado Springs, CO 80920**

**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII ☐

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
LtG Patrick P Caruana MS USAF Ret Chairman / Board member	5.00	X		X				0.	0.	0.
Greg King Vice Chairman / Board member	5.00	X		X				0.	0.	0.
Dr R Albert Mohler Vice Chairman / Board member (part-y	5.00	X		X				0.	0.	0.
James D Daly President / CEO	45.00	X		X				230,988.	0.	29,953.
Robert E Hamby CPA Board member (part-year)	5.00	X						0.	0.	0.
Daniel Villanueva Board member (part-year)	5.00	X						0.	0.	0.
Eric Pillmore Board member	5.00	X						0.	0.	0.
Lee Torrence Board member	5.00	X						0.	0.	0.
Kim Robinson Board member	5.00	X						0.	0.	0.
Tricia Esser Board member	5.00	X						0.	0.	0.
Dr Joan Singleton Board member	5.00	X						0.	0.	0.
Rev Dr Ken Fentress Board member	5.00	X						0.	0.	0.
Richard Lytle Board member	5.00	X						0.	0.	0.
Heather Washburne Board member	5.00	X						0.	0.	0.
Stu Mendelsohn Secretary	5.00			X				0.	0.	0.
Daniel R Mellema Treasurer/CFO	45.00			X				146,152.	0.	24,982.
Ken Windebank Chief Operating Officer	45.00				X			164,518.	0.	15,924.

**Part VII** Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
Robert Wood Chief Information Officer	45.00					X		148,241.	0.	25,152.
Tim Goeglein Vice President	45.00					X		143,861.	0.	20,209.
Joel Vaughan Chief Staff Officer	45.00					X		137,920.	0.	24,647.
Jim Mhoon Vice President	45.00					X		133,547.	0.	23,245.
Michele Wilson Vice President	45.00					X		131,650.	0.	19,167.
Stanley R John Sr Vice President	45.00						X	161,220.	0.	19,768.
<b>1b Sub-total</b>								1,398,097.	0.	203,047.
<b>c Total from continuation sheets to Part VII, Section A</b>								0.	0.	0.
<b>d Total (add lines 1b and 1c)</b>								1,398,097.	0.	203,047.

**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **31**

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	X	
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
Japs-Olson Company, 7500 Excelsior Blvd, St Louis Park, MN 55426	Printing services (incl postage)	3,483,043.
Mpower Pictures LLC, 10960 Wishire Blvd Ste 700, Los Angeles, CA 90024	Production services	2,949,157.
Ambassador Advertising Agency 1641 Langley, Irvine, CA 92614	Airtime and advertising	1,845,203.
Hanon-McKendry Inc dba Do More Good, 25 Ottawa Ave SW Ste 600, Grand Rapids, MI	Marketing consulting and services	1,567,874.
Masterworks Inc 19462 Powder Hill Pl NE, Poulsbo, WA 98370	Fundraising consulting and desig	1,228,001.
<b>2</b> Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization	<b>50</b>	

**Part VIII Statement of Revenue**

Check if Schedule O contains a response or note to any line in this Part VIII ☐

				(A)	(B)	(C)	(D)
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a	Federated campaigns	1a	3,562,345.			
	b	Membership dues	1b				
	c	Fundraising events	1c				
	d	Related organizations	1d				
	e	Government grants (contributions)	1e				
	f	All other contributions, gifts, grants, and similar amounts not included above	1f	75,182,349.			
	g	Noncash contributions included in lines 1a-1f: \$		1,647,922.			
	h	<b>Total.</b> Add lines 1a-1f		78,744,694.			
Program Service Revenue	2 a	Event income	Business Code	900099	870,597.	870,597.	
	b	Institute income		611600	133,935.	133,935.	
	c	FOFNC income		511110	41,758.	41,758.	
	d						
	e						
	f	All other program service revenue					
	g	<b>Total.</b> Add lines 2a-2f			1,046,290.		
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)			873,536.		873,536.
	4	Income from investment of tax-exempt bond proceeds					
	5	Royalties			2,154,720.		2,154,720.
	6 a	Gross rents	(i) Real	(ii) Personal			
					25,740.		
	b	Less: rental expenses			0.		
	c	Rental income or (loss)			25,740.		
	d	Net rental income or (loss)			25,740.		25,740.
	7 a	Gross amount from sales of assets other than inventory	(i) Securities	(ii) Other			
					1,360,415.	122,931.	
	b	Less: cost or other basis and sales expenses			1,539,658.	138,033.	
	c	Gain or (loss)			<179,243.>	<15,102.>	
	d	Net gain or (loss)			<194,345.>		<194,345.>
	8 a	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	a				
	b	Less: direct expenses	b				
	c	Net income or (loss) from fundraising events					
	9 a	Gross income from gaming activities. See Part IV, line 19	a				
	b	Less: direct expenses	b				
c	Net income or (loss) from gaming activities						
10 a	Gross sales of inventory, less returns and allowances	a					
				5,210,383.			
b	Less: cost of goods sold	b					
				970,183.			
c	Net income or (loss) from sales of inventory			4,240,200.	4,240,200.		
Miscellaneous Revenue				Business Code			
11 a	Advertising		541800	996,760.		996,760.	
b	Miscellaneous		900099	460,543.	460,543.	0.	
c	Third-party events		722320	65,167.		65,167.	
d	All other revenue		515100	46,000.		46,000.	
e	<b>Total.</b> Add lines 11a-11d			1,568,470.			
12	<b>Total revenue.</b> See instructions.			88,459,305.	5,747,033.	1,107,927.	2,859,651.

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX ☐

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States. See Part IV, line 21	788,234.	788,234.		
2	Grants and other assistance to individuals in the United States. See Part IV, line 22	964,983.	964,983.		
3	Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16	1,722,775.	1,722,775.		
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	615,652.	496,918.	70,463.	48,271.
6	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	62,277.	50,426.	6,909.	4,942.
7	Other salaries and wages	32,422,377.	26,252,501.	3,596,743.	2,573,133.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	1,109,805.	758,555.	303,452.	47,798.
9	Other employee benefits	5,059,788.	4,229,807.	403,765.	426,216.
10	Payroll taxes	2,391,522.	1,976,415.	236,796.	178,311.
11	Fees for services (non-employees):				
a	Management				
b	Legal	691,101.	67,557.	623,544.	
c	Accounting	88,177.		88,177.	
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17	79,136.			79,136.
f	Investment management fees	26,490.		26,490.	
g	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	6,659,091.	6,140,339.	266,119.	252,633.
12	Advertising and promotion	3,563,819.	3,024,182.	28,688.	510,949.
13	Office expenses	764,841.	416,318.	117,750.	230,773.
14	Information technology	2,399,922.	1,980,921.	266,894.	152,107.
15	Royalties	576,961.	576,961.		
16	Occupancy	2,965,839.	2,706,550.	188,229.	71,060.
17	Travel	1,124,364.	666,015.	51,354.	406,995.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	190,115.	147,277.	26,278.	16,560.
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	5,718,589.	5,187,749.	382,572.	148,268.
23	Insurance	357,794.		357,794.	
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a	Radio, TV & Film	10,729,685.	10,562,493.		167,192.
b	Printing & Publications	2,844,188.	2,004,380.	41,518.	798,290.
c	Postage & Shipping	2,680,114.	2,090,919.	33,578.	555,617.
d	Misc Project Expense	728,518.	719,925.	6,661.	1,932.
e	All other expenses	653,710.	454,281.	52,951.	146,478.
25	<b>Total functional expenses.</b> Add lines 1 through 24e	87,979,867.	73,986,481.	7,176,725.	6,816,661.
26	<b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				
	Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720)	10,123,509.	8,845,870.	0.	1,277,639.

**Part X Balance Sheet**

Check if Schedule O contains a response or note to any line in this Part X ☐

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing .....	3,000.	1	3,201.
	2 Savings and temporary cash investments .....	6,089,747.	2	9,778,017.
	3 Pledges and grants receivable, net .....	2,877,255.	3	814,427.
	4 Accounts receivable, net .....	1,582,851.	4	760,659.
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L .....		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L .....		6	
	7 Notes and loans receivable, net .....	1,591.	7	849.
	8 Inventories for sale or use .....	288,976.	8	314,698.
	9 Prepaid expenses and deferred charges .....	2,389,059.	9	2,809,268.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D .....	10a 102,660,974.		
	b Less: accumulated depreciation .....	10b 69,381,805.		
		34,896,413.	10c	33,279,169.
	11 Investments - publicly traded securities .....	18,130.	11	179,387.
	12 Investments - other securities. See Part IV, line 11 .....	5,084,443.	12	4,996,826.
	13 Investments - program-related. See Part IV, line 11 .....		13	<2,114.>
	14 Intangible assets .....		14	
15 Other assets. See Part IV, line 11 .....	11,193,267.	15	11,222,953.	
16 <b>Total assets.</b> Add lines 1 through 15 (must equal line 34) .....	64,424,732.	16	64,157,340.	
Liabilities	17 Accounts payable and accrued expenses .....	7,694,753.	17	7,122,247.
	18 Grants payable .....		18	
	19 Deferred revenue .....	2,299,830.	19	2,556,498.
	20 Tax-exempt bond liabilities .....		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D .....		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L .....		22	
	23 Secured mortgages and notes payable to unrelated third parties .....		23	
	24 Unsecured notes and loans payable to unrelated third parties .....		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D .....	2,771,095.	25	2,658,938.
	26 <b>Total liabilities.</b> Add lines 17 through 25 .....	12,765,678.	26	12,337,683.
Net Assets or Fund Balances	<b>Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>			
	27 Unrestricted net assets .....	48,027,471.	27	49,987,020.
	28 Temporarily restricted net assets .....	3,540,583.	28	1,741,637.
	29 Permanently restricted net assets .....	91,000.	29	91,000.
	<b>Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.</b>			
	30 Capital stock or trust principal, or current funds .....		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund .....		31	
	32 Retained earnings, endowment, accumulated income, or other funds .....		32	
	33 Total net assets or fund balances .....	51,659,054.	33	51,819,657.
	34 Total liabilities and net assets/fund balances .....	64,424,732.	34	64,157,340.

Form 990 (2013)

**Part XI Reconciliation of Net Assets**

Check if Schedule O contains a response or note to any line in this Part XI ☒ X

1	Total revenue (must equal Part VIII, column (A), line 12)	1	88,459,305.
2	Total expenses (must equal Part IX, column (A), line 25)	2	87,979,867.
3	Revenue less expenses. Subtract line 2 from line 1	3	479,438.
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	51,659,054.
5	Net unrealized gains (losses) on investments	5	<546,738.>
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	227,903.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	51,819,657.

**Part XII Financial Statements and Reporting**

Check if Schedule O contains a response or note to any line in this Part XII ☒ X

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2a	X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	2b	X
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	2c	X
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____	3a	X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits _____	3b	

Form 990 (2013)

**SCHEDULE A**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2013**

Open to Public  
Inspection

Name of the organization

Focus on the Family

Employer identification number

95-3188150

**Part I Reason for Public Charity Status** (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 ☐ A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 ☐ A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)
- 3 ☐ A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 ☐ A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: \_\_\_\_\_
- 5 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 ☐ A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 ☐ A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 ☒ An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 10 ☐ An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 11 ☐ An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h.  
**a** ☐ Type I      **b** ☐ Type II      **c** ☐ Type III - Functionally integrated      **d** ☐ Type III - Non-functionally integrated
- e** ☐ By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f** If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box ☐
- g** Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?  
**(i)** A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? 

	Yes	No
<b>11g(i)</b>		
<b>11g(ii)</b>		
<b>11g(iii)</b>		

  
**(ii)** A family member of a person described in (i) above? 

	Yes	No
<b>11g(ii)</b>		

  
**(iii)** A 35% controlled entity of a person described in (i) or (ii) above? 

	Yes	No
<b>11g(iii)</b>		
- h** Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-9 above or IRC section (see instructions))	(iv) Is the organization in col. (i) listed in your governing document?		(v) Did you notify the organization in col. (i) of your support?		(vi) Is the organization in col. (i) organized in the U.S.?		(vii) Amount of monetary support
			Yes	No	Yes	No	Yes	No	
<b>Total</b>									

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2013

**Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....						
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....						
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....						
<b>4 Total.</b> Add lines 1 through 3 .....						
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) .....						
<b>6 Public support.</b> Subtract line 5 from line 4.						

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
<b>7</b> Amounts from line 4 .....						
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources .....						
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on .....						
<b>10</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) .....						
<b>11 Total support.</b> Add lines 7 through 10						
<b>12</b> Gross receipts from related activities, etc. (see instructions) .....					12	
<b>13 First five years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and <b>stop here</b> .....						<input type="checkbox"/>

**Section C. Computation of Public Support Percentage**

<b>14</b> Public support percentage for 2013 (line 6, column (f) divided by line 11, column (f)) .....	14	%
<b>15</b> Public support percentage from 2012 Schedule A, Part II, line 14 .....	15	%
<b>16a 33 1/3% support test - 2013.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization .....		<input type="checkbox"/>
<b>b 33 1/3% support test - 2012.</b> If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization .....		<input type="checkbox"/>
<b>17a 10% -facts-and-circumstances test - 2013.</b> If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization .....		<input type="checkbox"/>
<b>b 10% -facts-and-circumstances test - 2012.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization .....		<input type="checkbox"/>
<b>18 Private foundation.</b> If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions .....		<input type="checkbox"/>

Schedule A (Form 990 or 990-EZ) 2013

**Part III Support Schedule for Organizations Described in Section 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") .....	97088339.	84549696.	81273984.	81995089.	78744694.	423651802
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose .....	9430903.	7867211.	6420140.	5382919.	6256673.	35357846.
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513 .....						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf .....						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge .....						
<b>6 Total.</b> Add lines 1 through 5 .....	106519242	92416907.	87694124.	87378008.	85001367.	459009648
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons .....	417,361.	371,644.	1523472.	671,748.	462,307.	3446532.
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year .....						0.
<b>c</b> Add lines 7a and 7b .....	417,361.	371,644.	1523472.	671,748.	462,307.	3446532.
<b>8 Public support.</b> (Subtract line 7c from line 6.) .....						455563116

**Section B. Total Support**

Calendar year (or fiscal year beginning in) ►	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) 2013	(f) Total
<b>9</b> Amounts from line 6 .....	106519242	92416907.	87694124.	87378008.	85001367.	459009648
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources .....	2212863.	1775473.	1881564.	2120153.	3064340.	11054393.
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 .....						
<b>c</b> Add lines 10a and 10b .....	2212863.	1775473.	1881564.	2120153.	3064340.	11054393.
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on .....		59,919.		235,258.	213,096.	508,273.
<b>12</b> Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) .....	1712272.	1544748.	1319367.	967,707.	450,199.	5994293.
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.) .....	110444377	95797047.	90895055.	90701126.	88729002.	476566607

**14 First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here** ..... ☐

**Section C. Computation of Public Support Percentage**

<b>15</b> Public support percentage for 2013 (line 8, column (f) divided by line 13, column (f)) .....	<b>15</b>	95.59 %
<b>16</b> Public support percentage from 2012 Schedule A, Part III, line 15 .....	<b>16</b>	95.85 %

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for <b>2013</b> (line 10c, column (f) divided by line 13, column (f)) .....	<b>17</b>	2.32 %
<b>18</b> Investment income percentage from <b>2012</b> Schedule A, Part III, line 17 .....	<b>18</b>	1.88 %

**19a 33 1/3% support tests - 2013.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ..... ☒

**b 33 1/3% support tests - 2012.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization ..... ☐

**20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions ..... ☐

## Part IV

**Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; and Part III, line 12.

Also complete this part for any additional information. (See instructions).

**SCHEDULE C**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Political Campaign and Lobbying Activities**

**For Organizations Exempt From Income Tax Under section 501(c) and section 527**  
▶ **Complete if the organization is described below.** ▶ **Attach to Form 990 or Form 990-EZ.**  
▶ **See separate instructions.** ▶ **Information about Schedule C (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

OMB No. 1545-0047

**2013**

**Open to Public Inspection**

**If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then**

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

**If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then**

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

**If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then**

- Section 501(c)(4), (5), or (6) organizations: Complete Part III.

Name of organization <b>Focus on the Family</b>	Employer identification number <b>95-3188150</b>
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**Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.**

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV.

2 Political expenditures ..... ▶ \$ .....

3 Volunteer hours ..... ▶ .....

**Part I-B Complete if the organization is exempt under section 501(c)(3).**

1 Enter the amount of any excise tax incurred by the organization under section 4955 ..... ▶ \$ .....

2 Enter the amount of any excise tax incurred by organization managers under section 4955 ..... ▶ \$ .....

3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ..... ☐ Yes ☐ No

4a Was a correction made? ..... ☐ Yes ☐ No

b If "Yes," describe in Part IV.

**Part I-C Complete if the organization is exempt under section 501(c), except section 501(c)(3).**

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities ..... ▶ \$ .....

2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities ..... ▶ \$ .....

3 Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b ..... ▶ \$ .....

4 Did the filing organization file **Form 1120-POL** for this year? ..... ☐ Yes ☐ No

5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments. For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV.

(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0-.	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0-.

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2013

LHA

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11-08-13

**Part II-A** Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).

**A** Check ☐ if the filing organization belongs to an affiliated group (and list in Part IV each affiliated group member's name, address, EIN, expenses, and share of excess lobbying expenditures).

**B** Check ☐ if the filing organization checked box A and "limited control" provisions apply.

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.)		(a) Filing organization's totals	(b) Affiliated group totals												
<b>1a</b> Total lobbying expenditures to influence public opinion (grass roots lobbying)		699.													
<b>b</b> Total lobbying expenditures to influence a legislative body (direct lobbying)		567.													
<b>c</b> Total lobbying expenditures (add lines 1a and 1b)		1,266.													
<b>d</b> Other exempt purpose expenditures		81,161,941.													
<b>e</b> Total exempt purpose expenditures (add lines 1c and 1d)		81,163,207.													
<b>f</b> Lobbying nontaxable amount. Enter the amount from the following table in both columns.		1,000,000.													
<table border="1"> <thead> <tr> <th>If the amount on line 1e, column (a) or (b) is:</th> <th>The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e.</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000.</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000.</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000.</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000.</td> </tr> </tbody> </table>		If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e.	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.	Over \$17,000,000	\$1,000,000.		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:														
Not over \$500,000	20% of the amount on line 1e.														
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000.														
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000.														
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000.														
Over \$17,000,000	\$1,000,000.														
<b>g</b> Grassroots nontaxable amount (enter 25% of line 1f)		250,000.													
<b>h</b> Subtract line 1g from line 1a. If zero or less, enter -0-		0.													
<b>i</b> Subtract line 1f from line 1c. If zero or less, enter -0-		0.													
<b>j</b> If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?			<input type="checkbox"/> Yes <input type="checkbox"/> No												

**4-Year Averaging Period Under Section 501(h)**

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

Lobbying Expenditures During 4-Year Averaging Period					
Calendar year (or fiscal year beginning in)	(a) 2010	(b) 2011	(c) 2012	(d) 2013	(e) Total
<b>2a</b> Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000.
<b>c</b> Total lobbying expenditures	5,926.	5,445.	4,409.	1,266.	17,046.
<b>d</b> Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.
<b>f</b> Grassroots lobbying expenditures	0.	0.	0.	699.	699.

Schedule C (Form 990 or 990-EZ) 2013

**Part II-B** Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes," response to lines 1a through 1i below, provide in Part IV a detailed description of the lobbying activity.

	(a)		(b)
	Yes	No	Amount
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:			
<b>a</b> Volunteers?			
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
<b>c</b> Media advertisements?			
<b>d</b> Mailings to members, legislators, or the public?			
<b>e</b> Publications, or published or broadcast statements?			
<b>f</b> Grants to other organizations for lobbying purposes?			
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body?			
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
<b>i</b> Other activities?			
<b>j</b> Total. Add lines 1c through 1i			
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912			
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

**Part III-A** Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).

	Yes	No
<b>1</b> Were substantially all (90% or more) dues received nondeductible by members?		
<b>2</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?		
<b>3</b> Did the organization agree to carry over lobbying and political expenditures from the prior year?		

**Part III-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b) Part III-A, line 3, is answered "Yes."

<b>1</b> Dues, assessments and similar amounts from members	<b>1</b>	
<b>2</b> Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).		
<b>a</b> Current year	<b>2a</b>	
<b>b</b> Carryover from last year	<b>2b</b>	
<b>c</b> Total	<b>2c</b>	
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	<b>3</b>	
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	<b>4</b>	
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions)	<b>5</b>	

**Part IV** Supplemental Information

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, line 2; and Part II-B, line 1. Also, complete this part for any additional information.

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**SCHEDULE D**  
**(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Financial Statements**

▶ **Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**  
▶ **Attach to Form 990.**

▶ **Information about Schedule D (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).**

OMB No. 1545-0047

**2013**

**Open to Public Inspection**

**Name of the organization**

Focus on the Family

**Employer identification number**

95-3188150

**Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year .....		
2 Aggregate contributions to (during year) .....		
3 Aggregate grants from (during year) .....		
4 Aggregate value at end of year .....		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? <input type="checkbox"/> Yes <input type="checkbox"/> No		
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? <input type="checkbox"/> Yes <input type="checkbox"/> No		

**Part II Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).

<input type="checkbox"/> Preservation of land for public use (e.g., recreation or education)	<input type="checkbox"/> Preservation of an historically important land area
<input type="checkbox"/> Protection of natural habitat	<input type="checkbox"/> Preservation of a certified historic structure
<input type="checkbox"/> Preservation of open space	

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements .....	2a
b Total acreage restricted by conservation easements .....	2b
c Number of conservation easements on a certified historic structure included in (a) .....	2c
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register .....	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ .....

4 Number of states where property subject to conservation easement is located ▶ .....

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ☐ Yes ☐ No

6 Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year ▶ .....

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$ .....

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? ☐ Yes ☐ No

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenues included in Form 990, Part VIII, line 1 .....	▶ \$	
(ii) Assets included in Form 990, Part X .....	▶ \$	242,500.

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items:

a Revenues included in Form 990, Part VIII, line 1 .....	▶ \$	
b Assets included in Form 990, Part X .....	▶ \$	

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** (continued)

**3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a** ☒ Public exhibition **d** ☐ Loan or exchange programs  
**b** ☐ Scholarly research **e** ☐ Other \_\_\_\_\_  
**c** ☒ Preservation for future generations

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

**5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☒ No

**Part IV Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

**b** If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
<b>c</b> Beginning balance	<b>1c</b>
<b>d</b> Additions during the year	<b>1d</b>
<b>e</b> Distributions during the year	<b>1e</b>
<b>f</b> Ending balance	<b>1f</b>

**2a** Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

**b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII ☐

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
<b>1a</b> Beginning of year balance	149,273.	133,262.	115,751.	114,758.	106,399.
<b>b</b> Contributions					
<b>c</b> Net investment earnings, gains, and losses	7,232.	16,011.	17,511.	993.	8,359.
<b>d</b> Grants or scholarships					
<b>e</b> Other expenditures for facilities and programs					
<b>f</b> Administrative expenses					
<b>g</b> End of year balance	156,505.	149,273.	133,262.	115,751.	114,758.

**2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment ☐ %  
**b** Permanent endowment ☒ 58.15 %  
**c** Temporarily restricted endowment ☒ 41.85 %

The percentages in lines 2a, 2b, and 2c should equal 100%.

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

	Yes	No
<b>(i)</b> unrelated organizations	<b>3a(i)</b>	X
<b>(ii)</b> related organizations	<b>3a(ii)</b>	X

**b** If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? **3b**

**4** Describe in Part XIII the intended uses of the organization's endowment funds.

**Part VI Land, Buildings, and Equipment.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
<b>1a</b> Land		8,390,064.		8,390,064.
<b>b</b> Buildings		53,700,728.	31,786,167.	21,914,561.
<b>c</b> Leasehold improvements				
<b>d</b> Equipment		34,515,610.	31,887,968.	2,627,642.
<b>e</b> Other		6,054,572.	5,707,670.	346,902.
<b>Total.</b> Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).)				33,279,169.

Schedule D (Form 990) 2013

**Part VII Investments - Other Securities.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives .....		
(2) Closely-held equity interests .....		
(3) Other		
(A) Gift Annuities - CA	562,477.	Cost
(B) Gift Annuities - WI	122,477.	Cost
(C) Gift Annuities - Natl	4,311,872.	Cost
(D)		
(E)		
(F)		
(G)		
(H)		
<b>Total.</b> (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ►	4,996,826.	

**Part VIII Investments - Program Related.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
<b>Total.</b> (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ►		

**Part IX Other Assets.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) Website and Film Prod Costs - Net	4,529,536.
(2) CSV of Life Insurance Policy	6,185,360.
(3) Misc Other Assets	24,812.
(4) Endowment Funds	156,505.
(5) Construction in Progress	326,740.
(6)	
(7)	
(8)	
(9)	
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 15.) ►	11,222,953.

**Part X Other Liabilities.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
(2) Deferred Annuities	2,658,938.	
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
<b>Total.</b> (Column (b) must equal Form 990, Part X, col. (B) line 25.) ►	2,658,938.	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII ☒

**Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.

<b>1</b>	Total revenue, gains, and other support per audited financial statements	<b>1</b>	88,882,750.
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
<b>a</b>	Net unrealized gains on investments	<b>2a</b>	<546,738.>
<b>b</b>	Donated services and use of facilities	<b>2b</b>	
<b>c</b>	Recoveries of prior year grants	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII.)	<b>2d</b>	970,183.
<b>e</b>	Add lines <b>2a</b> through <b>2d</b>	<b>2e</b>	423,445.
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b>	<b>3</b>	88,459,305.
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIII.)	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b>	<b>4c</b>	0.
<b>5</b>	Total revenue. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 12.)	<b>5</b>	88,459,305.

**Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.**

Complete if the organization answered "Yes" to Form 990, Part IV, line 12a.

<b>1</b>	Total expenses and losses per audited financial statements	<b>1</b>	88,950,054.
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
<b>a</b>	Donated services and use of facilities	<b>2a</b>	
<b>b</b>	Prior year adjustments	<b>2b</b>	
<b>c</b>	Other losses	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIII.)	<b>2d</b>	970,183.
<b>e</b>	Add lines <b>2a</b> through <b>2d</b>	<b>2e</b>	970,183.
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b>	<b>3</b>	87,979,871.
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIII.)	<b>4b</b>	<4.>
<b>c</b>	Add lines <b>4a</b> and <b>4b</b>	<b>4c</b>	<4.>
<b>5</b>	Total expenses. Add lines <b>3</b> and <b>4c</b> . (This must equal Form 990, Part I, line 18.)	<b>5</b>	87,979,867.

**Part XIII Supplemental Information.**

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part III, line 4:

Paintings and sculptures created by Christian artists are on display throughout the organization's buildings. These works of art reflect the artist's expression of the beauty of God's creation and the expression of God's love in our relationships with Him and other Christians.

Part V, line 4:

This is a permanent endowment with no restriction on the use of any earned income.

The end of the year balance indicated on Schedule D, Part V, Line 1g,

**Part XIII** Supplemental Information (continued)

consists of a permanent endowment of \$91,000 (also classified as Permanently Restricted Net Assets on Form 990, Part X, Line 29) and accumulated undesignated endowment earnings of \$65,505.

Part X, Line 2:

Footnote for uncertain tax positions under FIN 48

The financial statement effects of a tax position taken or expected to be taken are recognized in the consolidated financial statements when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. Interest and penalties, if any, are included in expenses in the consolidated statements of activities. As of September 30 2014, Focus had no uncertain tax positions that qualify for recognition or disclosure in the consolidated financial statements.

Focus is generally no longer subject to U.S. federal and state income tax examinations by tax authorities for years before 2011.

Part XI, Line 2d - Other Adjustments:

Cost of goods sold	970,183.
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Part XII, Line 2d - Other Adjustments:

Cost of goods sold	970,183.
--------------------	----------

Part XII, Line 4b - Other Adjustments:

Rounding	-4.
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**SCHEDULE F  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Statement of Activities Outside the United States**

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990. ▶ See separate instructions.

▶ Information about Schedule F (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

**2013**

Open to Public  
Inspection

Name of the organization

Employer identification number

Focus on the Family

95-3188150

**Part I General Information on Activities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 14b.

**1 For grantmakers.** Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ..... ☒ **Yes** ☐ **No**

**2 For grantmakers.** Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States.

**3 Activities per Region.** (The following Part I, line 3 table can be duplicated if additional space is needed.)

(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
Central America and the Caribbean	0	0	Grants to recipients located in region		547,100.
East Asia and the Pacific	0	0	Grants to recipients located in region		322,624.
Middle East and North Africa	0	0	Grants to recipients located in region		703,002.
North America	0	0	Grants to recipients located in region		50.
Sub-Saharan Africa - Angola, Benin, Botswana, Burkina, Faso,	0	0	Grants to recipients located in region		149,999.
<b>3 a</b> Sub-total .....	0	0			1,722,775.
<b>b</b> Total from continuation sheets to Part I .....	0	0			0.
<b>c Totals</b> (add lines 3a and 3b) .....	0	0			1,722,775.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F (Form 990) 2013

**Part II** **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
			East Asia and the Pacific	Parenting help and evangelism	73,934.	Wire Transfer	0.		Book
			Central America and the Caribbean	Radio broadcasting, values education, parenting help and evangelism	543,271.	Wire Transfer	3,829.	Website hosting and books & materials	Book
			East Asia and the Pacific	Strengthening marriages and values education	12,000.	Wire Transfer	0.		Book
			East Asia and the Pacific	Values education	33,469.	Wire Transfer	531.	Books & materials	Book
			East Asia and the Pacific	Strengthening marriages, values education, and family ministry	140,706.	Wire Transfer	3,774.	Books & materials	Book
			East Asia and the Pacific	Sanctity of life outreach	25,000.	Wire Transfer	3,210.	Website hosting and books & materials	Book
			Sub-Saharan Africa	Orphan care, values education, and radio broadcasts	148,483.	Wire Transfer	1,516.	Books & materials	Book
			East Asia and the Pacific	Values education	30,000.	Wire Transfer	0.		Book

2 Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter ▶

3 Enter total number of other organizations or entities ▶

[illegible]

[illegible]

**Part IV Foreign Forms**

- 1 Was the organization a U.S. transferor of property to a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)* ..... ☐ Yes ☒ No
- 2 Did the organization have an interest in a foreign trust during the tax year? *If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)* ..... ☐ Yes ☒ No
- 3 Did the organization have an ownership interest in a foreign corporation during the tax year? *If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)* ..... ☐ Yes ☒ No
- 4 Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? *If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)* ..... ☐ Yes ☒ No
- 5 Did the organization have an ownership interest in a foreign partnership during the tax year? *If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)* ..... ☐ Yes ☒ No
- 6 Did the organization have any operations in or related to any boycotting countries during the tax year? *If "Yes," the organization may be required to file Form 5713, International Boycott Report. (see Instructions for Form 5713)* ..... ☐ Yes ☒ No

Schedule F (Form 990) 2013

**Part V** **Supplemental Information**

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information.

**Part I, Line 2:**

Focus on the Family monitors the activities and uses of provided funds through quarterly impact reports and review of financial reports.

**Part I, line 3:**

Focus on the Family accounts for foreign expenditures according to the accrual basis of accounting using expense reports and other appropriate documentation.



**Part II Fundraising Events.** Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through col. (c))
		(event type)	(event type)	(total number)	
Revenue	<b>1</b> Gross receipts .....				
	<b>2</b> Less: Contributions .....				
	<b>3</b> Gross income (line 1 minus line 2) .....				
Direct Expenses	<b>4</b> Cash prizes .....				
	<b>5</b> Noncash prizes .....				
	<b>6</b> Rent/facility costs .....				
	<b>7</b> Food and beverages .....				
	<b>8</b> Entertainment .....				
	<b>9</b> Other direct expenses .....				
	<b>10</b> Direct expense summary. Add lines 4 through 9 in column (d) .....				
	<b>11</b> Net income summary. Subtract line 10 from line 3, column (d) .....				

**Part III Gaming.** Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

	(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
<b>1</b> Gross revenue .....				
Direct Expenses	<b>2</b> Cash prizes .....			
	<b>3</b> Noncash prizes .....			
	<b>4</b> Rent/facility costs .....			
	<b>5</b> Other direct expenses .....			
<b>6</b> Volunteer labor .....	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
<b>7</b> Direct expense summary. Add lines 2 through 5 in column (d) .....				
<b>8</b> Net gaming income summary. Subtract line 7 from line 1, column (d) .....				

**9** Enter the state(s) in which the organization operates gaming activities: \_\_\_\_\_

**a** Is the organization licensed to operate gaming activities in each of these states? ☐ Yes ☐ No

**b** If "No," explain: \_\_\_\_\_

**10a** Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year? ☐ Yes ☐ No

**b** If "Yes," explain: \_\_\_\_\_

- 11** Does the organization operate gaming activities with nonmembers? ☐ Yes ☐ No
- 12** Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed to administer charitable gaming? ☐ Yes ☐ No
- 13** Indicate the percentage of gaming activity operated in:
- |                                      |            |   |
|--------------------------------------|------------|---|
| <b>a</b> The organization's facility | <b>13a</b> | % |
| <b>b</b> An outside facility         | <b>13b</b> | % |
- 14** Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ \_\_\_\_\_

Address ▶ \_\_\_\_\_

- 15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue? ☐ Yes ☐ No
- b** If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ \_\_\_\_\_ and the amount of gaming revenue retained by the third party ▶ \$ \_\_\_\_\_.
- c** If "Yes," enter name and address of the third party:

Name ▶ \_\_\_\_\_

Address ▶ \_\_\_\_\_

**16** Gaming manager information:

Name ▶ \_\_\_\_\_

Gaming manager compensation ▶ \$ \_\_\_\_\_

Description of services provided ▶ \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

☐ Director/officer ☐ Employee ☐ Independent contractor

**17** Mandatory distributions:

- a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? ☐ Yes ☐ No
- b** Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ \_\_\_\_\_

**Part IV** **Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v), and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information (see instructions).

**Schedule G, Part I, Line 2b, List of Ten Highest Paid Fundraisers:**

(i) Name of Fundraiser: Tandon Partners LLC

(i) Address of Fundraiser: 3226 129th Ave NE, Bellevue, WA 98005

**SCHEDULE I  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Grants and Other Assistance to Organizations,  
Governments, and Individuals in the United States**  
Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Information about Schedule I (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990)

OMB No. 1545-0047

**2013**

Open to Public  
Inspection

Name of the organization

**Focus on the Family**

Employer identification number  
**95-3188150**

**Part I General Information on Grants and Assistance**

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? ☒ Yes ☐ No
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

**Part II Grants and Other Assistance to Governments and Organizations in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Amnion CPC 2251 Garrett Road Drexel Hill, PA 19026	23-2223022	501(c)(3)	9,500.	0.			Training
Assist Pregnancy Center 5101-D Backlick Road Annandale, VA 22003	54-1540093	501(c)(3)	8,960.	0.			Training
AWC Pregnancy Center 100 TradeCenter, Suite 625 Revere, MA 02151	22-3196616	501(c)(3)	13,200.	0.			Training
Choices Pregnancy Center 626 Fifth Avenue Coraopolis, PA 15108	25-1528068	501(c)(3)	6,400.	0.			Training
Claris/Westside Pregnancy Clinics 11500 W. Olympic Blvd., Ste. #570 Los Angeles, CA 90064	95-4806856	501(c)(3)	0.	25,178.	Purchase price	Ultrasound	Provide medical equipment
Cornerstone Pregnancy Center 2025 Culver Road Orlando, FL 32817	45-3910018	501(c)(3)	9,500.	0.			Training

**2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 36.

**3** Enter total number of other organizations listed in the line 1 table 1.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2013)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Heartline Pregnancy Center 1515 Provident Drive, Suite 180 Warsaw, IN 46580	35-1620996	501(c)(3)	6,400.	0.			Training
Hope Pregnancy Centers, Inc. dba Hope Women's Centers - 991 SW 71 Avenue - N. Lauderdale, FL 33060	65-0213258	501(c)(3)	0.	19,527.	Purchase price	Ultrasound	Provide medical equipment
Hope Pregnancy Centers, Inc. dba Hope Women's Centers - 991 SW 71 Avenue - N. Lauderdale, FL 33060	65-0213258	501(c)(3)	3,200.	0.			Training
Kleburg County Pregnancy Resource Center - PO Box 281 - Kingsville, TX 78363	45-2549217	501(c)(3)	6,400.	0.			Training
Life Centers of Ventura County 522 North A Street, Ste. A Oxnard, CA 93030	90-0048781	501(c)(3)	13,200.	0.			Training
Life Choices 20 West Mountain View Avenue Longmont, CO 80501	74-2345974	501(c)(3)	6,400.	0.			Training
Life Choices, Inc. 5575 Raleigh LaGrange Memphis, TN 38124	62-1281799	501(c)(3)	0.	23,099.	Purchase price	Ultrasound	Provide medical equipment
Midtown Pregnancy Support Center 110 E. 40th Street, Ste. 706 New York, NY 10016	13-3771206	501(c)(3)	0.	26,747.	Purchase price	Ultrasound	Provide medical equipment
Options 360 Pregnancy Clinic 5500 N.E. 109th Court, Suite C Vancouver, WA 98662	27-0059405	501(c)(3)	13,200.	0.			Training

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Pregnancy Center of Pinellas County - 8001 66th Street North - Pinellas Park, FL 33781	59-2588366	501(c)(3)	0.	19,527.	Purchase price	Ultrasound	Provide medical equipment
Pregnancy Decision Health Center 49 Hill Road North Pickerington, OH 43147	31-1002913	501(c)(3)	0.	25,300.	Purchase price	Ultrasound	Provide medical equipment
Pregnancy Resource Centers 509 S. Kentucky Evansville, IN 47714	31-1191608	501(c)(3)	13,200.	0.			Training
Pregnancy Resources Inc. 165 Babcock Street Melbourne, FL 32935	59-2542341	501(c)(3)	0.	23,099.	Purchase price	Ultrasound	Provide medical equipment
Pregnancy Support Services of Wake Forest - 853 Durham Road, Suite I - Wake Forest, NC 27587	56-2164060	501(c)(3)	0.	20,329.	Purchase price	Ultrasound	Provide medical equipment
Real Choices Pregnancy Care Center 1285 Centaur Village Dr. Boulder, CO 80026	84-1097182	501(c)(3)	13,200.	0.			Training
Safe Harbor PMC/Sav-A-Life 813 E. Gadsden St. Pensacola, FL 32501	59-2941896	501(c)(3)	0.	19,527.	Purchase price	Ultrasound	Provide medical equipment
Sanctity of Life Ministries 8800 E. Pear Tree Village Court Alexandria, VA 22030	54-1377782	501(c)(3)	0.	19,528.	Purchase price	Ultrasound	Provide medical equipment
SCV Pregnancy Center 23838 Valencia Blvd., Ste. 270 Valencia, CA 91355	95-4069854	501(c)(3)	0.	19,528.	Purchase price	Ultrasound	Provide medical equipment

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
The Care Center 1930 Veterans Memorial Hwy., Ste. 1 Islandia, NY 11749	11-3001793	501(c)(3)	20,700.	0.			Training
TLC Pregnancy Services 825 Dundee Avenue Elgin, IL 60120	36-3693224	501(c)(3)	6,400.	0.			Training
Adopt Colorado Kids Inc 541 E Garden Dr, Room Unit N Windsor, CO 80550	45-5558052	501(c)(3)	15,000.	0.	Book		Adoption
Ethics & Religious Liberty Commission - 901 Commerce St, Ste 550 - Nashville, TN 37203	62-6007072	501(c)(3)	15,500.	0.	Book		Conference sponsorship
Faith & Law Institute 5272 Lyngate Court, Ste 200 Burke, VA 22015	54-1544718	501(c)(4)	7,000.	0.	Book		Event sponsorship
The Family Foundation of Virginia 919 E Main St, Ste 1110 Richmond, VA 23219	52-1425355	501(c)(3)	51,375.	0.	Book		Organizational support
Indiana Family Institute Inc 140 North First St Zionsville, IN 46077	35-1790240	501(c)(3)	10,000.	0.	Book		Organizational support
Motor Racing Outreach Inc 5555 Concord Parkway South Concord, NC 28027	58-1859610	501(c)(3)	10,000.	0.	Book		Organizational support
National Institute of Family and Life Advocates - 5610 Southpoint Centre Blvd - Fredericksburg, VA 22401	54-1673492	501(c)(3)	19,000.	0.	Book		Support of pregnancy centers

Schedule I (Form 990)

Part II Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.)							
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Overlake Christian Church 9900 Willows Rd NE Redmond, WA 98052	91-0863908	501(c)(3)	10,000.	0.	Book		Event sponsorship
Shaohannah's Hope, Inc dba Show Hope - 230 Franklin Rd 11JJ - Franklin, TN 37064	32-0011220	501(c)(3)	29,924.	0.	Book		Orphan care
Texas Christian University TCU Box 297011 Fort Worth, TX 76129	75-0827465	501(c)(3)	75,000.	0.	Book		Orphan care
ResilientKidz 8675 Explorer Dr Colorado Springs, CO 80920	45-2158585	501(c)(3)	114,743.	0.	Book		Parenting support

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance
Benevolence for individuals	138	40,540.	0.	Book	
Counseling assistance provided to individuals	21	0.	9,850.	Book	Provision of services for individuals
Grants of books & materials for individuals	20085	0.	914,593.	Book	Books & materials

**Part IV** **Supplemental Information.** Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Part I, Line 2:

These requests for financial assistance are for a specific activity that is in agreement with our charitable purpose. We discuss the project involved and how the requested funds are going to be used. We also monitor the activities involved and request follow-up info as necessary.

**SCHEDULE J  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Compensation Information**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 23.**

▶ **Attach to Form 990.** ▶ **See separate instructions.**

▶ **Information about Schedule J (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990)**

OMB No. 1545-0047

**2013**

**Open to Public  
Inspection**

Name of the organization

Focus on the Family

Employer identification number

95-3188150

**Part I Questions Regarding Compensation**

**1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- |   |  |
|---|--|
| <input checked="" type="checkbox"/> First-class or charter travel             | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input checked="" type="checkbox"/> Travel for companions                     | <input type="checkbox"/> Payments for business use of personal residence |
| <input checked="" type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees   |
| <input type="checkbox"/> Discretionary spending account                       | <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef) |

**b** If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a?

**3** Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- |   |   |
|---|---|
| <input checked="" type="checkbox"/> Compensation committee          | <input type="checkbox"/> Written employment contract                                |
| <input type="checkbox"/> Independent compensation consultant        | <input checked="" type="checkbox"/> Compensation survey or study                    |
| <input checked="" type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in, or receive payment from, a supplemental nonqualified retirement plan?
- c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

**Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.**

**5** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" to line 5a or 5b, describe in Part III.

**6** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" to line 6a or 6b, describe in Part III.

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III

**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b	X	
2	X	
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2013

## Focus on the Family

<b>Part II</b>	<b>Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.</b> Use duplicate copies if additional space is needed.
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For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

**Note.** The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

[illegible]

**Part III Supplemental Information**

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Part I, Line 1a:

Jim Daly has flown first-class for international travel and occasionally for domestic flights.

Travel for companions was provided to Jim Daly and Tim Goeglein. The non-business cost of companion travel is included in employee's reportable compensation.

On an annual basis, the organization calculates the cost of laptop and tablet computers provided to the disqualified individuals. This calculated amount is grossed up for any tax impact and included in employee's reportable compensation.

Part I, Line 3:

The Compensation Committee of the Board of Directors determines compensation of the organization's CEO by reviewing comparability data and contemporaneous documentation. These deliberations and decisions regarding officer compensation are documented annually. The voting members of this committee are independent directors of the

**Part III** Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

organization.



**Part IV Business Transactions Involving Interested Persons.**

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
Hanon-McKendry Inc	Former Key Employee	1,567,874.	Hanon-McKen		X
Jeremy Woodard	Son-in-law of D Vil	62,277.	Wage from e		X

**Part V Supplemental Information**

Provide additional information for responses to questions on Schedule L (see instructions).

**Sch L, Part IV, Business Transactions Involving Interested Persons:**

(a) Name of Person: Hanon-McKendry Inc

(d) Description of Transaction: Hanon-McKendry Inc performs marketing services for Focus on the Family.

(a) Name of Person: Jeremy Woodard

(b) Relationship Between Interested Person and Organization:

Son-in-law of D Villanueva

(d) Description of Transaction: Wage from employment

990 Schedule L, Part IV (1)

(a) Hanon-McKendry Inc

(b) Former key employee is President and greater than 5% owner

(c) \$ 1,567,874

(d) Hanon-McKendry Inc (fka CSK Strategic Marketing Group Inc.) and

Focus on the Family (Focus) have entered into a three year business agreement whereby Hanon-McKendry Inc will perform marketing services

for Focus. A former key employee, Steve Maegdlin, is the President of Hanon-McKendry Inc and owns more than 5% of the company.

(e) Sharing of organization revenues? = No

**Part V** Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions).

990 Schedule L, Part IV (2)

(a) Jeremy Woodard

(b) Son-in-law of Daniel Villanueva, Board Member

(c) \$ 62,277

(d) Jeremy received wages related to his employment as an Executive Director, Business Intel/Strategy for Focus on the Family.

**SCHEDULE M  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Noncash Contributions**

OMB No. 1545-0047

**2013**

Open to Public  
Inspection

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Information about Schedule M (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990)

Name of the organization

Focus on the Family

Employer identification number

95-3188150

**Part I Types of Property**

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art .....				
2 Art - Historical treasures .....				
3 Art - Fractional interests .....				
4 Books and publications .....				
5 Clothing and household goods .....	X		11,534.	Thrift shop value
6 Cars and other vehicles .....				
7 Boats and planes .....				
8 Intellectual property .....				
9 Securities - Publicly traded .....	X	242	1,514,158.	Fair market value
10 Securities - Closely held stock .....				
11 Securities - Partnership, LLC, or trust interests .....				
12 Securities - Miscellaneous .....				
13 Qualified conservation contribution - Historic structures .....				
14 Qualified conservation contribution - Other .....				
15 Real estate - Residential .....				
16 Real estate - Commercial .....				
17 Real estate - Other .....				
18 Collectibles .....	X	2	25,524.	Fair market value
19 Food inventory .....				
20 Drugs and medical supplies .....				
21 Taxidermy .....				
22 Historical artifacts .....				
23 Scientific specimens .....				
24 Archeological artifacts .....				
25 Other ▶ ( <u>Commodities</u> ) .....	X	37	96,706.	Retail price
26 Other ▶ ( _____ ) .....				
27 Other ▶ ( _____ ) .....				
28 Other ▶ ( _____ ) .....				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement .....

29

30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 - 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period? .....

b If "Yes," describe the arrangement in Part II.

31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? .....

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions? .....

b If "Yes," describe in Part II.

33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

Yes No

30a		X
31		X
32a		X
33		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) (2013)

## Part II

**Supplemental Information.** Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Schedule M, Part I, Column (b):

Column B includes the number of individual gifts.

**SCHEDULE O**  
**(Form 990 or 990-EZ)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990 or 990-EZ**

Complete to provide information for responses to specific questions on  
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990)

OMB No. 1545-0047

**2013**

Open to Public  
Inspection

Name of the organization

Focus on the Family

Employer identification number

95-3188150

**REASON FOR AMENDMENT**

Focus on the Family is amending its 2013 Form 990 to make  
a correction to Part X, Balance Sheet. The balance sheet needs to be  
changed to agree to the financial statements issued for the year ended  
September 30, 2014. There was a change to the program-related  
investments which was not originally included on Form 990.

Form 990, Part III, Line 4d, Other Program Services:

Advocacy for Children - Stand up for children who cannot speak for  
themselves, as we help save the lives of preborn babies, support new  
parents, and find forever, loving families for orphaned children.

Expenses \$ 6,259,084. including grants of \$ 736,493. Revenue \$ 197,561.

Citizenship and Engaging the Culture - Equip people and families to  
engage the culture for Christ, as we inspire families to live out  
Biblical citizenship, and transform the culture for Christ.

Expenses \$ 4,152,156. including grants of \$ 43,212. Revenue \$ 83,710.

Form 990, Part VI, Section B, line 11:

Form 990 was reviewed in detail by the Audit Committee of the  
Board of Directors. A copy of the 990 was provided to all Board members  
before filing with the IRS. Form 990 was also reviewed by the  
organization's outside CPA firm.

Form 990, Part VI, Section B, Line 12c:

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2013)

332211  
09-04-13

Name of the organization	Employer identification number
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Conflict of interest disclosure statements are signed by directors, officers and all employees each year. Disclosure statements of the Board of Directors are reviewed and addressed by Corporate Counsel.

Form 990, Part VI, Section B, Line 15:

The Compensation Committee of the Board of Directors determines compensation of the organization's CEO by reviewing comparability data and contemporaneous substantiation. These deliberations and decisions regarding officer compensation are documented annually. The voting members of this committee are independent directors of the organization.

The Compensation Committee also annually reviews the compensation of other officers and key employees. These deliberations and decisions regarding employee compensation are documented annually. The voting members of this committee are independent directors of the organization.

Form 990, Part VI, Line 17, List of States receiving copy of Form 990:

AK, CO, FL, GA, HI, MD, MN, NH, SC, TN, VA, WV, WI

Form 990, Part VI, Section C, Line 19:

The organization makes its organizing documents available by written request. Also, the organization makes its audited financial statements and Forms 990 available on its website.

Member election for additional members (Part VI, line 7a)

During the taxable year, three members retired from the

Board of Directors.

Name of the organization	Employer identification number
Focus on the Family	95-3188150

Retiring Board members:

Dr. R. Albert Mohler Jr.

Robert E. Hamby

Daniel Villanueva

Governing body decisions (Part VI, line 7b)

General disclosure regarding legal fees and corporate

secretary Holland & Knight LLP, a law firm in which Stu Mendelsohn,

Corporate Secretary for Focus on the Family (Focus), is a partner,

provides legal counsel for Focus. Compensation paid to Holland &

Knight LLP during FYE September 30, 2014 was \$699,213, which includes

the reimbursement of expenses. The board at large has considered these

fees and holds that they are at or below market rates for the services

performed.

Form 990, Part XI, line 9, Changes in Net Assets:

Nonoperating contribution 227,903.

Audited by an independent accountant (Part XII, line 2b)

The Audit Committee of the Board of Directors reviews the

results of the annual financial audit. The committee oversees the

selection of the independent auditors.

Schedule O - General Explanation Attachment

ORGANIZATIONAL MISSION STATEMENT

Focus on the Family (Focus) is a nondenominational religious

Name of the organization	Employer identification number
Focus on the Family	95-3188150

organization whose primary objective is to spread the Gospel of Jesus Christ by helping to preserve traditional values and the institution of the family. The primary means of accomplishing these goals are radio broadcasts, periodicals, books, films, videos, internet and events which share the message with constituents, schools, churches and the public at large in the United States as well as around the world.

#### Schedule O - General Explanation Attachment

##### The Ministries of Focus on the Family

Focus on the Family, Colorado Springs, CO 80920 (719)531-3400

<http://www.FocusontheFamily.com>

There's more to Focus on the Family than meets the eye (or ear). Even those who listen regularly to our radio broadcast and have a fairly solid acquaintance with our purposes and philosophy might be surprised at the actual scope of our activities and involvement. From humble and simple beginnings - a book on child discipline and a 25-minute weekly broadcast which first aired in 1977, Focus on the Family has grown and expanded over the years to include a wide array of separate ministries under its umbrella. The following descriptions are intended to provide just a taste of the diversity of these programs, projects, and outreaches.

##### General Explanation - Broadcast Ministries

##### Daily Focus on the Family Broadcast with Jim Daly

([www.FocusontheFamily.com/radio](http://www.FocusontheFamily.com/radio))

The daily Focus on the Family with Jim Daly radio program offers biblical, practical insights for families, with real help for marriage and parenting from families. Jim Daly and co-host John Fuller

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interview engaging guests, sharing stories, insights and some laughter, as well, in this 30-minute broadcast.

According to Nielsen measures the audience for this program is more than two million weekly - with a potential audience of 14 million weekly.

The vast radio network carrying the daily Focus on the Family (FOF) broadcast continues to expand in the number of facilities and programs offered - heard on nearly 2,000 facilities (including terrestrial stations, their translators and satellite radio) in North America, with an estimated 700 outlets via streaming stations and other internet channels.

Total daily releases (sum of all channels) for the program exceeds 4,000. In addition to the U. S., the program is heard on nearly 400 additional facilities around the world. From the daily English program, a daily 15-minute program is excerpted, scripted and then translated into French, Russian, Hindi, Tamil, Telugu and Spanish, airing on over 951 facilities across Europe, the Commonwealth of Independent States (CIS), and Latin America.

This daily broadcast is offered as a resource on audio CD, Podcast, MP3, online streaming audio, and via a mobile app. The daily Focus on the Family program is also available on Salem Communication's OnePlace.com website, TuneIn and Stitcher along with other web locations.

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General Explanation - Broadcast Ministries

Focus on the Family Commentary Broadcast

This 90-second practical and inspirational feature hosted by Focus on the Family President Jim Daly is now carried every day by nearly 200 "general market" (non-religious) radio facilities.

Families around the world are finding the feature meeting needs in their lives, as well. Not only is the English language commentary heard in dozens of global cities such as Singapore and Johannesburg, it is also translated into various languages and airs in Argentina, Indonesia, mainland China, and Slovakia. The broadcast is carried every day across the world from over 1,750 facilities.

General Explanation - Broadcast Ministries

Focus on the Family Minute (FOFM) Broadcast

This 60-second radio feature spotlights excerpts from the Daily Focus on the Family broadcast. The "Minute" presents a snapshot of family help and encouragement while also serving as an introduction for new listeners to the daily program. FOFM now airs on an estimated total 2,800 outlets - nearly 2,000 facilities in the United States and almost 800 facilities overseas.

General Explanation - Broadcast Ministries

Focus on the Family Weekend (Christian and General Market)

Airing on over 1,500 facilities nationwide, 105 facilities in Canada, plus 125 outlets across the world, this weekly hour-long broadcast provides a variety of advice and encouragement about marriage, parenting, health, finances and entertainment. Designed for busy

Name of the organization	Employer identification number
Focus on the Family	95-3188150

families, this replay of the week's best broadcasts hosted by Jim Daly.

General Explanation - Broadcast Ministries

Adventures In Odyssey Broadcast

For more than 25 years, Adventures in Odyssey has offered families hope, encouragement and important life lessons based on biblical truths. Intended especially for children ages 8 to 12, it is also applicable to all ages. The program reached an industry milestone in 2008, becoming the longest-running weekly drama with a consistent cast of characters! Admentures in Odyssey, in both daily and weekly versions, is now heard on over 4,050 radio facilities worldwide. The program is also available online at Whit'sEnd.org and on Salem Communication's OnePlace.com website.

General Explanation - Broadcast Ministries

Plugged In Movie Review Broadcast

Currently airing on nearly 1,950 radio facilities and hosted by media expert Bob Waliziewski, Plugged In Movie Review evaluates a current film release each week. Available in 1-minute and 2-minute versions, and augmented by a variety of live interview opportunities, this feature remains very popular with stations and audiences. Of the above facilities, 678 air the "currently in theaters" version of the broadcast, while 405 facilities air the version reviewing newly released DVDs.

General Explanation - Broadcast Ministries

Focus on the Family Radio Theatre Broadcast

Focus on the Family Radio Theatre is heard on 575 facilities each week.

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Radio Theatre features classic stories brought to life with motion-picture-quality cast and sound. Radio Theatre recently received the prestigious Peabody Award for its production of "Bonhoeffer: The Cost of Freedom" and "Oliver Twist." In addition to the regular placement of the program, Radio Theatre productions are occasionally offered as radio specials and carried by an additional network of interested outlets.

General Explanation - Broadcast Ministries

Boundless Show

This hour-long podcast hosted by Lisa Anderson brings a lively discussion, with poignant information and challenging guests, to Christian young adults. The show is now broadcast on over 200 radio stations each week in the U.S.

General Explanation - Broadcast Ministries

Enfoque a la Familia Broadcast

Enfoque a la Familia's mission is to reach the Hispanic community of the United States with the truth of the Gospel through strengthening and upholding the Hispanic family. The Enfoque a la Familia radio broadcast is currently airing on about 110 facilities throughout the U.S. and on approximately 835 facilities outside the U.S.

General Explanation - Broadcast Ministries

Comentario de la Enfoque a la Familia Program

This 90-second Spanish-language feature that provides marriage and family advice is heard on 120 facilities.

Name of the organization	Employer identification number
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General Explanation - Broadcast Ministries

Conectados Program

The Spanish-language version of the weekly Plugged In Movie Review feature is heard on 116 facilities.

General Explanation - Broadcast Ministries

Aventuras En Odisea

Launched in 2014, this Spanish broadcast mimics the English Adventures in Odyssey broadcast. It offers families hope, encouragement and important life lessons based on biblical truths especially to children ages 8-12, but also applicable to all ages.

General Explanation - Relationship Services

Relationship Services

Each week brings thousands of contacts, via email, phone calls, letters and social media, each seeking a response to unique requests. This direct communication is a vital link to the people we desire to serve. We also moderate most of Focus on the Family Forums and Blogs, which occasionally provides opportunities to reach out to this community as well. Those who contact us are treated with dignity, care, and expertise. The many inquiries for information, advice, and encouragement are fielded and supported by a well-trained staff of 80, predominantly with earned degrees.

General Explanation - Relationship Services

Counseling

Many of those who come to us require specialized care. Focus on the Family (Focus) is increasingly called upon to assist those experiencing

Name of the organization	Employer identification number
Focus on the Family	95-3188150

painful and often destructive situations. Potential suicides, cases of spouse abuse, and child molestation are not uncommon. These pleas receive a reply by phone on a one-to-one basis. Most contacts are prompted by our radio broadcasts, which touch off an avalanche of "pain mail" and cries for help. In addition to the radio broadcast, callers become aware of the counseling/consultation we offer through Focus websites, magazine articles, simulcasts and other ministry outreaches. Our staff of 14 state-licensed counselors, 3 support staff, and 2 chaplains, respond to the critical letters and calls too complex for a mail or email response. Beyond this free consultation, when appropriate, callers are referred to counselors in their geographical area who have been approved through a screening process for our National Referral Network. Focus on the Family does not provide a categorical "endorsement" of therapists on the referral network. No charge is made for consultation with the Focus counselor.

## General Explanation - Relationship Services

### Online Ministries

#### Focus on the Family Website ([www.FocusontheFamily.com](http://www.FocusontheFamily.com))

The flagship website for Focus on the Family draws an average audience of about 1,650,000 unique visitors per month, providing our constituents with ready access to reliable, practical, time-tested advice on marriage, parenting, life challenges and more. Through online articles, blogs, broadcasts, podcasts, streaming audio/video and community forums FocusontheFamily.com offers encouragement, inspiration and help for people of all ages. Visitors can search all Focus on the Family's online content by topic, site or media type, finding the information they need whenever they need it.

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General Explanation - Relationship Services

Family Resources - Book Publishing

Focus on the Family partners with several Christian publishers to create and distribute products including character building fiction for children, marriage advice, parenting help, and inspirational books for men and women. More than half of these products are created by an in-house team of writers and editors, and are supported by literary contributions from talented authors.

General Explanation - Relationship Services

Films and Videos

Focus on the Family began its first film production in 1986 and has continued producing new programs that have been translated in over 20 languages. Focus on the Family continues to seek the widest possible audiences for its videos. The subject matter in Focus on the Family videos includes marriage and parenting advice, worldview curricula, and both animated and live action character building videos for children. All of our original videos are scripted and filmed with Christian audiences in mind, although they are often enjoyed by a broader audience.

General Explanation - Marriage

Marriage ([www.focusonthefamily.com/marriage](http://www.focusonthefamily.com/marriage))

While the very definition of marriage is debated, couples continue to face the challenge of building, strengthening and preserving thriving marriages. Our Marriage ministry is committed to inspiring the God-given desire within men and women for life-long, healthy marriages,

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equipping them to prepare a solid foundation for marriage, strengthen their marriage, save their marriage in crisis, and to raise hope-filled children who will shape our nation and future generations.

#### General Explanation - Marriage

The Boundless Project ([www.boundless.org](http://www.boundless.org))

Sponsored by Focus on the Family, Boundless is a ministry for those in the transitional years between high school graduation and parenthood.

While research warns us of an inherent spiritual wanderlust during these years, Boundless offers young adults a consistent Christian community and motivation to remain firm in their faith, plugged into a local church body, and intentional about the pursuit of marriage and family. From college to career to relationships, Boundless offers a vibrant vision for young adults seeking to experience the abundant Christian life in the midst of discovery and change.

#### General Explanation - Sanctity of Human Life

Adoption & Orphan Care Initiative:

([www.icareaboutorphans.org](http://www.icareaboutorphans.org))

Collaborate with partners on worldwide adoption and orphan care awareness campaigns, and coordinate efforts with government, church and adoption agency leaders to help find permanent adoptive families for the more than 100,000 legal orphans waiting in foster care in the U.S. Focus also provides post-adoption support to families, which includes training Christian therapists to help adoptive families.

#### General Explanation - Sanctity of Human Life

Sanctity of Human Life ([www.beavoice.net](http://www.beavoice.net))

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Because the Sanctity of Human Life (SOHL) is one of the core commitments of Focus on the Family, the SOHL team promotes awareness of the value of each human life and equips its constituents to nurture and defend the sanctity of human life from conception to natural death.

Our primary initiatives are:

Option Ultrasound ([www.heartlink.org/oupdirectors.cfm](http://www.heartlink.org/oupdirectors.cfm))

Provide grants for ultrasound machines or sonography training to qualified Pregnancy Medical Clinics (PMCs) in high abortion communities, equipping them to offer limited obstetrical ultrasound services under the supervision of a licensed physician. This year we placed 11 ultrasound machines in PMCs, for a program total of 431.

Benevolent Resources ([www.heartlink.org/directors/benevolentresources](http://www.heartlink.org/directors/benevolentresources))

Provide through a benevolent program for pregnancy care organizations around the world \$500 yearly per organization of educational resources for women facing unexpected pregnancies.

General Explanation - Parenting

Parenting ([www.focusonthefamily.com/parenting](http://www.focusonthefamily.com/parenting))

It's impossible to estimate the number of letters we've received over the years from parents thanking Focus on the Family for helping them raise their children. Our ministry has long been known for its parenting resources, and the Parents ministry team forges into the 21st century helping parents guide their families through difficult times, raise healthy and resilient children, and pass on a thriving faith to those children.

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General Explanation - Parenting

Pluggedin.com ([www.pluggedin.com](http://www.pluggedin.com))

Now reaching over 1 million visits per month (17MM annually), this Focus website posts timely reviews of what's playing in theaters each week (with an ongoing archive), television programming, popular CDs and video games. These reviews focus on the messages being conveyed, both positively and negatively. The pluggedin.com website also tackles many of the most popular questions being asked by our readership as well as offering practical advice about becoming more discerning regarding today's media.

PluggedIn produces an entertainment podcast each week and, in the spirit of hearing back from our constituency, PluggedIn has launched its own blog. Practical entertainment help and advice can be found in the "Family Room" section of the website. In addition, the Plugged In Movie Review radio features are currently airing on nearly 700 radio stations, heard each week by an audience in excess of 9 million. A video version of the same feature airs on a number of cable outlets to an estimated viewership of 1.7 million weekly. Many families find our smartphone app a valuable resource.

General Explanation - Parenting

Thriving Family ([www.thrivingfamily.com/](http://www.thrivingfamily.com/))

The Media Publishing Group launched Thriving Family, a full-size, newsstand-worthy parenting, marriage, and family magazine in the fall of 2009 and mails 300,000 copies 6 times per year of this 60-page publication. The purpose of Thriving Family is to provide and reinforce Focus on the Family's core marriage and parenting message to the

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bull's-eye audience on a regular basis and to inspire and equip families. A complementary website and digital edition were also created to provide additional access and reinforcement of the Thriving Family vision.

General Explanation - Parenting

Focus on the Family Clubhouse Magazine  
([www.clubhousemagazine.com](http://www.clubhousemagazine.com))

In serving nearly 75,000 of our intermediate readers, ages eight to twelve, Focus on the Family Clubhouse presents a fun mix of contemporary and classic fiction, personality stories, fact articles, quizzes, devotionals, crafts and games all from a Christian perspective that help parents show kids a better understanding of their world and God's Word.

Focus on the Family Clubhouse, Jr. Magazine  
([www.clubhousemagazine.com/club\\_jr](http://www.clubhousemagazine.com/club_jr))

This colorful, high-quality magazine, geared for ages three to seven, contains simple stories, crafts, Bible stories, poems, and puzzles designed to delight the 65,000 families who receive it. An emphasis on Christian values and cognitive development makes this an ideal resource for families with pre-readers and early readers.

General Explanation - Parenting

Children ([www.whitsend.org](http://www.whitsend.org))

Focus on the Family meets the needs of kids of all ages while providing a safe place to grow in their faith. The sites for younger kids provide fun articles, faith-building stories, recipes, activity suggestions,

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poems, movie reviews and games, including our exclusive partnership with Phil Vischer for his JellyTelly website.

General Explanation - Parenting

Youth Outreach (www.trueu.org)

The Youth Outreach department seeks to equip parents, youth leaders/ministers, and youth (ages 4-12) with the essential tools that will enable them to help youth understand, navigate, and impact the culture in which they live. We do this by helping parents and others shape the identity, foundations, and perspective with entertaining and Biblically-based content that can involve the whole family.

General Explanation - Parenting

Physicians Resource Council

Over thirty U.S. and Canadian physicians representing diverse medical specialties serve as volunteers on the Focus on the Family Physicians Resource Council (PRC). The PRC works closely with our Medical Review department staff, and functions in a supportive, advisory capacity by providing our ministry with expert counsel regarding medical and health-related issues that relate to our broadcasts, publications, films, and other media.

General Explanation - Parenting

Welcome Center / Bookstore / Whit's End

Approximately 280,000 people visit Focus on the Family's Welcome Center every year, where they can explore our ground level, which features a 10,000 square foot Bookstore and Gift Shop filled with relevant and compelling resources and wholesome entertainment; the Solid Grounds

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Coffee Shop; the G. Harvey Gallery with an impressive display of art created especially for Focus on the Family; various ministry-related displays; and our spacious theater, which is host to a video on the history and mission of Focus on the Family. Our lower level is home to Whit's End Soda Shoppe, a turn-of-the-century soda fountain inspired by the popular radio drama series Adventures in Odyssey (AIO); Kid's Discovery Emporium, featuring the widely popular three-story A-Bend-A-Go slide; video caves; climbing gym; touch-screen coloring books; a B-17 aircraft based on the Last Chance Detectives video drama series; hand puppets and AIO costumes for extemporaneous play-acting on a children's theatrical stage; KYDS Radio Station for personally recording an AIO Radio Drama and leaving with a souvenir CD; a rich in color toddler room with close-to-the-floor climbing props (ie. boat, tunnel, animals); and a hands-on Foley Museum and Narnia Room, complete with a walk-through wardrobe. Information is available at the Welcome Center regarding our Daily Guided Tours of the Administration Building, including the Gallery where our Radio Broadcasts are recorded.

## General Explanation - Public Policy

### Government and Public Policy

Now more than ever, we at Focus on the Family recognize the need to make our voices heard in the public square. Protecting life, marriage and religious liberties are among the front burner issues that impact the family. Our Government and Public Policy outreach addresses these issues and more through a number of venues. In-house experts grapple with contemporary social issues and then produce educational and motivational resources for the Focus audience.

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General Explanation - Public Policy

Day of Dialogue ([www.dayofdialogue.com](http://www.dayofdialogue.com))

This website provides information and resources for a student-led, free speech initiative called "Day of Dialogue". Among other things, it equips Christian students to express their Biblical viewpoint in a loving and grace-filled way on current-day issues including bullying, relationships and sexuality.

General Explanation - Public Policy

TrueTolerance ([www.TrueTolerance.org](http://www.TrueTolerance.org))

This website is for parents and families who are concerned about what their schools are teaching about sensitive topics, including bullying and sexuality. The website offers information and tips for parents, such as how to approach school officials with concerns. It also provides a mechanism for them to email packets of information to their school officials outlining information on parental rights and families' religious freedoms.

General Explanation - Public Policy

Social Issues Analysis

([www.focusonthefamily.com/socialissues](http://www.focusonthefamily.com/socialissues))

This website serves to bring timely, critical analysis to bear on the most important cultural and policy issues of the day. Written and edited by some of the country's most knowledgeable family advocates, the resources featured here are designed to educate and energize concerned citizens within religious, political, educational and activist spheres working to apply Christian principles to the struggles that face our nation.

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General Explanation - Public Policy

Focus on the Family's Citizen Magazine

([www.focusonthefamily.com/socialissues/citizen-magazine/page/1](http://www.focusonthefamily.com/socialissues/citizen-magazine/page/1))

Citizen magazine is a 32-page, four-color, monthly newsmagazine issued 10 times a year. Citizen offers its readers news and analysis on cultural, political and public policy issues that dominate the headlines or are not seen in the mainstream media - all from a biblical worldview. Citizen seeks to inspire and equip men and women to live out biblical citizenship within their spheres of influence - whether that's in the boardroom, school room or the family room.

General Explanation - Public Policy

State Family Policy Councils

([www.focusonthefamily.com/socialissues/how-to-get-involved/state-policy](http://www.focusonthefamily.com/socialissues/how-to-get-involved/state-policy))

Since 1988, business and community leaders from across the nation have formed state-level organizations to invest in the future of America's families. Each Family Policy Council conducts policy analysis, promotes responsible and informed citizenship, facilitates strategic leadership involvement, and influences public opinion. Many of these councils also perform community and statewide work to foster a movement to affirm families. These councils are independent entities with no corporate or financial relationship to each other or to Focus on the Family.

However, they have a uniform purpose: serving as a voice for the family and assisting family advocates who aim to recapture the moral and intellectual high ground in the public arena.

General Explanation - Evangelism

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"Focus on the Family" Newspaper Column

Each week millions of readers search for the answers to questions about family life. The "Focus on the Family" column features answers to family-related questions, fielded by Focus on the Family President Jim Daly with Focus on the Family experts. The column appears weekly in over 120 newspapers.

General Explanation - Evangelism

Christian Worldview Ministry ([www.thetruthproject.org](http://www.thetruthproject.org))

At Focus we believe that every aspect of our lives - the way we manage our families, carry out our work, enjoy our free time, and relate to others - stems from our understanding of who God is and who we are in Him. The goal of the Christian Worldview team is to awaken our constituents to God's Truth, character, design, and purpose for all of life by creating a curriculum for small group study, training facilitators, and providing support for those teaching these vital concepts and serving as impact partners in our society.

General Explanation - Evangelism

College Student Ministry

Focus Leadership Institute ([www.focusleadership.org](http://www.focusleadership.org))

This specialized leadership training program, which was launched in September of 1995, is offered multiple times a year to selected young people who are typically enrolled at an accredited academic institution. As they participate in classroom sessions, individual research, and internships under the mentorship of specialists in their area of study, a unique emphasis is placed upon the integration of their foundational principles to their academic disciplines and their

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future careers. Significant components of the program include a community learning environment where mentoring and accountability are stressed. In developing this endeavor, Focus on the Family relied on the input of university leaders from over 110 colleges and universities, as well as leaders from the business and government arenas. Participants are afforded opportunities to interact with renowned leaders and to complete an internship related to their future career field. The Institute is also building a sustainable brand of online programming which will serve constituents of all ages.

#### General Explanation - Evangelism

##### Social Media

Focus on the Family social media efforts span across multiple channels including Facebook, Twitter, YouTube, Pinterest, blogs, etc. Our combined social footprint includes over 2.6 million fans and followers. The goal of this aspect of ministry is to bring our message/help/services to the places/sites where families are today, instead of waiting for them to come to our websites. We do this by offering small excerpts of our content, contests, give aways, tips, links and free downloads. We also have a pro-active listening aspect of our social media efforts, where we listen in the social media space (not just our pages) for opportunities to provide help, resources & counseling to families in need of our support.

#### General Explanation - Evangelism

Thriving Pastor Connection weekly e-mail  
([www.ThrivingPastor.org](http://www.ThrivingPastor.org))

Designed with an emphasis on Soul Care, the goal of Thriving Pastor

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Connection is to offer weekly support and encouragement to pastors and church leaders as they attempt to find balance and health in their spiritual, emotional and physical lives.

#### General Explanation - Evangelism

##### Pastor to Pastor CD Audio Series

This resource is especially designed to meet the specific needs of busy pastors and church leaders. Pastor to Pastor is an extensive audio library featuring interviews with leading pastors and Christian leaders on important topics for those in ministry. Hosted by Rev. H. B. London, Jr., a respected senior pastor for over 30 years, numerous guests offer their solid biblical insights on topics such as finances, parenting stages, burnout, suffering, conflict, personal devotions and restoration. One hundred two editions have been produced since 1992 and are now available online for listening or downloading.

#### General Explanation - Evangelism

##### Thriving Pastor ([www.ThrivingPastor.org](http://www.ThrivingPastor.org))

The website was created to come alongside pastors as they endeavor to serve the Lord in these most difficult days. The mission is to facilitate spiritual, emotional and physical health in the life of the pastor and to provide resources and services that would offer support and encouragement to the pastor's personal life, family and ministry.

#### General Explanation - Evangelism

##### Pastoral Ministries ([www.ThrivingPastor.org](http://www.ThrivingPastor.org))

Relevant materials and referrals aid the Church Care and the Counseling departments in facilitating the spiritual renewal of ministers and

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their families. Time, financial, and relational pressures that are unique to ministry in today's fast-paced culture are placing pastors' homes under attack as never before. As a means of providing insight and encouragement to counteract these destructive influences, several resources and services are offered. Among these are Thriving Pastor Connection, a weekly e-mail, coaching events for pastors, and our toll-free Pastoral Care Line, administered by our Counseling Department, which provides a listeneng ear, referrals and advice to pastoral family members in crisis. Church Care also continues to spearhead the effort to promote the observance of Clergy Appreciation Month each October. The In House Ministry of Concern provides support for Focus on the Family employees at times of death, illness and other personal issues. The Pastoral Care Online Directory offers a list of care giving ministries, books, tapes, videos and other resources. The Pastors Advocate Series of booklets helps congregations better understand and care for their pastoral families.

#### General Explanation - Evangelism

##### The Shepherd's Covenant

Pastors are increasingly facing a crisis of integrity, righteousness and credibility. Many need to regain their focus and to recommit themselves to a lifestyle pleasing to the Lord, their families and congregations. To that end we offer a complimentary copy of The Shepherd's Covenant, a simple commitment by spiritual leaders to aspire to a new level of holiness and accountability based on the acronym G.R.A.C.E. (Genuine accountability, Right relationships, A servant's heart, Constant safeguards, Embracing God intimately). A weekly e-newsletter is included.

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General Explanation - Evangelism

Benevolence

Funding from our annual budget helps to provide tangible support to those in need, primarily through distribution of various resources by our Relationship Services, Counseling, Thriving Pastor and Chaplaincy ministries.

General Explanation - Evangelism

INTERNATIONAL OUTREACH

The reach of Focus on the Family now extends to over 120 countries. Focus broadcasts can be heard from over 3,050 facilities from Vancouver to Buenos Aires to Finland, from South Africa to Melbourne to China. The distribution of print, audio, and video resources enhances our international family-strengthening outreach.

Associate Offices

Through Focus on the Family's Partner offices the international outreach of the ministry continues to expand. These independent entities, founded and staffed by over 200 nationals, are working to bring a message of hope to their countries. We now have Focus International Associate offices in 11 countries: Australia, Canada, Costa Rica, Egypt, Indonesia, Ireland, Malaysia, New Zealand, Singapore, South Africa and Taiwan.

We also have partnered with various like-minded ministry partner organizations in the above mentioned countries and regions to further expand our reach by offering our resources. For more information on our

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global efforts, please visit [focusonthefamily.com](http://focusonthefamily.com) and look for the globe.

#### International Resources

An increasing number of Focus on the Family print and video resources are finding their way into homes all over the globe. Our resources have been translated into over 37 different languages, including Afrikaans, Japanese, Bulgarian, Chinese, Czech, Romanian, Russian, Spanish and Italian.

#### Radio Outreach

We have approximately 3,050 facilities in more than 120 countries with an estimated global audience of 238 million. We broadcast in 27 languages: Afrikaans, Albanian, Arabic, Armenian, Cantonese, English, Finnish, French, German, Hindi, Indonesian, Japanese, Korean, Mandarin, Mongolian, Norwegian, Polish, Portuguese, Romanian, Russian, Serbo-Croatian, Slovak, Spanish, Tamil, Telugu, Xhosa and Zulu.

SCHEDULE R  
(Form 990)

Department of the Treasury  
Internal Revenue Service

Name of the organization

Focus on the Family

Employer identification number  
95-3188150

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.  
▶ Attach to Form 990. ▶ See separate instructions.

▶ Information about Schedule R (Form 990) and its instructions is at [www.irs.gov/form990](http://www.irs.gov/form990).

OMB No. 1545-0047

2013

Open to Public  
Inspection

Part I Identification of Disregarded Entities Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
Pine Creek Entertainment, LLC - 35-2475764					
8605 Explorer Dr	Collaborative Media and Entertainment Ventures	Colorado	<417,070.	924,535.	Focus on the Family
Colorado Springs, CO 80920					
PC Music Alpha LLC - 38-3907779	Collaborative Media and Entertainment Ventures	Colorado			Pine Creek Entertainment
8605 Explorer Dr					
Colorado Springs, CO 80920	Collaborative Media and Entertainment Ventures	Colorado			Pine Creek Entertainment
PC Music Beta LLC - 61-1713929					
8605 Explorer Dr	Collaborative Media and Entertainment Ventures	Colorado			Pine Creek Entertainment
Colorado Springs, CO 80920					
PC Music Sigma LLC - 36-4763172	Collaborative Media and Entertainment Ve	Colorado			Pine Creek Entertainment
8605 Explorer Dr					
Colorado Springs, CO 80920					

Part II Identification of Related Tax-Exempt Organizations Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
RezilientKids - 45-2158585							
8605 Explorer Dr							
Colorado Springs, CO 80920	Charitable, Educational &	Colorado	501(c)(3)	Line 9	Focus on the Family		X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2013

[illegible]

Schedule R (Form 990) 2013 **Focus on the Family**

**Part III** Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

[illegible]

**Part IV** Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

[illegible]

**Part V Transactions With Related Organizations** Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

**Note.** Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
<b>a</b> Receipt of <b>(i)</b> interest <b>(ii)</b> annuities <b>(iii)</b> royalties or <b>(iv)</b> rent from a controlled entity		X
<b>b</b> Gift, grant, or capital contribution to related organization(s)	X	
<b>c</b> Gift, grant, or capital contribution from related organization(s)		X
<b>d</b> Loans or loan guarantees to or for related organization(s)		X
<b>e</b> Loans or loan guarantees by related organization(s)		X
<b>f</b> Dividends from related organization(s)		X
<b>g</b> Sale of assets to related organization(s)		X
<b>h</b> Purchase of assets from related organization(s)		X
<b>i</b> Exchange of assets with related organization(s)		X
<b>j</b> Lease of facilities, equipment, or other assets to related organization(s)		X
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s)		X
<b>l</b> Performance of services or membership or fundraising solicitations for related organization(s)	X	
<b>m</b> Performance of services or membership or fundraising solicitations by related organization(s)		X
<b>n</b> Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	X	
<b>o</b> Sharing of paid employees with related organization(s)	X	
<b>p</b> Reimbursement paid to related organization(s) for expenses		X
<b>q</b> Reimbursement paid by related organization(s) for expenses	X	
<b>r</b> Other transfer of cash or property to related organization(s)		X
<b>s</b> Other transfer of cash or property from related organization(s)		X

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				

**Part VI**      **Unrelated Organizations Taxable as a Partnership** Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

[illegible]



Form **8868**

(Rev. January 2014)

Department of the Treasury  
Internal Revenue Service**Application for Extension of Time To File an  
Exempt Organization Return**

OMB No. 1545-1709

► File a separate application for each return.

► Information about Form 8868 and its instructions is at [www.irs.gov/form8868](http://www.irs.gov/form8868).

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** and check this box. . . . . ☒
- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** (on page 2 of this form).

**Do not complete Part II unless** you have already been granted an automatic 3-month extension on a previously filed Form 8868.

**Electronic filing (e-file).** You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit [www.irs.gov/efile](http://www.irs.gov/efile) and click on *e-file for Charities & Nonprofits*.

**Part I Automatic 3-Month Extension of Time.** Only submit original (no copies needed).

A corporation required to file Form 990-T and requesting an automatic 6-month extension—check this box and complete Part I only. . . . . ☐

*All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.*

Enter filer's identifying number, see instructions

<b>Type or print</b> File by the due date for filing your return. See instructions.	Name of exempt organization or other filer, see instructions.	Employer identification number (EIN) or
	Focus on the Family	95-3188150
	Number, street, and room or suite no. If a P.O. box, see instructions.	Social security number (SSN)
	8605 Explorer Dr	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions.	
	Colorado Springs, CO 80920	

Enter the Return code for the return that this application is for (file a separate application for each return) . . . . . 

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

- The books are in the care of ► Daniel R Mellema

Telephone No. ► (719) 531-3400 Fax No. ► (719) 531-3450

- If the organization does not have an office or place of business in the United States, check this box. . . . . ☐

• If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . . . . . . If this is for the whole group, check this box. . . . . ☐ . If it is for part of the group, check this box. . . . . ☐ and attach a list with the names and EINs of all members the extension is for.

- 1 I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until 5/15/2015, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
- ☐ calendar year \_\_\_\_\_ or

► ☒ tax year beginning 10/1/2013, and ending 9/30/2014.

- 2 If the tax year entered in line 1 is for less than 12 months, check reason: ☐ Initial return ☐ Final return  
☐ Change in accounting period

<b>3a</b> If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	<b>3a</b>	\$	0
<b>b</b> If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	<b>3b</b>	\$	0
<b>c Balance due.</b> Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	<b>3c</b>	\$	0

**Caution.** If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form **8868** (Rev. 1-2014)

HTA

- If you are filing for an **Additional (Not Automatic) 3-Month Extension**, complete only **Part II** and check this box ☒ **X**

**Note.** Only complete Part II if you have already been granted an automatic 3-month extension on a previously filed Form 8868.

- If you are filing for an **Automatic 3-Month Extension**, complete only **Part I** (on page 1).

**Part II Additional (Not Automatic) 3-Month Extension of Time.** Only file the original (no copies needed).

		Enter filer's identifying number, see instructions
Type or print  File by the due date for filing your return. See instructions.	Name of exempt organization or other filer, see instructions.	Employer identification number (EIN) or
	Focus on the Family	95-3188150
	Number, street, and room or suite no. If a P.O. box, see instructions.	Social security number (SSN)
	8605 Explorer Dr	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions.	
	Colorado Springs, CO 80920	

Enter the Return code for the return that this application is for (file a separate application for each return) 01

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01		
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

**STOP! Do not complete Part II if you were not already granted an automatic 3-month extension on a previously filed Form 8868.**

Daniel R Mellema


- The books are in the care of **8605 Explorer Dr - Colorado Springs, CO 80920**  
Telephone No. **719-531-3400** Fax No. **719-531-3450**
- If the organization does not have an office or place of business in the United States, check this box ☐
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this box ☐. If it is for part of the group, check this box ☐ and attach a list with the names and EINs of all members the extension is for.

- 4 I request an additional 3-month extension of time until **August 15, 2015**.
- 5 For calendar year , or other tax year beginning **OCT 1, 2013**, and ending **SEP 30, 2014**.
- 6 If the tax year entered in line 5 is for less than 12 months, check reason: ☐ Initial return ☐ Final return  
☐ Change in accounting period
- 7 State in detail why you need the extension  
**Additional time is needed to assemble the information necessary to file a complete and accurate return.**

8a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	8a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868.	8b	\$	0.
c <b>Balance due.</b> Subtract line 8b from line 8a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	8c	\$	0.

**Signature and Verification must be completed for Part II only.**

Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form.

Signature  Title **CFO / Treasurer** Date **5/15/15**

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