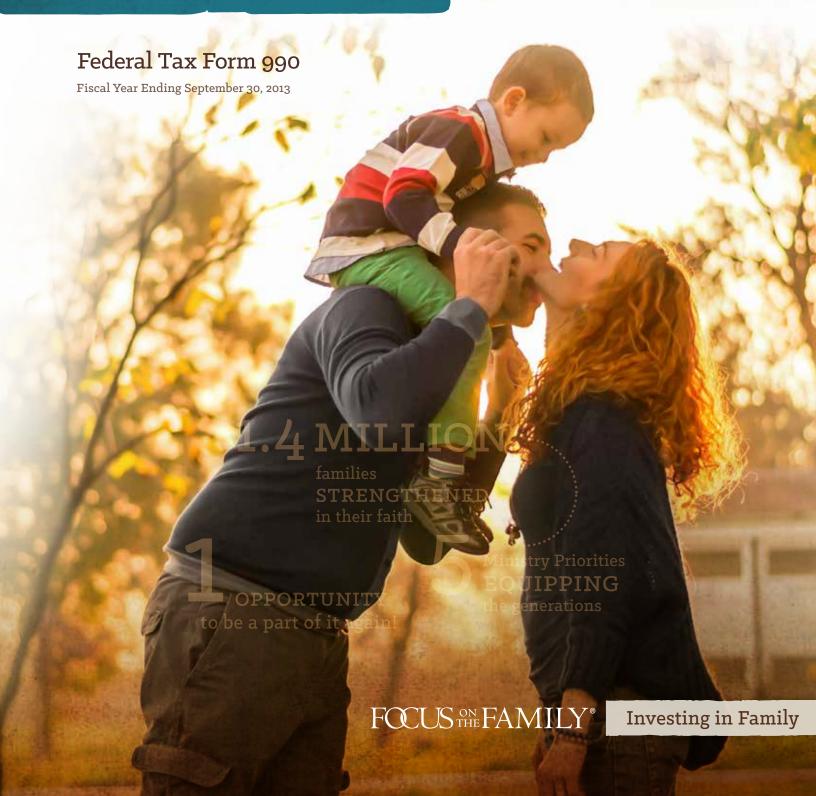
Making A LIFETIME OF IMPACT



OMB No. 1545-0047 Return of Organization Exempt From Income Tax 990 2012 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) Open to Public Department of the Treasury Inspection The organization may have to use a copy of this return to satisfy state reporting requirements. Internal Revenue Service For the 2012 calendar year, or tax year beginning 2012, and ending 09-30 . 2013 Check if applicable: C Name of organizatio Focus on the Family D Employer identification no. Address change Doing Business As 95-3188150 Name change Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Initial return (719)531-3400 8605 Explorer Drive Terminated 93,373,603 City, town or post office, state, and ZIP code Amended return G Gross receipts \$ Colorado Springs, CO 80920 Application pending Name and address of principal officer: James D Daly Is this a group return for affiliates? Yes X No Same as C above П 501(c)(3) 501(c) (Are all affiliates included? Yes
If "No," attach a list. (see instructions)
Group exemption number 527 www.FocusontheFamily.com Form of organization: X Corporation Trust Association L Year of formation: 1977 M State of legal domicile: CO Part I Summary Briefly describe the organization's mission or most significant activities: Focus on the Family shares the Gospel of Jesus Christ while promoting biblical family values. Activities & Governance Check this box L if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 14 Number of independent voting members of the governing body (Part VI, line 1b) 4 12 5 Total number of individuals employed in calendar year 2012 (Part V, line 2a) 687 Total number of volunteers (estimate if necessary) 124 Total unrelated business revenue from Part VIII, column (C), line 12 7a 1,058,007 Net unrelated business taxable income from Form 990-T, line 34 7b 146,800 Current Year 8 Contributions and grants (Part VIII, line 1h) 81,273,984 81,995,089 9 Program service revenue (Part VIII, line 2g) 698,775 553,657 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 (16,020 176,863 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 8,797,021 7,851,533 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 90,577,142 12 90,753,760 Grants and similar amounts paid (Part IX, column (A), lines 1-3) 13 3,738,490 3,630,212 Benefits paid to or for members (Part IX, column (A), line 4) Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 41,753,997 44,992,520 **16a** Professional fundraising fees (Part IX, column (A), line 11e) 199,239 106,440 Total fundraising expenses (Part IX, column (D), line 25) Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 48,832,352 43,447,502 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 94.524.078 92,176,674 19 Revenue less expenses. Subtract line 18 from line 12 (1,599,532)(3,770,318)Beginning of Current Year End of Year 20 Total assets (Part X, line 16) 64,999,383 64,424,732 21 Total liabilities (Part X, line 26) 12,052,773 12,765,678 Net 22 Net assets or fund balances. Subtract line 21 from line 20 52,946,610 51,659,054 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature Chief Financial Officer Here Daniel R Mellema. Type or print name and title

Date

08-14-2014

Check

Firm's EIN

Phone no

self-employed

May the IRS discuss this return with the preparer shown above? (see instructions)

Capin Crouse LLP

2435 Research Parkway Ste 200

Colorado Springs CO 80920

Print/Type preparer's name

David C Moja

Firm's name

No

Yes

P00747006

36-3990892

Paid

Preparer

Use Only

Forn	1990 (2012) Focus on the Family	95-3188150	Page 2
Pa	rt III Statement of Program Service Accomplishments		
	Check if Schedule O contains a response to any question in this Part III		X
1	Briefly describe the organization's mission:		
	Focus on the Family shares the Gospel of Jesus Christ while promoting biblical family		
	values.		
_			
2	Did the organization undertake any significant program services during the year which were not listed on the	x Yes	□No
	prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O.	🗓 Yes	⊔ NO
3	Did the organization cease conducting, or make significant changes in how it conducts, any program		
3	services?services?	□ Vos	v No
	If "Yes," describe these changes on Schedule O.	🖂 163	Z NO
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by		
•	expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others,		
	the total expenses, and revenue, if any, for each program service reported.		
	1 - 3		
4a	(Code:) (Expenses \$ 27,557,197 including grants of \$ 1,367,060) (Revenue	\$ 2,62	23,434)
	Parenting - Equipping parents to raise spiritually and emotionally healthy children, as	we	
	help parents navigate through family crises, protect their children from harmful influen	ices	
	and raise them with a thriving faith.		
415	(Code) \(\sum_{\text{Code}} \) \(\sum_{\text		
4b	(Code:) (Expenses \$1,014,444 including grants of \$1,014,244 including grants of \$	\$ 43	33,580)
	Marriage - Build strength and resilience in marriages, as we help couples prepare for marriage, understand God's unique design for their relationships, and overcome daily		
	challenges.		
	Challenges.		
4c	(Code:) (Expenses \$15,755,607 including grants of \$508,459) (Revenue	\$1,53	34,058)
	Evangelism and Discipleship - Evangelize and represent the Gospel, so that those who have	re not	
	heard the message of salvation are introduced to Jesus Christ and invited to become part	of	
	His family, Christians are bolstered in their daily walk, strengthened in their Biblical	<u>-</u>	
	worldview, and Christ is magnified in the culture.		
4:1	Other are even as nines (Describe in Cahedule O.)		
4d		105 \	
40	(Expenses \$ 13,521,786 including grants of \$ 1,218,407) (Revenue \$ 149,4 Total program service expenses \$ 77,849,034	:03)	

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Part IV **Checklist of Required Schedules** No Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," 1 Χ 2 Is the organization required to complete Schedule B. Schedule of Contributors (see instructions)? 2 Χ 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I Χ Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II Χ Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Did the organization maintain any donor advised funds or any similar funds or accounts for which donors 6 have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I Χ Did the organization receive or hold a conservation easement, including easements to preserve open space, Χ the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," Χ complete Schedule D, Part III 8 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or Χ debt negotiation services? If "Yes," complete Schedule D, Part IV Did the organization, directly or through a related organization, hold assets in temporarily restricted Χ 10 endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D. Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," Χ complete Schedule D, Part VI 11a b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more Χ of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more Χ of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII 11c d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets Χ reported in Part X, line 16? If "Yes," complete Schedule D, Part IX 11d Χ e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Χ Schedule D. Parts XI and XII 12a b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if Χ the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional 12b 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes." complete Schedule E 13 14a Did the organization maintain an office, employees, or agents outside of the United States? Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV 14b Χ 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any Χ organization or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance 16 Χ to individuals located outside the United States? If "Yes," complete Schedule F, Parts III and IV Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions) 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Χ Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 18 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? Χ 20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

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Part IV Checklist of Required Schedules (continued) 21 Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 21 Χ 22 Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States Χ on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III 22 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the 23 organization's current and former officers, directors, trustees, key employees, and highest compensated Χ employees? If "Yes," complete Schedule J 23 Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b Χ through 24d and complete Schedule K. If "No," go to line 25 **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? **d** Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 25a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction Χ with a disqualified person during the year? If "Yes," complete Schedule L, Part I **b** Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? Χ Was a loan to or by a current or former officer, director, trustee, key employee, highest compensated employee, or 26 Χ disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II 26 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III Χ 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L. Part IV instructions for applicable filing thresholds, conditions, and exceptions): Χ A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV **b** A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Χ c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV 28c Χ Χ 29 Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified 30 conservation contributions? If "Yes." complete Schedule M Χ 31 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes." complete Schedule N. Χ 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," Χ Did the organization own 100% of an entity disregarded as separate from the organization under Regulations 33 Χ sections 301,7701-2 and 301,7701-3? If "Yes." complete Schedule R. Part I 33 34 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, 34 Χ Did the organization have a controlled entity within the meaning of section 512(b)(13)? **b** If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a Χ controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable Χ related organization? If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization 37 and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Χ Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 38 Χ

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Part V Statements Regarding Other IRS Filings and Tax Compliance

. u.	Object 10 Object de Object de Object de Construire de Cons			
	Check if Schedule O contains a response to any question in this Part V		Yes	No No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		162	NO
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
	Did the organization comply with backup withholding rules for reportable payments to vendors and			
Ū	reportable gaming (gambling) winnings to prize winners?	1c	Х	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Х	
	If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O	3b	X	
	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		X
b	If "Yes," enter the name of the foreign country:			
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Χ
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Χ
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
_	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods		v	
_	and services provided to the payor?	7a 7b	X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	7.0	Λ	
С	required to file Form 8282?	7c		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year			21
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting			
	organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring			
	organization, have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the organization make any taxable distributions under section 4966?	9a		Χ
b	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		X
10	Section 501(c)(7) organizations. Enter:			
a	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter:			
a	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
12a	against amounts due or received from them.)	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year 12b	12a		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
۵.	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule O	14b		

PUBLIC DISCLOSURE COPY Form 990 (2012) Focus on the Family Page 6 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response to any question in this Part VI Section A. Governing Body and Management Yes Nο Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or If the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 Χ any other officer, director, trustee, or key employee? Did the organization delegate control over management duties customarily performed by or under the direct 3 supervision of officers, directors, or trustees, or key employees to a management company or other person? Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? Did the organization become aware during the year of a significant diversion of the organization's assets? 5 6 Did the organization have members or stockholders? Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? Χ 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Χ Χ Each committee with authority to act on behalf of the governing body? Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at Χ the organization's mailing address? If "Yes," provide the names and addresses in Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) No Yes **10a** Did the organization have local chapters, branches, or affiliates? Χ If "Yes." did the organization have written policies and procedures governing the activities of such chapters. affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b Χ 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 Χ 12a Χ Were officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe in Schedule O how this was done 12c Χ Χ Did the organization have a written whistleblower policy? 13 13 Χ 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Χ The organization's CEO, Executive Director, or top management official 15a Χ Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions.) 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement Χ with a taxable entity during the year? 16a **b** If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? Χ Section C. Disclosure

17	alst the states with which a copy of this form 930 is required to be filed AR AZ CO FI GA MD MI SC IN								
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)								
	available for public inspection. Indicate how you made these available. Check all that apply.								
	☐ Another's website ☐ Upon request ☐ Other (explain in Schedule O)								

19 Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy,

and financial statements available to the public during the tax year.

20 State the name, physical address, and telephone number of the person who possesses the books and records of the

organization: Daniel R Mellema (719)531-3400

8605 Explorer Drive Colorado Springs, CO 80920

Form 990 (2012)

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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

(A)	(B)			(0	C)			(D)	(E)	(F)
Name and Title	Average hours per week (list any hours for	Position (do not check more than one box, unless person is both an						Reportable compensation from the	Reportable compensation from related organizations	Estimated amount of other compensation
	related	office	er and	d a di	recto	r/truste	e)	organization	(W-2/1099-MISC)	from the
	organizations below dotted line)	I t d n r i d u r i s e v t c i e t d e o u r a o I r	I t n r s u t s i t	O f f i c e	K e y e m p l o y e e	e m p l o y e e n s a t e d	F	(W-2/1099-MISC)		organization and related organizations
(1) Anthony Wauterlek										
Board member (part-year)	5.00	Х						c	0	0
(2) Daniel Villanueva										
Board member	5.00	Х						c	0	0
(3) Dr Joan Singleton										
Board member	5.00	Х						c	0	0
(4) Dr R Albert Mohler										
Vice Chairman / Board member	5.00	Х		Х				c	0	0
(5) Eric Pillmore										
Board member	5.00	Х						c	0	0
(6) Greg King										
Board member (part-year)	5.00	Х						c	0	0
(7) Heather Washburne										
Board member (part-year)	5.00	Х						c	0	0
(8) James D Daly										
President / CEO	45.00	Х		Х				c	220,033	30,051
(9) Kim Robinson										
Board member	5.00	Х						c	0	0
(10)Lee Torrence										
Board member	5.00	Х						c	0	0
(11)LtG Patrick P Caruana MS USAFRet										
Chairman / Board member	5.00	X		Х	L			c	0	0
(12) Paul Nelson										
Board member (part-year)	5.00	X						c	0	0
(13) Rev Dr Ken Fentress										
Board member (part-year)	5.00	Х						c	o	O
(14)Richard Lytle										
Board member (part-year)	5.00	Х						c	0	0

EEA Form **990** (2012)

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Part	VII Section A. Officers, Directors, Trustees	, Key Emplo	yees,	and	ΙHiς	ghes	st Con	nper	sated Employees	(continued)	ı		
	(A)	(B)			(6	C)			(D)	(E)		(F)	
	Name and title	Average				sition			Reportable	Reportable	E	stimate	d
		hours per	have				than oi is both		compensation	compensation from	а	mount o	f
		week (list any hours for					trustee/		from the	related organizations	cor	other mpensat	ion
		related	I t d	1 +	0	К	Нсе	F	organization	(W-2/1099-MISC)		from the	
		organizations	n r i	n r	f	е	i o m		(W-2/1099-MISC)			rganizati	
		below dotted	dur ise	t s	i	y e	g mp h p l	r m				nd relate	
		line)	v t c	t e	е	m	e e o s n y	e r			OI	ganizatio	0118
			de o u r	u e t	r	P	t s e						
			a o ¡ r	i o		o y	t e						
			' '	n a		e	ď						
				ı İ									
(15) Ro	bert E Hamby CPA												
Во	ard member	5.00	Х						0	0			0
(16) Tr	icia Esser												
Во	ard member	5.00	Х						0	0			0
(17) Da	niel R Mellema												
Tr	easurer / CFO	45.00			X				0	140,565		25,	599
(18) st	u Mendelsohn												
Se	cretary	5.00			X				0	0			0
(19) Th	omas A Minnery												
Ex	ec Dir CitizenLink	45.00			X				0	143,898		20,	621
(20) Cl	ark Miller												
Ch	ief Strategy Officer	45.00				Х			169,182	0		27,	639
(21) Jo	el Vaughan												
Ch	ief Staff Officer	45.00					X		0	128,618		24,	972
(22) Ke	n Windebank												
Ch	ief Development Officer	45.00					X		144,631	0		17,	070
(23) Ro	bert Wood												
Ch	ief Information Officer	45.00					X		141,535	0		26,	070
(24) St	anley R John												
Sr	Vice President	45.00					X		146,676	0		26,	184
(25) Ti	m Goeglein												
Vi	ce President	45.00					X		0	139,835		21,	236
1b	Sub-total				٠.	٠.		<u> </u>		,			
С	Total from continuation sheets to Part VII, Section	on A .											
d	Total (add lines 1b and 1c)								602,024	772,949		219,	442
2	Total number of individuals (including but not limited to						ed mor	e tha			ı		
	reportable compensation from the organization			,					,,	5			
	rependance sempendance mem une organization											Yes	No
3	Did the organization list any former officer, directo	r. or trustee	kev ei	mplo	VEE	٥r	highes	st co	mpensated			- 55	
•	employee on line 1a? If "Yes," complete Schedule J f		-				-				3		X
A	• •										3		22
4	For any individual listed on line 1a, is the sum of repo												
	organization and related organizations greater than \$											v	
_	individual									• • • • • • •	4	X	
5	Did any person listed on line 1a receive or accrue cor	•	•				•	ation			_		37
	for services rendered to the organization? If "Yes," co	mplete Sched	dule J f	or su	ıch p	oers	on				5		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A)	(B)	(C)			
Name and business address	Description of services	Compensation			
Japs-Olson Company 7500 Excelsior Blvd Minneapolis, MN 55426 Printing service					
CSK Strategic Marketing Group 19 S Tejon St, Ste 400 Colorado Springs, CO 8	1,564,058				
Masterworks Inc 19462 Powder Hill Pl NE Poulsbo, WA 98370 Fundraising Consul					
CBS TV Network 51 W 52nd St New York, NY 10019	Broadcasting	765,000			
Publishers Press Inc 100 Frank E Simon Ave Shepherdsville, KY 40165	Printing service	685,812			
Total number of independent contractors (including but not limited to those listed above) who					
received more than \$100,000 of compensation from the organization	56				

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Part VIII Statement of Revenue Check if Schedule O contains a response to any question in this Part VIII (A) (D) (B) Related or exempt function Unrelated business Revenue excluded from tax Total revenue revenue under sections 512, 513, or 514 revenue Federated campaigns 5,267,369 Contributions, Gifts, Grants and Other Similar Amounts Membership dues 1b Fundraising events 1c Related organizations 1d Government grants (contributions) . . 1e All other contributions, gifts, grants, and similar amounts not included above 1f 76,727,720 Noncash contributions included in lines 1a-1f: \$ 1,818,539 <u>.</u>. **>** 81,995,089 **Business Code** 2a Event Income 900099 199,607 199,607 Program Service Revenue b Institute Income 611600 308,837 308,837 45,213 c FOFNC Income 511190 45,213 f All other program service revenue 553,657 Investment income (including dividends, interest, 163,484 163,484 Income from investment of tax-exempt bond proceeds 1,939,301 1,939,301 (i) Real (ii) Personal 6a Gross rents 1,410 15,958 **b** Less: rental expenses c Rental income or (loss) . . . 1,410 15,958 **d** Net rental income or (loss) . <u>.</u> 17,368 15,958 1,410 (i) Securities (ii) Other 7a Gross amount from sales of assets other than inventory 1,681,833 183,915 **b** Less: cost or other basis and sales expenses 1,691,654 160,715 c Gain or (loss) (9,821)d Net gain or (loss) 13,379 13,379 8a Gross income from fundraising Other Revenue events (not including \$ of contributions reported on line 1c). See Part IV, line 18 a **b** Less: direct expenses b **c** Net income or (loss) from fundraising events 9a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses b **c** Net income or (loss) from gaming activities 10a Gross sales of inventory, less returns and allowances a 4,829,262 944,092 **b** Less: cost of goods sold b **c** Net income or (loss) from sales of inventory 3,885,170 3,885,170 Miscellaneous Revenue **Business Code** 900099 11a FOFA Reimbursement 666,057 666,057 b Advertising 909,785 541800 909,785 c Drop-cam 515100 93,500 93,500 **d** All other revenue 900099 340,352 301,588 38,764 e Total. Add lines 11a-11d 2,009,694 90,577,142 **Total revenue.** See instructions 5,406,472 1,058,007 2,117,574 Form 990 (2012) Focus on the Family 95-3188150 Page **10**

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

0000	Check if Schedule O contains a response to any question				
Do n	not include amounts reported on lines 6b, 7b,	(A)	(B)	(C)	(D)
	b), and 10b of Part VIII.	Total expenses	Program service expenses	Management and	Fundraising expenses
1	Grants and other assistance to governments and		expenses	general expenses	expenses
•	organizations in the United States. See Part IV, line 21	862,713	962 712		
2	Grants and other assistance to individuals in	862,713	862,713		
2		1 040 040	1 040 040		
_	the United States. See Part IV, line 22	1,040,340	1,040,340		
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16	1,727,159	1,727,159		
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	698,987	569,127	81,887	47,973
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	55,950	45,813	6,269	3,868
7	Other salaries and wages	34,153,737	27,965,526	3,826,939	2,361,272
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	1,093,666	715,280	332,699	45,687
9	Other employee benefits	6,648,769	5,591,561	555,454	501,754
10	Payroll taxes	2,341,411	1,958,870	222,855	159,686
11	Fees for services (non-employees):				
а	Management				
b	Legal	584,827	109,695	475,132	
С	Accounting	88,998	·	88,998	
d	Lobbying	-			
е	Professional fundraising services. See Part IV, line 17 .	106,440			106,440
f	Investment management fees	23,040		23,040	
g	Other. (If line 11g amount exceeds 10% of line 25, column				
9	(A) amount, list line 11g expenses on Schedule O.)	5,379,844	4,727,976	403,765	248,103
12	Advertising and promotion	3,741,969	3,290,645	227,278	224,046
13	Office expenses	774,868	600,390	62,959	111,519
14	Information technology	2,573,809	2,062,305	325,668	185,836
15	Royalties	588,974	588,974	323,000	103,030
16	Occupancy			262 522	90 F1 <i>6</i>
17	Travel	2,994,441 1,277,922	2,641,403	263,522	89,516 430,347
		1,2//,922	763,689	83,886	430,347
18	Payments of travel or entertainment expenses				
40	for any federal, state, or local public officials	204 701	140 505	25.154	10.000
19	Conferences, conventions, and meetings	204,721	149,585	36,164	18,972
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	5,453,506	4,589,105	726,095	138,306
23	Insurance	325,952		325,952	
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses in line 24e. If				
	line 24e amount exceeds 10% of line 25, column				
	(A) amount, list line 24e expenses on Schedule O.)				
а	Radio, TV & Film	10,989,843	10,955,368		34,475
b	Printing & Publications	3,148,907	2,568,123	46,961	533,823
С	Postage & Shipping	3,144,747	2,645,135	18,442	481,170
d	Misc Project Expense	862,388	854,647	6,935	806
е	All other expenses	1,288,746	825,605	217,858	245,283
25	Total functional expenses. Add lines 1 through 24e .	92,176,674	77,849,034	8,358,758	5,968,882
26	Joint costs. Complete this line only if the				
	organization reported in column (B) joint costs				
	from a combined educational campaign and fundraising solicitation. Check here $lacksquare$ if				
	following SOP 98-2 (ASC 958-720)	11,241,252	9,915,804		1,325,448
		,	,		Form 000 (2012)

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Part X **Balance Sheet** Check if Schedule O contains a response to any question in this Part X (B) (A) Beginning of year End of year 1 Cash - non-interest-bearing 1 3,000 3,000 2 9,225,991 6,089,747 3 Pledges and grants receivable, net 721,887 3 2,877,255 4 Accounts receivable, net 1,162,926 1,582,851 5 Loans and other receivables from current and former officers, directors trustees, key employees, and highest compensated employees. Complete Part II of Schedule L 5 Loans and other receivables from other disqualified persons (as defined under section 4985(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L. 6 7 Notes and loans receivable, net 7 1,591 Inventories for sale or use 315,499 8 288,976 2,347,621 9 9 Prepaid expenses and deferred charges 2,389,059 Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D 10a 101,807,229 b Less: accumulated depreciation 10b 38,038,980 10c 34,896,413 66,910,816 11 Investments - publicly traded securities 11 923 18,130 Investments - other securities. See Part IV, line 11 5,021,286 12 12 5,084,443 13 Investments - program-related. See Part IV, line 11 13 14 14 15 8,161,270 15 11,193,267 16 Total assets. Add lines 1 through 15 (must equal line 34) 64,999,383 16 64,424,732 17 17 6,374,711 7,694,753 18 18 19 2,811,264 19 2,299,830 20 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 23 Secured mortgages and notes payable to unrelated third parties 23 24 Unsecured notes and loans payable to unrelated third parties 24 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X 2,866,798 25 2,771,095 26 26 12,052,773 12,765,678 Organizations that follow SFAS 117 (ASC 958), check here $\qquad \qquad \qquad \boxed{\mathbb{X}}$ and complete lines 27 through 29, and lines 33 and 34. **Net Assets of Fund Balances** 27 51,603,797 27 48,027,471 28 Temporarily restricted net assets 1,251,813 28 3,540,583 29 Permanently restricted net assets 91,000 29 91,000 Organizations that do not follow SFAS 117 (ASC 958), check here complete lines 30 through 34. 30 Capital stock or trust principal, or current funds 30 31 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 32 33 Total net assets or fund balances 33 51,659,054 52,946,610 34 64,999,383 64,424,732

		95-31881	50	Pa	age 12
Pai	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response to any question in this Part XI				<u>. LL_</u>
1	Total revenue (must equal Part VIII, column (A), line 12)	. 1	90	,577,	142
2	Total expenses (must equal Part IX, column (A), line 25)	. 2	92	,176,	674
3	Revenue less expenses. Subtract line 2 from line 1	. 3	(1	,599,	532)
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	. 4	52	,946,	610
5	Net unrealized gains (losses) on investments	. 5		311,	976
6	Donated services and use of facilities	. 6			
7	Investment expenses	. 7			
8	Prior period adjustments	. 8			
9	Other changes in net assets or fund balances (explain in Schedule O)	. 9			0
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line				
	33, column (B))	. 10	51	,659,	054
Pai	rt XII Financial Statements and Reporting				_
	Check if Schedule O contains a response to any question in this Part XII				. X
				Yes	No
1	Accounting method used to prepare the Form 990:				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in				
	Schedule O.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		. 2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or				
	reviewed on separate basis, consolidated basis, or both:				
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		. 2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a				
	separate basis, consolidated basis, or both:				
	☐ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight				
	of the audit, review, or compilation of its financial statements and selection of an independent accountant?		. 2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain in				
	Schedule O.				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in				
	the Single Audit Act and OMB Circular A-133?		. 3a		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the				
	required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits		. 3b		

EEA Form 990 (2012)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

Name	of the	organization								identification	number		
		on the Family		O / A II			1 4 41 1			188150			
Pa				Status (All organiza				part.) S	ee instru	uctions.			
	orgar			e it is: (For lines 1 through		-							
1	H			ssociation of churches d		section 1	170(b)(1)(<i>i</i>	۹)(i).					
2	H			1)(A)(ii). (Attach Schedu									
3	님		•	rvice organization descri		•							
4	Ш	A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii) . Enter the											
	hospital's name, city, and state:												
5	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in												
		section 170(b)(1)(A	A)(iv). (Complete P	art II.)									
6	Ц	A federal, state, or I	ocal government o	r governmental unit desc	cribed in se	ection 170	(b)(1)(A)(v	/).					
7	Ш	An organization that	normally receives a	substantial part of its supp	oort from a	governmen	ital unit or f	rom the ge	neral public	С			
	_	described in section	n 170(b)(1)(A)(vi).	(Complete Part II.)									
8	Ц	A community trust of	lescribed in sectio	n 170(b)(1)(A)(vi). (Com	plete Part	II.)							
9	Χ	An organization that	normally receives: (1) more than 33 1/3% of it	s support fi	om contrib	utions, mer	nbership fe	es, and gr	oss			
		receipts from activitie	es related to its exem	npt functions - subject to c	ertain exce	ptions, and	(2) no mor	e than 33	1/3% of its				
		support from gross in	nvestment income a	nd unrelated business tax	able incom	e (less sect	ion 511 tax	() from bus	inesses				
		acquired by the orga	anization after June	e 30, 1975. See section	509(a)(2).	(Complete	Part III.)						
10	Ц	An organization org	anized and operate	ed exclusively to test for	public safe	ty. See se	ction 509	(a)(4).					
11		An organization orga	nized and operated	exclusively for the benefit	of, to perfo	rm the fund	ctions of, or	to carry ou	ut the				
		purposes of one or	more publicly supp	orted organizations desc	cribed in se	ction 509(a)(1) or se	ction 509(a)(2). See	section			
		509(a)(3). Check the	e box that describe	es the type of supporting	organizatio	on and con	nplete line:	s 11e thr <u>o</u>	ugh 11h.				
	_	a 📙 Type I	b 📙 Typ	e II c 🗌 Type	III-Function	ally integra	ted	d L	Type III-	Non-funtion	nally inte	grated	
е		By checking this box	, I certify that the org	ganization is not controlled	I directly or	indirectly by	y one or mo	ore disqual	ified persor	ns			
		other than foundation	n managers and other	er than one or more public	cly supporte	ed organiza	tions descr	ibed in sec	tion 509(a)	(1)			
		or section 509(a)(2).											
f		If the organization re-	ceived a written dete	ermination from the IRS th	at it is a Ty	pe I, Type I	I, or Type I	II supportir	ng				
		organization, check t	his box										\dots
g		Since August 17, 200	06, has the organiza	ition accepted any gift or c	ontribution	from any o	f the						
		following persons?											
		(i) A person who c	directly or indirectly of	controls, either alone or tog	gether with	persons de	scribed in	(ii) and				Yes	No
		(iii) below, the g	overning body of the	e supported organization?							11g(i)		
		(ii) A family member	er of a person descr	ibed in (i) above?							11g(ii)		
		(iii) A 35% controlle	ed entity of a person	described in (i) or (ii) above	ve? .						11g(iii)		
h		Provide the following	information about th	he supported organization	(s).							•	
	(i) Na	ame of supported	(ii) EIN	(iii) Type of organization	(iv) Is the o	ganization	(v) Did yo	u notify	(vi) ls	s the	(vii) Amo	unt of mo	netary
		organization		(described on lines 1-9 above or IRC section	in col. (i) list	ed in your document?	the organ	nization in	organizat (i) organiz	tion in col.		support	
				(see instructions))	governing	document:		port?		S.?			
					Yes	No	Yes	No	Yes	No			
(A)													
(B)													
(C)													
(D)													
. ,						1							
(E)													
									<u> </u>				
Tota	I												

Schedule A (Form 990 or 990-EZ) 2012 95-3188150

Focus on the Family Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2008 **(b)** 2009 (c) 2010 (d) 2011 (e) 2012 (f) Total Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 3 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) Public support. Subtract line 5 from line 4 . . Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2008 **(b)** 2009 (d) 2011 (e) 2012 (f) Total (c) 2010 Amounts from line 4 Gross income from interest, dividends, payments received on securities loans. rents, royalties and income from similar sources Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) 11 **Total support.** Add lines 7 through 10 . 12 Gross receipts from related activities, etc. (see instructions) First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) Public support percentage for 2012 (line 6, column (f) divided by line 11, column (f)) Dublic current percentage from 2011 Cabadula A. Dart II. line 14

Section C. Computation of Public Support Percentage

15	Public support percentage from 2011 Schedule A, Part II, line 14	<u>%</u>						
16a	a 33 1/3% support test - 2012. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this							
	box and stop here . The organization qualifies as a publicly supported organization	· 🗌						

b 33 1/3% support test - 2011. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more,

17a 10%-facts-and-circumstances test - 2012. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in

Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported

b 10%-facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see

EEA Schedule A (Form 990 or 990-EZ) 2012 Schedule A (Form 990 or 990-EZ) 2012

Focus on the Family

95-3188150

Page 3

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II.

If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support						
Cale	endar year (or fiscal year beginning in) 🕨	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	119,675,188	97,088,339	84,549,696	81,273,984	81,995,089	464,582,296
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	9,637,723	9,430,903	7,867,211	6,420,140	5,382,919	38,738,896
3	Gross receipts from activities that are not an unrelated trade or bus. under sec 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	129,312,911	106,519,242	92,416,907	87,694,124	87,378,008	503,321,192
7a	Amounts included on lines 1, 2, and 3 received from disqualified persons	1,007,329	417,361	371,644	1,523,472	671,748	3,991,554
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b	1,007,329	417,361	371,644	1,523,472	671,748	3,991,554
8	Public support (Subtract line 7c from line 6.)						499,329,638
	ction B. Total Support						
	endar year (or fiscal year beginning in)	(a) 2008	(b) 2009	(c) 2010	(d) 2011	(e) 2012	(f) Total
9	Amounts from line 6	129,312,911	106,519,242	92,416,907	87,694,124	87,378,008	503,321,192
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	1,808,130	2,212,863	1,775,473	1,881,564	2,120,153	9,798,183
b	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	1,000,130	2,212,003	1,773,473	1,001,304	2,120,133	3,730,103
С	Add lines 10a and 10b	1,808,130	2,212,863	1,775,473	1,881,564	2,120,153	9,798,183
11	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on			59,919		203,664	263,583
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.)	2,020,049	1,712,272	1,544,748	1,319,367	967,707	7,564,143
13	Total support. (Add lines 9, 10c, 11, and 12.)	133,141,090	110,444,377	95,797,047	90,895,055	90,669,532	520,947,101
14	First five years. If the Form 990 is for the or organization, check this box and stop here						▶ □
Sec	ction C. Computation of Public Su						
15	Public support percentage for 2012 (line 8, colu	ımn (f) divided by lin	e 13, column (f))			15	95.85 %
16	Public support percentage from 2011 Schedule					16	95.82 %
Sec	ction D. Computation of Investmen						
17	Investment income percentage for 2012 (line		•	(/ /		17	1.88 %
18	Investment income percentage from 2011 So					18	1.69 %
	33 1/3% support tests - 2012. If the organiz 17 is not more than 33 1/3%, check this box 33 1/3% support tests - 2011. If the organiz	and stop here. The cation did not check	e organization qua	alifies as a publicly or line 19a, and line	supported organize 16 is more than	ration	
20	line 18 is not more than 33 1/3%, check this Private foundation. If the organization did n		_				

SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

Campaign and Lobbying Activities 2012

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below.

Attach to Form 990 or Form 990-EZ.

See separate instructions.

2012

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," to Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

• Section 501(c)(4), (5), or (6) organizations: Complete Part III.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax) or Form 990-EZ, Part V, line 35c (Proxy Tax), then

Nam	e of organization				Employer	identification number		
Fo	ocus on the Family				95-3188150			
Pa	rt I-A Complete if the organ	ization is exempt under section	on 501(c) or is	a section 5	27 orgar	nization.		
1	Provide a description of the organization's	direct and indirect political campaign activi	ties in Part IV.					
2	Political expenditures				\$			
3	Volunteer hours							
Pa	rt I-B Complete if the organ	ization is exempt under section	on 501(c)(3).					
1	Enter the amount of any excise tax incurred							
2	Enter the amount of any excise tax incurred	d by organization managers under section	4955		\$			
3	If the organization incurred a section 4955	•						
4a	Was a correction made?					. Yes No		
b	If "Yes," describe in Part IV.							
		ization is exempt under section		ept section	501(c)(3)).		
1	Enter the amount directly expended by the	• •						
_	activities				S			
2	Enter the amount of the filing organization's	<u> </u>						
_	527 exempt function activities				\$			
3	Total exempt function expenditures. Add lin							
	line 17b							
4	Did the filing organization file Form 1120					. Yes No		
5	Enter the names, addresses and employer		-		_			
	organization made payments. For each org the amount of political contributions receive	•						
	as a separate segregated fund or a political			•				
	, ,							
	(a) Name	(b) Address	(c) EIN	(d) Amount p filing organiz funds. If none,	zation's	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0		
(1)								
(2)								
(3)								
(4)								
(5)								
(6)								

Sche	edule C (Form 990 or 990-EZ) 2012 Focus on the E	amily			95-31881	.50 Page 2
Pa	rt II-A Complete if the organization	n is exempt un	der section 501	(c)(3) and filed	Form 5768 (elec	tion under
	section 501(h)).					
Α	Check if the filing organization belongs to	an affiliated group (ar	d list in Part IV each a	affiliated group membe	er's	_
	_ name, address, EIN, expenses, an	d share of excess lob	bying expenditures).			
В	Check ▶ ☐ if the filing organization checked bo	x A and "limited cont	ol" provisions apply.			
	Limits on Lob	bying Expenditures	;		(a) Filing	(b) Affiliated
	(The term "expenditures" r	neans amounts pai	d or incurred.)		organization's totals	group totals
1a	Total lobbying expenditures to influence public opi	nion (grass roots lobb	ying)			
b	Total lobbying expenditures to influence a legislative	ve body (direct lobbyi	ng)		4,409	
С	Total lobbying expenditures (add lines 1a and 1b)				4,409	
d	Other exempt purpose expenditures				86,203,383	
е	Total exempt purpose expenditures (add lines 1c a	and 1d)			86,207,792	
f	Lobbying nontaxable amount. Enter the amount from	om the following table	in both			
	columns.				1,000,000	
	If the amount on line 1e, column (a) or (b) is:	The lobbying	nontaxable amount	is:		
	Not over \$500,000	20% of the am	ount on line 1e.			
	Over \$500,000 but not over \$1,000,000	\$100,000 plus	15% of the excess over	er \$500,000.		
	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus	10% of the excess over	er \$1,000,000.		
	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus	5% of the excess over	r \$1,500,000.		
	Over \$17,000,000	\$1,000,000.				
g	Grassroots nontaxable amount (enter 25% of line	1f)			250,000	
h	Subtract line 1g from line 1a. If zero or less, enter	-0-				
i	Subtract line 1f from line 1c. If zero or less, enter -0)				
j	If there is an amount other than zero on either line	1h or line 1i, did the o	organization file Form	4720		
	reporting section 4911 tax for this year?					Yes X No
	(Some organizations that	made a section 501	eriod Under Section (h) election do not lons for lines 2a thro	have to complete al	l of the five	
	Lobb	ying Expenditures	During 4-Year Avera	aging Period		
	Calendar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total

	L	obbying Expenditures D	uring 4-Year Avera	ging Period		
	Calendar year (or fiscal year beginning in)	(a) 2009	(b) 2010	(c) 2011	(d) 2012	(e) Total
2a	Lobbying nontaxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
b	Lobbying ceiling amount (150% of line 2a, column (e))					6,000,000
С	Total lobbying expenditures	34,114	5,926	5,445	4,409	49,894
d	Grassroots nontaxable amount	250,000	250,000	250,000	250,000	1,000,000
е	Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000
f	Grassroots lobbying expenditures					

EEA Schedule C (Form 990 or 990-EZ) 2012

201160	•	31881		Pa	age 3
Par	rt II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed F (election under section 501(h)).	orm 5	5768		
For (each "Yes" response to lines 1a through 1i below, provide in Part IV a detailed	(a)		(b)	
	cription of the lobbying activity.	No	An	nount	
a b c d e f g h i j 2a	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: Volunteers? Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total. Add lines 1c through 1i Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
b	If "Yes," enter the amount of any tax incurred under section 4912				
С	If "Yes," enter the amount of any tax incurred by organization managers under section 4912	-			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?				
	rt III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or	or sec	tion		
	501(c)(6).				
				Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?		1		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?		3		
Par	rt III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or			_	_
	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No," OR (b)	Part	III-A, Ii	ne 3,	is
	answered "Yes."				
1 2	Dues, assessments and similar amounts from members	1			
а	Current year	2a			
b	Carryover from last year	2b			
С	Total	2c			
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3			
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the				
	excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying				
	and political expenditure next year?	4			
5	Taxable amount of lobbying and political expenditures (see instructions)	5			
	rt IV Supplemental Information				
	plete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group				
ist); F	Part II-A, line 2; and Part II-B, line 1. Also, complete this part for any additional information.				

EEA Schedule C (Form 990 or 990-EZ) 2012

SCHEDULE D (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

Name of the organization Employer identification number Focus on the Family 95-3188150 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 2 Aggregate contributions to (during year) 3 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes No Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7. Part II Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of an historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year Total number of conservation easements Number of conservation easements on a certified historic structure included in (a) C Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax vear Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 5 violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B) 8 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" to Form 990, Part IV, line 8. If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenues included in Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: Revenues included in Form 990, Part VIII, line 1 Assets included in Form 990, Part X

Schedule D (Form 990) 2012 Focus on the Family 95-3188150 Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued) Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply): Public exhibition Loan or exchange programs b Scholarly research Other Preservation for future generations Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part During the year, did the organization solicit or receive donations of art, historical treasures, or other similar 5 assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, Part IV line 9, or reported an amount on Form 990, Part X, line 21. Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not 1a included on Form 990, Part X? If "Yes," explain the arrangement in Part XIII and complete the following table: Amount Beginning balance 1c Additions during the year 1d d Distributions during the year f Ending balance Did the organization include an amount on Form 990, Part X, line 21? If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII h Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10. (a) Current year (b) Prior year (c) Two years back (d) Three years back Beginning of year balance 133,262 115,751 114,758 106,399 1a 103,110 b Contributions Net investment earnings, gains, and 16,011 17,511 993 8,359 3,289 Grants or scholarships Other expenditures for facilities and programs Administrative expenses 133,262 115,751 End of year balance 149,273 114,758 106,399 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as: a Board designated or quasi-endowment Permanent endowment 60.96 % Temporarily restricted endowment 39.04 % The percentages in lines 2a, 2b, and 2c should equal 100%. Are there endowment funds not in the possession of the organization that are held and administered for the 3a Yes organization by: No Χ (i) unrelated organizations 3a(i) Χ (ii) related organizations 3a(ii) **b** If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? Describe in Part XIII the intended uses of the organization's endowment funds. Part VI Land, Buildings, and Equipment. See Form 990, Part X, line 10. (a) Cost or other basis Description of property (b) Cost or other basis (c) Accumulated (d) Book value (investment) (other) depreciation 8,239,310 8,239,310 Land 1a 52,441,113 29,925,778 22,515,335 Buildings С Leasehold improvements Equipment 35,008,256 31,185,066 3,823,190 6,118,550 5,799,972 318,578 ▶ Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) . . . 34,896,413

EEA Schedule D (Form 990) 2012

Schedule D (Form 990) 2012 Focus on the Family 95-3188150 Page 3 Investments - Other Securities. See Form 990, Part X, line 12. Part VII (a) Description of security or category (b) Book value (c) Method of valuation: (including name of security) Cost or end-of-year market value (1) Financial derivatives (2) Closely-held equity interests (3) Other (A) Gift Annuities - CA 569,364 FMV (B) Gift Annuities - WA 123,717 FMV (C) Gift Annuities - Natl 4,391,362 FMV (D) (E) (F) (G) (H) (I) Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) 5,084,443 Part VIII Investments - Program Related. See Form 990, Part X, line 13. (a) Description of investment type (b) Book value (c) Method of valuation: Cost or end-of-year market value (1) (2)(3)(4)(5) (6)(7)(8) (9)(10)Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets. See Form 990, Part X, line 15. (a) Description (b) Book value (1) Website and Film Prod Costs - Net 4,690,059 (2) CSV of Life Insurance Policy 5,895,935 (3) Misc Other Assets 102,376 (4) Endowment Funds 149,273 Construction in Progress (5) 355,624 (6)(7)(8) (9)(10)Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) 11,193,267 Other Liabilities. See Form 990, Part X, line 25. (a) Description of liability (b) Book value (1) Federal income taxes Deferred Annuities 2,771,095 (2) (3)(4)(5) (6)(7)(8)(9)(10)(11) 2,771,095 Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. FIN 48 (ASC 740) Footnote. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Sche	dule D (Form 990) 2012 Focus on the Family	95-3188150	Page 4
Pa	rt XI Reconciliation of Revenue per Audited Financial Statements With Revenue per	er Return	
1	Total revenue, gains, and other support per audited financial statements	. 1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
С	Recoveries of prior year grants		
d	Other (Describe in Part XIII.)		
е	Add lines 2a through 2d	. 2e	
3	Subtract line 2e from line 1		
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII.)		
С	Add lines 4a and 4b	. 4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		
$\overline{}$	rt XII Reconciliation of Expenses per Audited Financial Statements With Expenses		
1	Total expenses and losses per audited financial statements		
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
– a	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIII.)		
e	Add lines 2a through 2d	. 2e	
3	Subtract line 2e from line 1		
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	.	
a	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
a b	Other (Describe in Part XIII.)	_	
C	Add lines 4a and 4b	40	
-			
5 Da	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	. 5	
		h.	
	plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2l V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additior		
	v, line 4, Part A, line 2, Part AI, lines 2d and 4b, and Part AII, lines 2d and 4b. Also complete this part to provide any addition mation.	iai	
	llections descriptions (Part III, line 4)		
<u></u>	riections descriptions (rait iii, line 4)		
Dod	ntings and sculptures created by Christian artists are on display throughout the		
Pal	nicings and scurptures created by Christian artists are on display throughout the		
org	anization's buildings. These works of art reflect the artist's expression of the beaut	Y	
of .	God's creation and the expression of God's love in our relationships with him and othe	~	
OT (God a creation and the expression of God's love in our relationships with him and othe	IL .	
Chr	istians.		
CIII	-DC-Lump.		

EEA Schedule D (Form 990) 2012

Schedule D (Form 990) 2012 Focus on the Family	95-3188150	Page
Part XIII Supplemental Information (continued)		
02. Endowment funds intended uses (Part V, line 4)		
This is a permanent endowment with no restriction on the use of any earned income	me.	
The end of year balance indicated on schedule D, Part V, Line 1G, consists of a	permanent	
endowment of \$91,000 (also classified as permanently restricted net assets on Fe	'orm 990,	
Part X, Line 29) and accumulated undesignated endowment earnings of \$58,273.		
03. Footnote for uncertain tax position under FIN 48	(Dart Y)	
The financial statement effects of a tax position taken or expected to be taken	ı are	
recognized in the consolidated financial statements when it is more likely than	not, based	
on the technical merits, that the position will be sustained upon examination.	Interest	
and penalties, if any, are included in expenses in the consolidated statements	of	
activities. As of September 30, 2013, Focus had no uncertain tax positions that	qualify	
for recognition or disclosure in the consolidated financial statements.		
Focus' Federal Return of Organization Exempt from Income Tax, Form 990, and Exempt	empt	
Organization Business Income Tax Return, Form 990-T, for the years ended Septem	uber 30,	
2012, 2011, and 2010, are subject to examination by the IRS, generally for three	e years	
after they were filed.		

EEA Schedule D (Form 990) 2012

Schedule F (Form 990)

Department of the Treasury

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

▶ Attach to Form 990. ▶ See separate instructions.

OMB No. 1545-0047

2012

Open to Public

Inspection Internal Revenue Service Name of the organization Employer identification number Focus on the Family 95-3188150 General Information on Activities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b. 1 For grantmakers. Does the organization maintain records to substantiate the amount of its grants and other assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the 2 For grantmakers. Describe in Part V the organization's procedures for monitoring the use of its grants and other assistance outside the United States. 3 Activities per Region. (The following Part I, line 3 table can be duplicated if additional space is needed.) (a) Region (b) Number of (c) Number of (d) Activities conducted in (e) If activity listed in (d) is a program service, offices in the employees, region (by type) (e.g., expenditures for region agents, and fundraising, program services, describe specific type of and investments independent investments, service(s) in region in region contractors grants to recipients in region located in the region) Central America and (1) the Carribean Grant making 600,813 East Asia and the (2) Pacific Grant making 597,203 Europe (including (3) Iceland and Greenland) Grant making 81,132 Middle East and (4) North Africa Grant making 220,287 (5) Sub-Saharan Africa Grant making 227,724 (6) (7) (8) (9) (10) (11) (12) (13) (14)(15)(16)(17)1,727,159 Sub-total Total from continuation sheets to Part I

Totals (add lines 3a and 3b)

1,727,159

Page 2

Schedule F (Form 990) 2012

Part II

Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990 Part IV, line 15, for any recipient who received more than \$5,000. Part II can be duplicated if additional space is needed. (i) Method of valuation (book, FMV, appraisal, other) (h) Description of non-cash assistance 絽 絽 絽 絽 絽 5,500 Website Ho 12,000 Website 6,000 Website 9,000 Website Website 6,550 Website 3,000 (g) Amount of non-cash assistance Wire Trans Wire Trans Wire Trans Wire Trans Wire Trans (f) Manner of cash disbursement Wire Trans Trans Trans Trans Wire Trans Wire Wire Wire 394,813 200,000 153,575 214,787 48,843 207,707 127,515 32,013 78,132 227,724 (e) Amount of cash grant (d) Purpose of grant dns Spanish ra Character Character Vorldview Character Character Character Character Marriage Marriage Office Iceland and Greenland) and and Sub-Saharan Africa $^{\mathsf{the}}$ East Asia and the the $^{\mathsf{the}}$ Europe (including East Asia and the $^{\text{the}}$ (c) Region Central America Central America Middle East and and and and the Carribean East Asia and the Carribean North Africa East Asia East Asia East Asia Pacific Pacific Pacific Pacific Pacific Pacific (b) IRS code section and EIN (if applicable) (a) Name of organization 3 (10) (12) (13) (14) (15) (16) (2) (3) (4) (2) 9 6 8 6 (1)

Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter

Enter total number of other organizations or entities က

Schedule F (Form 990) 2012

11

Schedule F (Form 990) 2012 Focus on the Family

Part IV ____ Foreign Forms

95-3188150

Page 4

Part	iv Foreign Forms			
1	Was the organization a U.S. transferor of property to a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Yes	\boxtimes	No
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Yes	\square	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons With Respect To Certain Foreign Corporations. (see Instructions for Form 5471)	Yes	\boxtimes	No
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Yes	X	No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons With Respect To Certain Foreign Partnerships. (see Instructions for Form 8865)	Yes	\boxtimes	No
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713)	Yes	X	No

EEA Schedule F (Form 990) 2012

Part V Supplemental Information the Family

95-3188150

Complete this part to provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

1. Use of grant monitoring procedures (Part I, line 2)
Focus on the Family monitors the activities and uses of provided funds through quarterly
impact reports and review of financial reports.
2. Method of accounting for expenditures (Part I, line 3, col f)
Focus on the Family accounts for foreign expenditures according to the accrual basis of
accounting using expense reports and other appropriate documentation.

EEA Schedule F (Form 990) 2012

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding
Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

Attach to Form 990 or Form 990-EZ. See separate instructions.

OMB No. 1545-0047

Open to Public

Department of the Treasury Internal Revenue Service Name of the organization

Inspection

Employer identification number

ocus on the Family					95-3188	
Fundraising Activitie		_		swered "Yes" to F	orm 990, Part IV, li	ne 17.
Form 990-EZ filers are n	•			01 1 ""		
Indicate whether the organization rai	sed funds through a					
a X Mail solicitations		_		of non-government grai	nts	
b X Internet and email solicitations				of government grants		
c X Phone solicitations		g 🗵	Special fund	Iraising events		
d In-person solicitations			10 1 1	·		
a Did the organization have a written o	-	-	-			п.,
or key employees listed in Form 990				-		s 🗌 No
b If "Yes," list the ten highest paid indiv		ındraisers) pur	suant to agre	eements under which t	ne fundraiser is to be	
compensated at least \$5,000 by the	organization.					
					(v) Amount paid to	
(i) Name and address of individual	(III) A salinata .	(iii) Did fund custody or		(iv) Gross receipts	(or retained by)	(vi) Amount paid to (or retained by)
or entity (fundraiser)	(ii) Activity	contrib		from activity	fundraiser listed in col. (i)	organization
		Yes	No			
Tandon Partners LLC						
26 129th Ave NE, WA 98005	Consulting		X		101,397	(101,397
Masterworks						
462 Powder Hill Pl NE	Consulting		X		5,043	(5,043
	_					
al					106,440	(106,440
List all states in which the organization				s or has been notified i		(100,440
registration or licensing.	r is registered or lice	enseu lo sonoi	CONTINUUTION	s of flas been flotilled i	t is exempt from	
l States						
i states						
						_

Focus on the Family

95-3188150

Page 2

-	rt II		olete if the organization	answered "Yes" to Form		or reported more
		than \$15,000 of fundraising		d gross income on Form	990-EZ, lines 1 and 6b	. List events with
		gross receipts greater than	\$5,000. (a) Event #1	(b) Event #2	(c) Other events	(D.T.)
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events (add col. (a) through
			(event type)	(event type)	(total number)	col. (c))
anue		One are an existen				
Revenue	1	Gross receipts				
	2	Less: Contributions				
	3	Gross income (line 1 minus				
_		line 2)				
	4	Cash prizes				
	5	Noncash prizes				
"	6	Rent/facility costs				
esuc	•	Reniviacinty Costs				
Expe	7	Food and beverages				
Direct Expenses	_					
⊡	8	Entertainment				
	9	Other direct expenses				
		•				
	10	Direct expense summary. Add lines 4	= ::			()
Pa	11 rt II	Net income summary. Combine line 3 Gaming. Complete if the o		Yes" to Form 990, Part I		nore
		than \$15,000 on Form 990	~		· · · · · · · · · · · · · · · · · · ·	
en			(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue				biligo/progressive biligo		coi. (a) through coi. (c)
<u>~</u>	1	Gross revenue				
es	2	Cash prizes				
benses	3	Noncash prizes				
Ж		,				
Direct	4	Rent/facility costs				
_	5	Other direct expenses				
		Outer direct expenses	Yes %	Yes %	Yes %	
	6	Volunteer labor	□ No			
	_	Direct evenence evenence Add Proces	through E in anti-man (all			
	7	Direct expense summary. Add lines 2	z u irougri ə iri column (a))_
	8	Net gaming income summary. Comb	ine line 1, column d, and line	e7		
_	_	tenth a state (a) 2 12 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2				
9 a		ter the state(s) in which the organizatio he organization licensed to operate ga				Yes No
k		Na II auminia.	Thing doubled in each of the			
10-	10/-	pro any of the organization's semis- "-	oncoc rovolcod assessed at	or terminated during the term	uoar?	□ Vaa □ Na
10a		ere any of the organization's gaming lic	enses revoked, suspended	or terminated during the tax	year?	Yes No
		ere any of the organization's gaming lic Yes," explain:	enses revoked, suspended	or terminated during the tax	year?	Yes No

EEA Schedule G (Form 990 or 990-EZ) 2012

Sched	ule G (Form 990 or 990-EZ) 2012	Focus on the Famil	У	95-	3188150		Page 3
11	Does the organization operate gan	ning activities with nonmemb	ers?		🗆	Yes	No
12			a member of a partnership or other entity		_		_
	formed to administer charitable gain	ming?			, , ⊔	Yes	No
13	Indicate the percentage of gaming	activity operated in:					
а							%
b	An outside facility				13b		%
14	Enter the name and address of the	person who prepares the or	rganization's gaming/special events books a	and			
	records:						
	Name •						
	Address •						
15a			hom the organization receives gaming				п
	revenue?				⊔	Yes	⊔ No
b			rganization	and the			
	amount of gaming revenue retaine		·				
С	If "Yes," enter name and address of	of the third party:					
	Name N						
	Name •						
	Address						
	Address F						
16	Gaming manager information:						
	Carriing manager information.						
	Name ▶						
	Gaming manager compensation	S					
	Tananagar tanapan tanapan	T					
	Description of services provided	>					
	•						
	Director/officer	Employee	☐ Independent contractor				
17	Mandatory distributions:						
а	Is the organization required under	state law to make charitable	distributions from the gaming proceeds to				
	retain the state gaming license?				\square	Yes	No
b	Enter the amount of distributions re	equired under state law to be	distributed to other exempt organizations of	or			
	spent in the organization's own exe	·	•				
Pai			his part to provide the explanatio			e 2b,	
	* * * * * * * * * * * * * * * * * * * *		10b, 15b, 15c, 16, and 17b, as appli	cable. Also com	plete this		
		dditional information (se					
			l of funds (Part I,	line 2b (iii))		
			funds directly from a donor.	All			
	ributions were received b		- 1' 01 ())				
	. Fundraiser agre						
			\$1,354,093, which consisted of				
			rvices of \$1,349,050 (includes				
			ement with Masterworks to prov				
			eement stating that the fees a				
		This is consistent	with the presentation on Form	990,			
part	: IX.						

Schedule G (Form 990 or 990-EZ) 2012

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

2012

OMB No. 1545-0047

Open to Public Inspection

> Department of the Treasury Internal Revenue Service

Part I

Attach to Form 990

2 Yes × Employer identification number 95-3188150 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and General Information on Grants and Assistance the selection criteria used to award the grants or assistance? Focus on the Family Name of the organization

(h) Purpose of grant or assistance Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, 38 Med/Training Med/Training Provide Med Provide Med Provide Med Training Training Training Training Training Training Training (g) Description of non-cash assistance Ultrasound Ultrasound Ultrasound Ultrasound Ultrasound Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed (f) Method of valuation (book, FMV, appraisal, other) Purch price Purch price Purch price Purch price Purch price 22,158 19,527 19,527 29,295 20,601 (e) Amount of noncash assistance 6,433 6,833 6,433 11,200 6,433 6,433 8,960 6,433 6,433 (d) Amount of cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (c) IRC section if applicable 501(c)3 3 Enter total number of other organizations listed in the line 1 table 04-3532986 74-2218129 75-1987614 33-0482936 74-2345781 52-1689564 86-0536082 75-1853520 20-0478411 77-0272984 75-2340271 (b) EIN S (11) Pallas Pregnancy Resource Cent 유 (2) Arlington Pregnancy Center In SW (1) Alternatives Pregnancy Center 늉 늉 (12) ssential Pregnancy Services (10¢risis Pregnancy Centers of (6) Care Net Pregnancy Resource (a) Name and address of organization (8) Compassion Pregnancy Center 늉 1440 Blake St Ste 20 80202 2810 NW Green Oaks B 76012 9675 Monte Vista Uni 91763 100 Edgewood Ave Ste 30303 2650 Jones Way Ste 3 93065 4494 W Peoria Ave St 85302 12959 Jupiter Rd Ste 75238 (4) Care Net Pregnancy Center (5) Care Net Pregnancy Center (7) Community Pregnancy Clini (9) Crisis Pregnancy Center (3) Assure Pregnancy Clinic 4700 W Waco Drive 76710 658 Big Stone Gap 75137 70 Highland St 01609 or government PO Box 31 20653 Part II

PUBLIC DISCLOSURE COPY

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2012)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

2012

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service

Department of the Treasury

Attach to Form 990

Employer identification number

2 (h) Purpose of grant or assistance Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Provide Med Provide Med Provide Med ☐ Yes Training (g) Description of non-cash assistance 95-3188150 Ultrasound Ultrasound Ultrasound Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed (f) Method of valuation (book, FMV, appraisal, other) Purch price Purch price Purch price 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 44,792 35,812 20,703 (e) Amount of noncash assistance 6,433 (d) Amount of cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. (c) IRC section if applicable 501(c)3 501(c)3 501(c)3 501(c)3 General Information on Grants and Assistance the selection criteria used to award the grants or assistance? 74-2368863 16-1706155 22-2560940 75-2504542 (b) EIN (3) Greater Fort Worth Pro-Life Ch (2) First Choice Women's Resource Chtr (a) Name and address of organization (4) Heart to Heart Pregnancy 721 1/2 Renshaw St 82072 324 South Rand St 76103 82 Speedwell Ave 07960 (1) First Choice Services or government 860 E Sahara 89104 (5) Life Choices Inc Focus on the Family Name of the organization Part II Part I

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Provide Med

Ultrasound

Purch price

21,160

501(c)3

62-1281799

5575 Raleigh LaGrang 38124

(6) Life Network

3700 Galley Road Ste 80909

(7) Life Services of Spokane

1014 N Pines Ste 201 99206

501(c)3

84-0970592

501(c)3

91-1494402

501(c)3

58-1584775

501(c)3

47-0662813

(9) Lincoln Crisis Pregnancy Cente

4247 O St 68510

6339 Glenwood Ave 27612

(8)Life Care Gateway

(10)Mosaic Pregnancy & Health Cent

(11) regnancy Center of Decatur

2019 Johnson Rd 62040

222 E Ponce De Leon 30030

501(c)3

37-1218460

501(c)3

58-2424267

(12) regnancy Decision Health Cent

6,433

13,200

Provide Med

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

3 Enter total number of other organizations listed in the line 1 table

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table

Schedule I (Form 990) (2012)

Med/Training

Ultrasound

Purch price

22,144

6,433

Provide Med

Ultrasound

Purch price

22,396

Provide Med

Ultrasound

Purch price

27,552

Provide Med

Ultrasound

Purch price

25,300

6,433

Training

Training

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

Attach to Form 990.

2012

OMB No. 1545-0047

Open to Public Inspection **2**

Department of the Treasury Internal Revenue Service Name of the organization

Part I

☐ Yes Employer identification number 95-3188150 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and General Information on Grants and Assistance the selection criteria used to award the grants or assistance? Focus on the Family

Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990. 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II

of (b) EIN (c) IRC section if applicable if applicable of 86-0536082 501(c)3 of 86-0536082 501(c)3 of 25-1613161 501(c)3 of 93-0854417 501(c)3 e Cn 43-1304395 501(c)3	(d) Amount of cash grant 7,600 13,000 116,500	(e) Amount of non- cash assistance 30,039	(f) Method of valuation (book, FMV, appraisal, other) Purch price Purch price	(g) Description of non-cash assistance Ultrasound	(h) Purpose of grant or assistance Provide Med
nt tark d. S. 90501 95-4579814 501(c)3 nter 95207 94-2779936 501(c)3 e. Center of 86-0536082 501(c)3 e. Center of 25-1613161 501(c)3 e. A. 15241 25-1613161 501(c)3 e. A. 15241 50-1613161 501(c)3 c. Centers of 93-0854417 501(c)3 c. Centers of 33-0737523 501(c)3 cy Center d. S. 93-0854417 501(c)3 f. Resource Cn 43-1304395 501(c)3 wal 63376 43-1304395 501(c)3	grant 7,600 13,000 16,500	30,039 30,736	(book, FWV, appraisa, other) Purch price Purch price	non-cash assistance	or assistance Provide Med
nter d S 90501 g 5-4579814 nter 95207 g 44-2779936 e Center of e Center of e Centers of e Centers of e Centers of c Centers of e 1 97213 g 33-0737523 c Center c 453 r Resource Cn Mal 63376 d 43-1304395	13,000	30,039	Purch price	Ultrasound	Provide Med
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95207 94-2779936 a Center of 86-0536082 e Center of 25-1613161 e A 15241 25-1613161 e Centers of 93-0854417 C C Ste 92395 33-0737523 cy Center 453 33-3367445 Y Resource Cn Mal 63376 43-1304395	13,000	20,796	Purch price	1	
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03 86-0536082 e Center of e A 15241 25-1613161 e Centers of e 1 97213 93-0854417 C Ste 92395 33-0737523 CY Center 453 7 Resource Cn Mal 63376 43-1304395	13,000	20,796	Purch price	7	
e Center of a A 15241 c Canters of a 1 97213 c Canters of c Canters of c 25-1613161 c 270854417 c Cate 92395 c Canter 33-0737523 c Canter 33-3367445 d Resource Cn 43-1304395	13,000			Ultrasouna	Provide Med
e A 15241 25-1613161 e Centers of e 1 97213 93-0854417 c Ste 92395 33-0737523 cy Center 453 7 Resource Cn Mal 63376 43-1304395	13,000				
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453 33-3367445 7 Resource Cn 43-1304395	9,500				Training
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y Resource Cn Mal 63376 43-1304395	6,433				Training
Mal 63376 43-1304395					
	6,433				Training
5440 Morehouse Dr St 92121 33-0966462 501(c)3	8,960				Training
(10) Noman to Woman Pregnancy Resou					
400 N Loop 288 Ste B 76209 75-2125952 501(C)3	6,433				Training
(11≱how Hope					
PO Box 647 37065 32-0011220 501(c)3	24,301				Conference
(12)texas Christian University					
PO Box 289920 76129 75-0827465 501(c)3	168,217				Training

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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

3 Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2012)

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" to Form 990, Part IV, line 21 or 22.

2012

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Attach to Form 990 Department of the Treasury Internal Revenue Service Name of the organization

2 (h) Purpose of grant or assistance Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Conf Support Provide Med ☐ Yes (g) Description of non-cash assistance 95-3188150 Ultrasound Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed (f) Method of valuation (book, FMV, appraisal, other) Purch price 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and 21,160 (e) Amount of noncash assistance 16,820 (d) Amount of cash Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (c) IRC section if applicable 501(c)3 501(c)3 General Information on Grants and Assistance 3 Enter total number of other organizations listed in the line 1 table the selection criteria used to award the grants or assistance? 13-3964076 95-4184344 (p) EIN (1) Catholic Family and Human Righ (2) Crisis Pregnancy Center of the (a) Name and address of organization 1731 Rhode Island Av 20036 16909 Parthenia St S 91343 or government Focus on the Family Part II Part I £ (10) (12) ල <u>4</u> 9 6 8 6 9

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For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2012)

Schedule I (Form 990) (2012)

EEA

Page 2

95-3188150

Focus on the Family

Schedule I (Form 990) (2012)

(f) Description of non-cash assistance Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Supplemental Information. Complete this part to provide the information required in Part I, line 2, Part III, column (b), and any other additional Counseling assistance Books and materials project involved and how the requested funds are going to be used. We also monitor the activities involved and request follow-up info We discuss the These requests for financial assistance are for a specific activity that is in agreement with our charitable purpose. (e) Method of valuation (book, FMV, appraisal, other) 10,500 Cost of program 970,420 Cost of goods non-cash assistance (d) Amount of 59,420 (c) Amount of cash grant 7 Part III can be duplicated if additional space is needed. 207 25,813 line (b) Number of recipients (Part I, 1. Monitoring procedures (a) Type of grant or assistance information. 2 Materials grants 3 Program grants 1 Cash grants as necessary Part IV Part III 4 2 9

SCHEDULE J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

▶ Attach to Form 990.
▶ See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

Employer identification number Name of the organization 95-3188150 Focus on the Family Part I **Questions Regarding Compensation** Yes No Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. X First-class or charter travel Housing allowance or residence for personal use X Travel for companions Payments for business use of personal residence X Tax indemnification and gross-up payments Health or social club dues or initiation fees ☐ Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to Χ 1b 2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, Χ directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? 2 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Compensation committee Independent compensation consultant Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: **a** Receive a severance payment or change-of-control payment? 4a Χ **b** Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Χ **c** Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: Χ Χ 5b If "Yes" to line 5a or 5b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: Χ 6a Χ 6b If "Yes" to line 6a or 6b, describe in Part III. 7 For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed Χ payments not described in lines 5 and 6? If "Yes," describe in Part III 7 8 Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe Χ 8 If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in

Schedule J (Form 990) 2012

EEA

Page 2

95-3188150

Focus on the Family Schedule J (Form 990) 2012

Part II

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the

instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		(B) Breakdown of V	(B) Breakdown of W-2 and/or 1099-MISC compensation	compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
## Delly (i) 215,984 2,921 1,128 12	Name and Title		(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	reported as deferred in prior Form 990
Mindebank CEO (I) 215,984 2,921 1,128 12 12			0	0	0	0	0	0
140,365 200 0 0 0 0 0 0 0 0	/ CEO	215,984	0	1,128	7	17,070	250,084	0
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anley R John Vice President (ii)	Offic	0	0	0	0	0	0	0
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Total Construction of the	<u>'</u>
Tall iii Supplemental information. Supplemental information, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. So complete this part for any additional information.	1
1. Benefit information (Part I, line la)	
im Daly has flown first-class for international travel and occasionally for domestic flights.	
	1
ravel for companions was provided to Jim Daly and Ken Windebank. The cost of the companion travel is included in employee's	
sportable compensation.	
	PU
n an annual basis, the organization calculates the cost of laptop and tablet computers provided to the disqualified	IBLIC
ndividuals. This calculated amount is grossed up for any tax impact and included in employee's reportable compensation.	C D
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Schedule J (Form 990) 2012	12

SCHEDULE L

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Transactions With Interested Persons

► Complete if the organization answered

"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

OMB No. 1545-0047

2012

Open to Public Inspection

Name of t	he organization								Employ	er identi	fication r	number			
Focus	on the Family								95-33	18815	0				
Part I	Excess Benefit	Transactions	(section (501)	c)(3) a	and section	on 501(c)	(4) orga	anizations	only).						
	Complete if the	organization a	nswered "Yes"	on Fo	rm 990, I	Part IV, lii	ne 25a	or 25b, or	Form	990-E	Z, Pa	ırt V, I	line 4	0b.	
1	(a) Name of disqualified person	00	(b) Relationship betw	veen disc	qualified pers	on and		(c) Do	scription	of transc	ction			(d) Cori	ected?
'	(a) Name of disqualified perso	JII	or	ganizati	ion			(C) De	SCIPION	UI II di 15a	CUOII			Yes	No
(1)															
(2)															
(0)															
(3) 2 Er	nter the amount of tax incu	urrad by the argor	nization managers	or diag	audified pe	roopo duri	og the ve	or							
											> 9	:			
	nter the amount of tax, if a										• 9				
U L.	nor the amount of tax, if a	119, 011 11110 2, 000	ve, reimbaraca by	u io oi	garnzation	• •			• • • •		, ,	<u> </u>			
Part I	Loans to and/o	r From Interes	sted Persons.												
	Complete if the	organization a	nswered "Yes"	on Fo	rm 990-E	Z, Part V	/, line 3	8a or Forr	n 990,	Part	IV, line	e 26,	or if tl	ne	
	organization rep	orted an amou	ınt on Form 990	o, Par	t X, line 5	5, 6, or 22	<u>2</u> .								
(a) N	ame of interested person	(b) Relationship	(c) Purpose of	(d) L	oan to or	(e) Ori	ginal	(f) Balan	ce due	(g) In (default?	(h) Ap	proved	(i) Wı	itten
		with organization	loan		om the	principal	amount						ard or	agree	ment?
				orga	anization?							comm	nittee?		
				То	From					Yes	No	Yes	No	Yes	No
(1)															
(2)															
(2)															
(3)															
(0)															
(4)															
(5)															
Total							. • \$	1							
Part I			•												
	Complete if the	organization a	answered "Yes"	on F	orm 990,	Part IV, I	line 27.								
(a)	Name of interested person	(b) Relations	hip between interested		c) Amount of	assistance	(0	I) Type of assis	stance		(е) Purpos	se of ass	sistance	
		person :	and the organization												
(4)															
(1)				-						-					
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(*)															
(3)															
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(4)

(5)

EEA Schedule L (Form 990 or 990-EZ) 2012

(e) sharing of organization revenues? = No

SCHEDULE M (Form 990)

Department of the Treasury

Internal Revenue Service

Name of the organization

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

OMB No. 1545-0047

2012

Open to Public Inspection

Employer identification number

Focus on the Family 95-3188150 Types of Property Part I (a) (b) (c) (d) Noncash contribution Check if Number of contributions or Method of determining amounts reported on applicable items contributed Form 990, Part VIII, line 1g noncash contribution amounts 1 Art-Works of art 2 Art-Historical treasures 3 Art-Fractional interests 4 Books and publications 5 Clothing and household goods х 9,273 Thrift value 6 Cars and other vehicles 7 Boats and planes 8 Intellectual property 9 Securities-Publicly traded х 238 1,682,434 Fair Market Value 10 Securities-Closely held stock . . 11 Securities-Partnership, LLC, or trust interests 12 Securities-Miscellaneous 13 Qualified conservation contribution - Historic structures Qualified conservation 14 contribution - Other 15 Real estate-Residential 16 Real estate-Commercial 17 Real estate-Other 18 Collectibles 19 Food inventory 20 Drugs and medical supplies . . . 21 Taxidermy 22 Historical artifacts 23 Scientific specimens 24 Archeological artifacts . . . Other (Commoditie 25 х 43 120,747 Retail price 26 Other (Equipment Х 1 6,000 Fair Market Value Other ▶(Gift cards 27 х 2 85 Retail price Other ▶(28 29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 Yes No During the year, did the organization receive by contribution any property reported in Part I, lines 1-28 that it must hold for at least three years from the date of the initial contribution, and which is not required to be Χ used for exempt purposes for the entire holding period? 30a If "Yes," describe the arrangement in Part II. b Does the organization have a gift acceptance policy that requires the review of any non-standard Χ 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash Χ contributions? If "Yes," describe in Part II. b 33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

Schedule M (Form 990) (2012) focus on the Family	95-3188150	Page 2
Part II Supplemental Information. Complete this part to provide the information required	by Part I, lines 30b, 32	b,
and 33, and whether the organization is reporting in Part I, column (b), the number	of contributions, the	
number of Items received, or a combination of both. Also complete this part for any	additional information.	
1. Number of contributions or items or both (Part I, col	b)	
1. Namber of concribations of reems of some (rate 1, cor	2	
Column B includes the number of individual gifts.		

EEA Schedule M (Form 990) (2012)

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

provide any additional information.

Open

2012

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Department of the Treasury
Internal Revenue Service
Name of the organization

Attach to Form 990 or 990-EZ.

Focus on the Family	95-3188150
01. Member election for additional members (Part VI, line	· 7a)
During the taxable year, two members retired from the Board of Directors and four new	
members were elected to the Board.	
Retiring Board members	
. Anthony Wauterlek	
. Paul Nelson	
New Board members	
. Rev Dr Ken Fentress	
. Greg King	
. Richard Lytle	
. Heather Washburne	
02. Governing body decisions (Part VI, line 7b)	
General disclosure regarding legal fees and corporate secretary Holland & Knight LLP,	a
law firm in which Stu Mendelsohn, Corporate Secretary for Focus on the Family (Focus)	, is
a partner, provides legal counsel for Focus. Compensation paid to Holland & Knight L	LP
during FYE September 30, 2013 was \$635,017, which includes the reimbursement of expen	ses.
The board at large has considered these fees and holds that they are at or below mark	et
rates for the services performed.	
03. Form 990 governing body review (Part VI, line 11)	
Form 990 was reviewed in detail by the Audit Committee of the Board of Directors. A	copy

08. Audited by an independent accountant (Part XII, line 2b)

Audit Committee of the Board of Directors

website.

Schedule O (Form 990 or 990-EZ) (2012)		Page 2
Name of the organization	Employer identification number	
Focus on the Family	95-3188150	
The Audit Committee of the Board of Directors reviews the results of the annual finan	cial	
audit. The committee oversees the selection of the independent auditors.		
09. Significant program services not listed on prior year	return (Part	<u>III</u> , 1
No		
New programs and activities which started in FY2013		
Dr Greg Smalley and Susie Larson (of KTIS radio) began a one-hour program called "Eve	ryday	
Relationships" which airs Monday through Friday. It is a live broadcast, listener ca	ll in	
program which helps people to solve everyday challenges and build strong, healthy		
relationships.		
As part of our expanding digital outreach, Focus on the Family launched a Marriage Me	ntors	
website. It is a place where couples can discover the boomerang of blessing that com	es	
from mentoring another couple. Join a growing movement of more than 250,000 certified		
Marriage Mentors - couples that are turning the tide for marriages that go the distan	ce.	
Focus on the Family began filming the documentary "Irreplaceable" which asks the impo	rtant	
questions "What is family?" and "Does family still matter in today's society?" It als	0	
serves as an introduction to the themes explored in-depth in The Family Project small		
group experience.		
We also started "The Family Project," a 12-week small group experience exploring God'	s	
design for the family through the lenses of theology, art, history, anthropology and		
sociology. The ministry has never undertaken a project of such size and scope ó one w	ith	
the potential to transform not only individual hearts, but society as a whole.		

10. Estimate of average hours per week devoted to related organizations (Part V

regularly to our radio broadcast and have a fairly solid acquaintance with our purposes

and philosophy might be surprised at the actual scope of our activities and involvement.

From humble and simple beginnings - a book on child discipline and a 25-minute weekly

broadcast which first aired in 1977, Focus on the Family has grown and expanded over the

	19 -
Name of the organization	Employer identification number
Focus on the Family	95-3188150
years to include a wide array of separate ministries under its umbrella. The followin	<u>ig</u>
descriptions are intended to provide just a taste of the diversity of these programs,	,
projects, and outreaches.	
BROADCAST MINISTRIES	
Daily Focus on the Family Broadcast with Jim Daly	
(www.focusonthefamily.com/radio)	
(, 2000)	
The daily Focus on the Family with Jim Daly radio program offers biblical, practical	
insights for families, with real help for marriage and parenting from families. Jim	Daly
and co-host John Fuller interview engaging guests, sharing stories, insights and some	<u>.</u>
and co-nost boun ruller interview engaging guests, sharing stories, insights and some	•
laughter, as well, in this 30-minute broadcast.	
Aggording to Wielger measures the sudience for this program is more than one million	
According to Nielsen measures the audience for this program is more than one million	
daily; conservative estimate of non-measured listenership escalates the total to over	1.5
million - with a potential audience of 14 million weekly.	
The vast radio network carrying the daily Focus on the Family (FOF) broadcast continu	ies to
expand in the number of facilities and programs offered - heard on nearly 2,000 facil	lities
(including terrestrial stations, their translators and satellite radio) in North Amer	cica,
with an estimated 700 outlets via streaming stations and other internet channels.	
Total daily releases (sum of all channels) for the program exceeds 4,000. In addition	ı to
the U.S., the program is heard on nearly 400 additional facilites around the world. F	rom.
one one, one program is near on nearly too addressonal ractifies around the world.	-
the daily English program, a daily 15-minute program is excerpted, scripted and then	
translated into French, Russian, Hindi, Tamil, Telugu and Spanish, airing on over 951	L
fogilities agrees France, the Commercial of Todayander States (CTS)	
facilities across Europe, the Commonwealth of Independent States (CIS), and Latin	

Name of the organization Employer identification number Focus on the Family 95-3188150 America. This daily broadcast is offered as a resource on audio CD, Podcast, MP3, online streaming audio, and via a mobile app. The daily Focus on the Family program is also available on Salem Communication's OnePlace.com website, TuneIn and Stitcher along with other web locations. Focus on the Family Commentary Broadcast This 90-second practical and inspirational feature hosted by Focus on the Family President Jim Daly is now carried every day by nearly 300 "general market" (non-religious) radio facilities. Families around the world are finding the feature meeting needs in their lives, as well. Not only is the English language commentary heard in dozens of global cities such as Singapore and Johannesburg, it is also translated into various languages and airs in Argentina, Indonesia, mainland China, and Slovakia. The broadcast is carried every day across the world from over 1,750 facilities. Focus on the Family Minute (FOFM) Broadcast This 60-second radio feature spotlights excerpts from the Daily Focus on the Family broadcast. The "Minute" presents a snapshot of family help and encouragem while also serving as an introduction for new listeners to the daily program. FOFM now airs on an estimated total 2,800 channels - nearly 2,000 facilities in the United States and almost 800 facilities overseas. Bill Maier Family Minute This daily 1-minute customized commentary airs on 165 Christian music facilities and networks. Dr. Maier offers encouragement and advice on topics relevant to parenting and marriage.

Schedule O (Form 990 or 990-EZ) (2012) Name of the organization Employer identification number 95-3188150 Focus on the Family Weekend Magazine (Christian) Broadcast Airing on over 1,500 facilities nationwide and 105†facilities in Canada, plus 125 facilities across the world, this weekly hour-long broadcast provides a variety of advice and encouragement about marriage, parenting, health, finances and entertainment. Designed for busy families, this magazine-style program is fast-paced, and hosted by John Fuller. Weekend Magazine (General Market) Broadcast Weekend Magazine also airs on approximately 151 general market/non-religious radio facilities across the United States. This version is nearly identical, but 7-minutes shorter to accommodate commercial breaks. Adventures In Odyssey Broadcast For more than 25 years, Adventures in Odyssey has offered families hope, encouragement and important life lessons based on biblical truths especially to children ages 8-12, but also applicable to all ages. The program reached an industry milestone in 2008, becoming the longest-running weekly drama with a consistent cast of characters! Adventures in Odyssey, in both daily and also weekly versions, is now heard on over 4,500 radio facilities worldwide. The program is also available online at Whit's End.org and on Salem Communication's OnePlace.com website. This year a new Spanish-language version of the program was also launched. Everyday Relationships Launched in January, 2013, and hosted by Dr. Greg Smalley and Susie Larson, Everyday Relationships is a daily LIVE (also offered tape-delayed) program offering interactive conversations with guests and audiences about relationships, including marriage,

parenting, work and even singles. This energetic hour-log show is carried on 115 outlets,

Schedule O (Form 990 or 990-EZ) (2012) Name of the organization Employer identification number 95-3188150 Focus on the Family and is produced in conjunction with Faith Radio/Northwestern Media. Plans are underway to expand the program into Canada in 2014. Plugged In Movie Review Broadcast Currently airing on nearly 1,950 radio facilities, and hosted by media expert Bob Waliziewski, Plugged In Movie Review evaluates a current film release each week. Available in 1-minute and 2-minute versions, and augmented by a variety of live interview opportunities, the feature remains very popular with stations and audiences. Of the above facilities, 678 air the "currently in theaters" version of the feature, while 405 facilities air the version reviewing newly released DVDs. Focus on the Family Radio Theatre Broadcast Focus on the Family Radio Theatre is heard on 575 facilities each week. Radio Theatre features classic stories brought to life with motion picture-quality cast and sound. Radio Theatre recently released "C.S. Lewis at War," the dramatic story of the life of C.S. Lewis and the events behind the creation of Mere Christianity and The Screwtape Letters. In addition to the regular placement of the program, Radio Theatre productions are occasionally offered as radio specials and carried by an additioanl network of interested outlets. BOUNDLESS SHOW This hour-long podcast hosted by Lisa Anderson brings a lively discussion, with poignant information and challeging guests, to Christian young adults. There is a planned radio version of this popular podcast scheduled for release in 2014. Enfoque a la Familia Broadcast Enfoque a la Familia's mission is to reach the Hispanic community of the United States

95-3188150 Focus on the Family with the truth of the Gospel through strengthening and upholding the Hispanic family. The Enfoque a la Familia radio broadcast is currently airing on about 110 facilities throughout the U.S. and on approximately 835 facilities outside the U.S. Comentario de la Enfoque a la Familia Program A 90-second Spanish-language feature that provides marriage and family advice is heard on 60 facilities. Conectados Program The Spanish-language version of the weekly Plugged IN Movie Reviews feature is heard on 116 facilities. ONLINE MINISTRIES Focus on the Family Website (www.focusonthefamily.com) The flagship Web site for Focus on the Family draws an average audience of about 1,650,000 unique visitors per month, providing our constituents with ready access to reliable, practical, time test advice on marriage, parenting, life challenges and more. Through online articles, blogs, broadcasts, podcast, streaming audio/video and community forums, FocusontheFamily.com offers encouragement, inspiration and help for people of all ages. Visitors can search all Focus on the Family's online content by topic, site or media type, finding the information they need whenever they need it. Marriage (www.focusonthefamily.com/marriage)

While the very definition of marriage is debated, couples continue to face the challenge of building, strengthening and preserving thriving marriages. Our Marriage ministry is committed to inspiring the God-given desire within men and women for life-long, healthy

Employer identification number Name of the organization 95-3188150 Focus on the Family marriages, equipping them to prepare a solid foundation for marriage, strengthen their marriage, save their marriage in crisis, and to raise hope-filled children who will shape our nation and future generations. Parenting (www.focusonthefamily.com/parenting, www.pluggedin.com) It's impossible to estimate the number of letters we've received over the years from parents thanking Focus on the Family for helping them raise their children. Our ministry has long been known for its parenting resources, and the Parents ministry team forges into the 21st century helping parents guide their families through difficult times, raise healthy and resilient children, and pass on a thriving faith to those children. Children (www.clubhousemagazine.com, www.clubhousejr.com, www.whitsend.org, www.jellytelly.org) Focus on the Family meets the needs of kids of all ages while providing a safe place to grow in their faith. The sites for younger kids provide fun articles, faith-building stories, recipes, activity suggestions, poems, movie reviews and games, including our exclusive partnership with Phil Vischer for his JellyTelly website. Pluggedin.com (www.pluggedin.com) Now reaching over 1 million visits per month (17MM annually), this Focus website posts timely reviews of what's playing in theaters each week (and an ongoing archive), television programming, popular CDs and video games. These reviews focus on the messages being conveyed, both positively and negatively. The PLUGGEDIN.COM website also tackles many of the most popular questions being asked by our readership as well as offering practical advice about becoming more discerning regarding today's media. PluggedIn also produces an entertainment podcast each week, and in the spirit of hearing

Employer identification number Name of the organization 95-3188150 Focus on the Family back from our constituency, Plugged In has launched its own blog. Practical entertainment help and advice can be found at the "Family Room" section of the website. In addition, the Plugged In Movie Review radio features are currently airing on nearly 700 radio stations, heard each week by an audience in excess of 9 million. A video version of the same feature airs on a number of cable outlets to an estimated viewership of 1.6 million weekly. Many families also find our smartphone app a valuable resource. COLLEGE STUDENT MINISTRY Focus Leadership Institute (www.focusleadership.org) Launched in 1995, the Institute offers young people a life-changing, semester-long experience that helps them develop a healthy Christian worldview and equips them to use this understanding to shape their families, their communities and their culture. Participants may receive college credit while undergoing intensive training on leadership roles in the family, the church and society at large. The Institute is also building a sustainable brand of online programming which will serve constituents of all ages. The Boundless Project (www.boundless.org) Sponsored by Focus on the Family, Boundless is a ministry for those in the transitional years between high school graduation and parenthood. While research warns us of an inherent spiritual wanderlust during these years, Boundless offers young adults a consistent Christian community and motivation to remain firm in their faith, plugged into a local church body, and intentional about the pursuit of marriage and family. From college to career to relationships, Boundless offers a vibrant vision for young adults seeking to experience the abundant Christian life in the midst of discovery and change. Briargate Media (www.briargatemedia.com)

Name of the organization Employer identification number 95-3188150 Focus on the Family This Web site serves in the placement and promotion of Focus on the Family media products, such as various radio and TV programs and websites, to the broadcast media - both general market and religious. GOVERNMENT AND PUBLIC POLICY Now more than ever, we at Focus on the Family recognize the need to make our voices heard in the public square. Protecting life, marriage and religious liberties are among the front burner issues that impact the family. Our Government and Public Policy outreach addresses these issues and more through a number of venues. In-house experts grapple with contemporary social issues and then produce educational and motivational resources for the Focus audience. Day of Dialogue (www.Dayofdialogue.com) This website provides information and resources for a student-led, free speech initiative called Day of Dialogue. Among other things, it equips Christian students to express their Biblical viewpoint in a loving and grace-filled way on current-day issues including bullying, relationships and sexuality. TrueTolerance (www.TrueTolerance.org) This web site is for parents and families who are concerned about what their schools are teaching about sensitive topics, including bullying and sexuality. The web site offers information and tips for parents, such as how to approach school officials with concerns. It also provides a mechanism for them to email packets of information to their school officials outlining information on parental rights and familiesí religious freedoms. Analysis (www.citizenlink.com/analysis)

Schedule O (Form 990 or 990-EZ) (2012) Employer identification number Name of the organization 95-3188150 Focus on the Family This web site serves to bring timely, critical analysis to bear on the most important cultural and policy issues of the day. Written and edited by some of the country's most knowledgeable family advocates, the resources featured here are designed to educate and energize concerned citizens within religious, political, educational and activist spheres working to apply Christian principles to the struggles that face our nation. Thriving Pastor (www.ThrivingPastor.org) The website was created to come alongside pastors as they endeavor to serve the Lord in these most difficult days. The mission is to facilitate spiritual, emotional and physical health in the life of the pastor and to provide resources and services that would offer support and encouragement to the pastor's personal life, family and ministry. PERIODICALS Thriving Family (http://www.thrivingfamily.com/) The Media Publishing Group launched Thriving Family, a full-size, newsstand-worthy parenting, marriage, and family magazine, in the fall of 2009 and mails 300,000 copies 6 times per year of this 60 page publication. The purpose of Thriving Family is to provide and reinforce Focus on the Family's core marriage and parenting message to the bull's-eye audience on a regular basis and to inspire and equip families. A complementary website and digital edition were also created to provide additional access and reinforcement of the Thriving Family vision. Focus on the Family's Citizen Magazine (www.citizenlink.com/citizen-magazine/) Citizen magazine is a 32-page, four-color, monthly newsmagazine issued 10 times a year. Citizen offers its readers news and analysis on cultural, political and public policy issues that dominate the headlines or are not seen in the mainstream media - all from a

Employer identification number Name of the organization 95-3188150 Focus on the Family biblical worldview. Citizen seeks to inspire and equip men and women to live out biblical citizenship within their spheres of influence - whether that's in the boardroom, school room or the family room. Focus on the Family Clubhouse Magazine (www.clubhousemagazine.com) In serving nearly 75,000 of our intermediate readers, ages eight to twelve, Focus on the Family Clubhouse presents a fun mix of contemporary and classic fiction, personality stories, fact articles, quizzes, devotionals, crafts and games all from a Christian perspective that help parents show kids a better understanding of their world and God's Word. Focus on the Family Clubhouse, Jr. Magazine (www.clubhousemagazine.com/club_jr/) This colorful, high-quality magazine, geared for ages three to seven, contains simple stories, crafts, Bible stories, poems, and puzzles designed to delight the 65,000 families who receive it. An emphasis on Christian values and cognitive development makes this an ideal resource for families with pre-readers and early readers. Pastor to Pastor CD Audio Series This resource is especially designed to meet the specific needs of busy pastors and church leaders. Pastor to Pastor is an extensive audio library featuring interviews with leading pastors and Christian leaders on important topics for those in ministry. Hosted by Rev. H.B. London Jr., a respected senior pastor for over 30 years, numerous guests offer their solid biblical insights on topics such as finances, parenting stages, burnout, suffering, conflict, personal devotions and restoration. One hundred two editions have been produced since 1992 and are now available online for listening or downloading. Thriving Pastor Connection weekly e-mail (www.ThrivingPastor.org)

Name of the organization Employer identification number 95-3188150 Focus on the Family Designed with an emphasis on Soul Care, the goal of Thriving Pastor Connection is to offer weekly support and encouragement to pastors and church leaders as they attempt to find balance and health in their spiritual, emotional and physical lives. FAMILY RESOURCES Book Publishing (resources.family.org/) Focus on the Family partners with several Christian publishers to create and distribute products including character building fiction for children, marriage advice, parenting help, and inspirational books for men and women. More than half of these products are created by an in-house team of writers and editors, and are supported by the literary contributions from talented authors. Films and Videos (resources.family.org/) Focus on the Family began its first film production in 1986 and has continued producing new programs that have been translated in over 20 languages. Focus on the Family continues to seek the widest possible audiences for its videos. Focus on the Family videos include marriage and parenting advice, worldview curricula, and animated and live action character building videos for children. All of our original videos are scripted and filmed with Christian audiences in mind, although they are often enjoyed by a broader audience. PERSONAL TOUCH MINISTRIES Strategic Alliance Services Strategic Alliance Services exists to support the Chief Strategy Office and the rest of Focus's internal ministry areas by finding, evaluating, and developing working relationships with alliances that can help to expand and extend Focus' strategic impact to

Schedule O (Form 990 or 990-EZ) (2012) Name of the organization Employer identification number 95-3188150 Focus on the Family families around the world. Christian Worldview Ministry (www.thetruthproject.org) At Focus, we believe that every aspect of our lives - the way we manage our families, carry out our work, enjoy our free time, and relate to others - stems from our understanding of who God is and who we are in Him. The goal of the Christian Worldview team is to awaken our constituents to God's Truth, character, design, and purpose for all of life by creating a curriculum for small group study, training facilitators, and providing support for those teaching these vital concepts and serving as impact partners in our society. Relationship Services Each week brings thousands of contacts, via email, phone calls, tletters and social media, each seeking a response to unique requests. This direct communication is a vital link to the people we desire to serve. We also moderate most of Focus on the Family' Forums and Blogs, which occasionally provides opportunities to reach out to this community as well. Those who contact us are treated with dignity, care, and expertise. The many inquiries for information, advice, and encouragement are fielded and supported by a well-trained staff of 80, predominantly with earned degrees. Counseling Many of those who come to us require specialized care. Focus on the Family (Focus) is increasingly called upon to assist those experiencing painful and often destructive situations. Potential suicides, cases of spouse abuse, and child molestation are not uncommon. These pleas receive a reply by phone on a one-to-one basis. Most contacts are prompted by our radio broadcasts, which touch off an avalanche of "pain mail" and cries

for help. In addition to the radio broadcast, callers become aware of the

Employer identification number Name of the organization 95-3188150 Focus on the Family counseling/consultation we offer through Focus websites, magazine articles, simulcasts and other ministry outreaches. Our staff of 14 state-licensed counselors, 3 support staff, and 2 chaplains, respond to the critical letters and calls too complex for a mail or email response. As well as a free consultation, when appropriate, callers are referred to counselors in their geographical area who have been approved through a screening process for our National Referral Network. Focus on the Family does not provide a categorical "endorsement" of therapists on the referral network. No charge is made for consultation with the Focus counselor. Focus Leadership Institute (www.focusleadership.org) This specialized leadership training program, which was launched in September of 1995, is offered multiple times a year to selected young people who are typically enrolled at an accredited academic institution. As they participate in classroom sessions, individual research, and internships under the mentorship of specialists in their area of study, a unique emphasis is placed upon the integration of their foundational principles to their academic disciplines and their future careers. Significant components of the program include a community learning environment where mentoring and accountability are stressed. In developing this endeavor, Focus on the Family relied on the input of university leaders from over 110 colleges and universities, as well as leaders from the business and government arenas. Participants are also afforded opportunities to interact with renowned leaders and to complete an internship related to their future career field. "Focus on the Family" Newspaper Column Each week millions of readers search for the answers to questions about family life. The "Focus on the Family" column features answers to family-related questions, fielded by Focus on the Family President Jim Daly with Focus on the Family experts. The column appears weekly in over 120 newspapers.

PUBLIC DISCLOSURE COPY Schedule O (Form 990 or 990-EZ) (2012) Name of the organization Employer identification number Focus on the Family 95-3188150 Social Media Focus on the Family social media efforts span across multiple channels including Facebook, Twitter, YouTube, Pinterest, blogs, etc. Our combined social footprint includes over 2.6 million fans and followers. The goal of this aspect of ministry is to bring our message/help/services to the places/sites where families are today, instead of waiting for them to come to our websites. We do this by offering small excerpts of our content, contests, give aways, tips, links and free downloads. We also have a pro-active listening aspect of our social media efforts. Where we listen in the social media space (not just our pages) for opportunities to provide help, resources & counseling to families in need of our support. Benevolence Funding from our annual budget helps to provide tangible support to those in need, primarily through distribution of various resources by our Relationship Services, Counseling, Thriving Pastor and Chaplaincy ministries. Pastoral Ministries (www.ThrivingPastor.org) Relevant materials and referrals aid the Church†Care and the Counseling departments in facilitating the spiritual renewal of ministers and their families. Time, financial, and relational pressures that are unique to ministry in today's fast-paced culture are placing pastors' homes under attack as never before. As a means of providing insight and encouragement to counteract these destructive influences, several resources and services are offered. Among them are Thriving Pastor Connection, a weekly e-mail, Coaching events

for pastors, and our toll-free Pastoral Care Line which is administered by our Counseling

Department, provides a listening ear, referrals, and advice to pastoral family members in

crisis. Church Care also continues to spearhead the effort to promote the observance of

Employer identification number Name of the organization 95-3188150 Focus on the Family Clergy Appreciation Month each October. The In House Ministry of Concern provides support for Focus on the Family employees at times of death, illness, and other serious personal issues; the Pastoral Care Online Directory offers a list of care giving ministries, books, tapes, videos, and other resources; and the Pastors Advocate Series of booklets help congregations better understand and care for their pastoral families. Physicians Resource Council Over thirty U.S. and Canadian physicians representing diverse medical specialties serve as volunteers on the Focus on the Family Physicians Resource Council (PRC). The PRC works closely with our Medical Review department staff, and functions in a supportive, advisory capacity by providing our ministry with expert counsel regarding medical and health-related issues that relate to our broadcasts, publications, films, and other media. Sanctity of Human Life (www.beavoice.net) Because the Sanctity of Human Life (SOHL) is one of the core commitments of Focus on the Family, the SOHL team promotes awareness of the value of each human life and equips its constituents to nurture and defend the sanctity of human life from conception to natural death. Our primary initiatives are: Option Ultrasound: (www.heartlink.org/oupdirectors.cfm) Provide grants for ultrasound machines or sonography training to qualified Pregnancy Medical Clinics (PMCs) in high abortion communities, equipping them to offer limited obstetrical ultrasound services under the supervision of a licensed physician. This year we placed 16 additional ultrasound machines in PMCs, for a program total of 617. Benevolent Resources: (www.heartlink.org/directors/benevolentresources) Provide \$500

Employer identification number Name of the organization 95-3188150 Focus on the Family yearly per organization of educational resources for women facing unexpected pregnancies through a benevolent program for pregnancy care organizations around the world. Adoption & Orphan Care Initiative: (www.icareaboutorphans.org): Collaborate with partners on worldwide adoption and orphan care awareness campaigns, and coordinate efforts with government, church and adoption agency leaders to help find permanent adoptive families for the more than 100,000 legal orphans waiting in foster care in the U.S. Focus also provides additional post-adoption support to families to include training Christian therapists to help adoptive families. State Family Policy Councils (www.citizenlink.com/state-groups/) Since 1988, business and community leaders from across the nation have formed state-level organizations to invest in the future of America's families. Each Family Policy Council conducts policy analysis, promotes responsible and informed citizenship, facilitates strategic leadership involvement, and influences public opinion. Many of these councils also perform community and statewide work to foster a movement to affirm families. These councils are independent entities with no corporate or financial relationship to each other or to Focus on the Family. However, they have a uniform purpose: serving as a voice for the family and assisting family advocates who aim to recapture the moral and intellectual high ground in the public arena. The Shepherd's Covenant Pastors are increasingly facing a crisis of integrity, righteousness and credibility. Many need to regain their focus and to recommit themselves to a lifestyle pleasing to the lord, their families and congregations. To that end we offer complimentary the Shepherd's Covenant, a simple commitment by spiritual leaders to aspire to a new level of holiness

and accountability based on the acronym G.R.A.C.E. (Genuine accountability, Right

Schedule O (Form 990 or 990-EZ) (2012) Employer identification number Name of the organization 95-3188150 Focus on the Family relationships, a Servant's heart, Constant safeguards, Embracing God intimately). A weekly e-newsletter is included. Welcome Center / Bookstore /Whit's End (http://www.focusonthefamily.com/visitus/A000000482.cfm) Approximately 280,000 people visit Focus on the Family's Welcome Center every year, where they can explore our Ground level, which features a 10,000 square foot Bookstore and Gift Shop filled with relevant and compelling resources and wholesome entertainment; the Solid Grounds Coffee Shop; a G. Harvey Gallery with an impressive display of art, created especially for Focus on the Family; various ministry-related displays; and our spacious theater, which is host to a video on the history and mission of Focus on the Family. Our lower level is home to Whit's End Soda Shoppe, a turn-of-the-century soda fountain inspired by the popular radio drama series Adventures in Odyssey (AIO); Kid's Discovery Emporium, featuring the widely popular three-story A-Bend-A-Go slide; video caves; climbing gym; touch-screen coloring books; a B-17 aircraft based on the Last Chance Detectives video drama series; hand puppets and AIO costumes for extemporaneous play-acting on a children's theatrical stage; KYDS Radio Station for personally recording an AIO Radio Drama and leaving with a souvenir CD; a rich in color toddler room with close-to-the-floor climbing props (ie, boat, tunnel, animals); and a hands-on Foley Museum and Narnia Room, complete with a walk-through Wardrobe. Information is available at the Welcome Center regarding our Daily Guided Tours of the Administration Building, including the Gallery where our Radio Broadcasts are recorded. Youth Outreach (www.clubhousemagazine.com, www.clubhousejr.com, www.jellytelly.com, www.whitsend.org, www.pluggedin.com, www.trueu.org) The Youth Outreach department seeks to equip parents, youth leaders/ministers, and youth

(ages 4-12) with the essential tools that will enable them to help youth understand,

globe.

International Resources

An increasing number of Focus on the Family print and video resources are finding their way into homes all over the globe. Currently, our resources have been translated into over

2012

OMB No. 1545-0047

Open to Public

Attach to Form 990.

▶ See separate instructions.

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. Related Organizations and Unrelated Partnerships

Inspection Employer identification number 95-3188150

Focus on the Family Part I

Department of the Treasury Internal Revenue Service Name of the organization

SCHEDULE R (Form 990) Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.)

(a)	(q)	(0)	(p)	(e)	(f)
Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state or foreign country)	Total income	End-of-year assets	Direct controlling entity
(1) Pine Creek Entertainment LLC, 35-2475764	Collaborative Media				Focus on the
8605 Explorer Dr, 80920	and Entertainment Ve	8			Family
(2) PC Music Alpha LLC, 38-3907779	Collaborative Media				Pine Creek
8605 Explorer Dr, 80920	and Entertainment Ve	8			Entertainment
(3) PC Music Beta LLC, 61-1713929	Collaborative Media				Pine Creek
8605 Explorer Dr, 80920	and Entertainment Ve	S			Entertainment
(4) PC Music Sigma LLC, 36-4763172	Collaborative Media				Pine Creek
8605 Explorer Dr, 80920	and Entertainment Ve	S			Entertainment
(5) Project Irreplaceable LLC, 32-0411561	Collaborative Media				Pine Creek
8605 Explorer Dr, 80920	and Entertainment Ve	CO			Entertainment
(9)					
Part II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had	(Complete if the organize fax year)	ation answered ">	Yes" to Form 990, F	Part IV, line 34 be	cause it had

=	art II Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had	one or more related tax-exempt organizations during the tax year.)
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	(b)	Section 512(b)(13) I II controlled entity?	Yes		ъ Ж	the	×					
-	£	status Direct controlling (1(c)(3))		Not	Applicable	Focus on the	Family					
	(e)	Public charity status (if section 501(c)(3))										
	(g)	rate Exempt Code section			501(c)(4)		501(c)(3)					
	(၁)	Legal domicile (state or foreign country)			පි		CO					
	(q)	Primary activity		Social Welfare		Charitable,	Educational &					
	(a)	Name, address, and EIN of related organization		(1) CitizenLink, 20-0960855	8655 Explorer Dr, 80920	(2) RezilientKidz, 45-2158585	8605 Explorer Dr, 80920	(3)	(4)	(5)	(9)	(2)

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2012

Page 2 Percentage ownership 3 Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line General or managing ŝ partner? 9 Yes amount in box 20 of Schedule K-1 95-3188150 (Form 1065) Code V-UBI Disproportionate ŝ allocations? Yes (g) Share of end-of-year assets because it had one or more related organizations treated as a partnership during the tax year.) Share of total income Predominant income (related, sections 512-514) excluded from tax under unrelated, (d) Direct controlling Focus on the Family (c) foreign country) domicile (state or Primary activity Name, address, and EIN of related organization Schedule R (Form 990) 2012 Part III Ξ 3 <u>ල</u> 4

Identification of Related Organizations Taxable as a Corporation or Trust (Complete if the organization answered "Yes" to Form 990, Part IV, Percentage ownership end-of-year assets **(g)** Share of Share of total income line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.) (C corp, S corp, or trust) Type of entity (d)
Direct controlling (state or foreign country Legal domicile Primary activity (a)
Name, address, and EIN of related organization Part IV

6

9

(5)

Ξ 2 <u>ල</u> 4 (2) 9 9

Schedule R (Form 990) 2012

EEA

Focus on the Family

Schedule R (Form 990) 2012

Page 3

£ × × × × × × × × × × × × Method of determining amount involved Yes × Ę 5 19 1g * 두 9 9 ժ 19 <u>9</u> Ŧ 4 # ÷ ত্ত Transactions with Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35b, or 36. 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. Amount involved <u>છ</u> 1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? type (a-s) <u>e</u> Performance of services or membership or fundraising solicitations for related organization(s) Performance of services or membership or fundraising solicitations by related organization(s) Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. Name of other organization Lease of facilities, equipment, or other assets from related organization(s) Lease of facilities, equipment, or other assets to related organization(s) Reimbursement paid by related organization(s) for expenses S Other transfer of cash or property from related organization(s) Gift, grant, or capital contribution from related organization(s) Reimbursement paid to related organization(s) for expenses r Other transfer of cash or property to related organization(s) Gift, grant, or capital contribution to related organization(s) d Loans or loan guarantees to or for related organization(s) Sharing of paid employees with related organization(s) Loans or loan guarantees by related organization(s) Purchase of assets from related organization(s) Exchange of assets with related organization(s) Sale of assets to related organization(s) Dividends from related organization(s) Part V Ε ۵

(1)CitizenLink	·n	238,319	Market value
(2) CitizenLink	¥	128,460	Cost
(3) CitizenLink	1	421,781	Market value
(4) CitizenLink	Ħ	50,991	Cost
(5) CitizenLink	0	2,163,754	Market value
(6) CitizenLink	Ω	183,056	Cost

Schedule R (Form 990) 2012

Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.) Part VI

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(q)	(2)	(b)	(e)	()	(b)	(F)	(E)	9	(K)
Name, address, and EIN of entity	Primary activity	Legal domicile (state or foreign country)	Predominant income (related, unrelated, excluded	Are all partners section 501(c)(3)	Share of total income	Share of end-of-year assets	Disproportionate allocations?	an	General or managing partner?	Percentage ownership
			section 512-514)	organizations?			Yes	(Form 1065)	Yes No	
(1)										
(2)										
(3)										
(4)										
(5)										
(9)										
(7)										
(8)										
(6)										
(10)										
(11)										
(12)										
(13)										
(14)										
(15)										
(16)										
EEA									Schedule R (Form 990) 2012	n 990) 2012

95-3188150

Part	Supplemental Information Complete this part to provide additional information for responses to questions on Schedule R (see
	instructions).
01.	Explanation of information on Schedule R
Citiz	enLink, a 501(c)(4) organization that has operated in a close relationship with
Focus	on the Family, established its own Board of Directors that is distinct from the
Focus	on the Family Board of Directors. This change happened just prior to the
	l year-end.
TIBCO	I year end.
	enLink will continue to focus on its core activities, but will be doing so as an
indep	endent and unrelated entity. It will no longer be considered a related party
for p	urposes of Schedule R reporting.

EEA Schedule R (Form 990) 2012

Form 8868	(Rev. 1-2013)						Page 2
• If you are	e filing for an Additional (Not Automatic)	3-Month Extension	, complete only Part II and chec	k this box .			. ▶ 🏻
Note. Only	complete Part II if you have already been	granted an automatic	3-month extension on a previous	sly filed Form 88	68.		
• If you are	e filing for an Automatic 3-Month Extensi	ion, complete only F	Part I (on page 1).				
Part II	Additional (Not Automatic) 3	-Month Extens	ion of Time. Only file the	original (no c	opies r	needed).	
			Enter fil	er's identifying	number	, see instr	uctions
Type or	Name of exempt organization or other	Name of exempt organization or other filer, see instructions. Employer identification number (EIN) or					or
print				95-31	95-3188150		
File by the	Number, street, and room or suite no. If a P.O. box, see instructions. Social sect		ocial security nu	ımber (S	SN)		
due date for	8605 Explorer Drive						
filing your return. See	City, town or post office, state, and ZIP code. For a foreign address, see instructions.						
instructions.	Colorado Springs, CO 809	920					
Enter the Re	eturn code for the return that this application	on is for (file a separa	te application for each return)				0 1
Application	on	Return	Application			F	Return
ls For		Code	Is For				Code
Form 990	or Form 990-EZ	01					
Form 990-		02	Form 1041-A				08
	O (individual)	03	Form 4720				09
Form 990-		04	Form 5227				10
	-T (sec. 401(a) or 408(a) trust)	05	Form 6069				11
	-T (trust other than above)	06	Form 8870				12
	not complete Part II if you were not alre						
	e group, check this box $\dots ightharpoonup \square$. If names and EINs of all members the exten		oup, check this box	. ► and a	tach a		
4 I requ	est an additional 3-month extension of tim	e until	08-15 , 20	14.			
5 For ca	alendar year, or other tax year be	eginning	10-01 , 20 12 and endir	g 09	-30	, 20 <u>13</u>	
6 If the	tax year entered in line 5 is for less than 1	2 months, check reas	son: 🗌 Initial return 📗 Fii	nal return			
Ch	ange in accounting period						
7 State	in detail why you need the extension						***************************************
Addi	tional time is needed to a	ssemble the i	nformation				
nece	essary to file a complete a	nd accurate r	eturn.			-	
	[13]						
8a If this	application is for Form 990-BL, 990-PF, 99	90-T, 4720, or 6069,	enter the tentative tax, less any				
nonre	fundable credits. See instructions.	a de para de la compansión de la compans			8a \$	<u>, </u>	
	application is for Form 990-PF, 990-T, 472						
	nated tax payments made. Include any prior year overpayment allowed as a credit and any						
	nt paid previously with Form 8868.				8b \$	<u>;</u>	
c Balar	ce due. Subtract line 8b from line 8a. Incl	ude your payment wi	th this form, if required, by using	EFTPS			
(Elect	ronic Federal Tax Payment System). See	instructions.			8c \$;	
	Signature and	Verification mu	st be completed for Par	t II only.			
Under pena	ties of perjury, I declare that I have exami and belief, it is true, correct, and complete	ned this form, includi	ng accompanying schedules and ized to prepare this form.	statements, and	l to the b	est of my	
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Signature >	N & 1/1. /////	THE	tle > CFO	Dat	e 🕨 💆	5/5/	2014
EEA					Form	8868 (Rev.	1-2013)

	Statement of Program Service Accomplishments	2012 01
Name(s) as shown on return	Your Social Security Number	
Focus on th	e Family	95-3188150

Form 990, Part III(a)

Program Service Code
Program Service Expenses \$7183872
Grants and allocations included in above expense \$1126897
Program Services Revenue \$141272

Explanation

Advocacy for Children - Stand up for children who cannot speak for themselves, as we help save the lives of preborn babies, support new parents, and find forever, loving families for orphaned children.

	Statement of Program Service Accomplishments	2012 01
Name(s) as shown on return	Your Social Security Number	
Focus on th	e Family	95-3188150

Form 990, Part III(b)

Program Service Code
Program Service Expenses \$6337914
Grants and allocations included in above expense \$91510
Program Services Revenue \$8133

Explanation

Citizenship and Engaging the Culture - Equip people and families to engage the culture for Christ, as we inspire families to live out Biblical citizenship, and transform their culture for Christ.